

April 12, 2024

NOTICE

The Board of Directors of the Kaweah Delta Health Care District will meet in an open Finance, Property, Services, and Acquisition Committee meeting at 3:00PM on Wednesday, April 17, 2024, in the Kaweah Health Medical Center Executive Office Conference Room, 305 W. Acequia Avenue, Visalia, CA 93291.

All Kaweah Delta Health Care District regular board meeting and committee meeting notices and agendas are posted 72 hours prior to meetings in the Kaweah Health Medical Center, Mineral King Wing entry corridor between the Mineral King lobby and the Emergency Department waiting room.

The disclosable public records related to agendas are available for public inspection at Kaweah Health Medical Center – Acequia Wing, Executive Offices (Administration Department) {1st floor}, 400 West Mineral King Avenue, Visalia, CA and on the Kaweah Delta Health Care District web page https://www.kaweahhealth.org.

KAWEAH DELTA HEALTH CARE DISTRICT David Francis, Secretary/Treasurer

Kelsie Davis

Board Clerk, Executive Assistant to CEO

DISTRIBUTION:

Governing Board, Legal Counsel, Executive Team, Chief of Staff http://www.kaweahhealth.org



KAWEAH DELTA HEALTH CARE DISTRICT BOARD OF DIRECTORS FINANCE, PROPERTY, SERVICES & ACQUISITION COMMITTEE

Kaweah Health Medical Center 305 W. Acequia Avenue, Executive Office Conference Room (1st Floor)

Wednesday April 17, 2024

ATTENDING: Directors: David Francis (Chair) & Dean Levitan, M.D.; Gary Herbst, Chief Executive Officer; Malinda Tupper, Chief Financial Officer; Marc Mertz, Chief Strategy Officer; Jennifer Stockton, Director of Finance, Jag Batth, Chief Operating Officer, Ryan Gates,

Chief Population Health Office; Kelsie Davis, Board Clerk Recording

OPEN MEETING AGENDA – 3:00PM

- 1. CALL TO ORDER David Francis, Board Secretary/Treasurer
- 2. APPROVAL OF THE AGENDA
- **3. PUBLIC PARTICIPATION** Members of the public may comment on agenda items before action is taken and after it is discussed by the Board. Each speaker will be allowed five minutes. Members of the public wishing to address the Board concerning items not on the agenda and within the jurisdictions of the Board are requested to identify themselves at this time. For those who are unable to attend the beginning of the Board meeting during the public participation segment but would like to address the Board, please contact the Board Clerk (Kelsie Davis 559-624-2330) or kedavis@kaweahhealth.org to make arrangements to address the Board.
- **4. MINUTES** Approval of the Open minutes from March 20, 2024.
- **5.** <u>FINANCIALS</u> Review of the most current fiscal year financial results and budget and a progress review and projections relative to the Kaweah Health initiatives to decrease costs and improve cost efficiencies. *Malinda Tupper Chief Financial Officer*
- **6.** ADJOURN David Francis, Board Secretary/Treasurer

In compliance with the Americans with Disabilities Act, if you need special assistance to participate at this meeting, please contact the Board Clerk (559) 624-2330. Notification 48 hours prior to the meeting will enable the District to make reasonable arrangements to ensure accessibility to the Kaweah Delta Health Care District Board of Directors meeting.

All Kaweah Delta Health Care District regular board meeting and committee meeting notices and agendas are posted 72 hours prior to meetings (special meetings are posted 24 hours prior to meetings) in the Kaweah Health Medical Center, Mineral King Wing near the Mineral King entrance.

The disclosable public records related to agendas can be obtained by contacting the Board Clerk at Kaweah Health Medical Center – Acequia Wing, Executive Offices (Administration Department/Executive Offices) {1st floor}, 400 West Mineral King Avenue, Visalia, CA via phone 559-624-2330 or email: kedavis@kaweahhealth.org, or on the Kaweah Delta Health Care District web page http://www.kaweahhealth.org.

Finance, Property, Services, and Acquisition Committee – OPEN MEETING Wednesday, March 20, 2024

Kaweah Health Medical Center – Executive Office Conference Room

ATTENDING: Directors: David Francis & Dean Levitan, M.D.; Gary Herbst, Chief Executive Officer; Malinda Tupper, Chief Financial Officer; Marc Mertz, Chief Strategy Officer; Jennifer Stockton, Director of Finance, Jag Batth, Chief Operating Officer, Ryan Gates, Chief Population Health Officer, Kelsie Davis, Board Clerk Recording

Called to order at 10:00AM

Public Participation – None.

Director Francis asked for approval of the closed agenda.

MMSC (Levitan) to approve the agenda. Vote: Yes - Levitan and Francis

APPROVAL OF CLOSED PROPERTY, SERVICES, AND ACQUISITION AGENDA: Closed Agenda – immediately following the 10:00AM open meeting

- Conference with real property negotiator (Government Code Section 54956.8) Property: APN 078350050. Negotiating party: Kaweah Delta Health Care District: Deborah Volosin and Marc Mertz. Price and terms to be determined. Deborah Volosin, Director of Community Engagement and Marc Mertz, Chief Strategy Officer and Ryan Gates, Chief Population Health Officer
- Conference with real property negotiator (Government Code Section 54956.8) Property: APN 119-110-024 and 119-850-015. Negotiating party: Kaweah Delta Health Care District: Deborah Volosin and Marc Mertz. Price and terms to be determined. Deborah Volosin, Director of Community Engagement and Marc Mertz, Chief Strategy Officer

Adjourned to Close Session at 10:02AM

Finance, Property, Services, and Acquisition Committee – OPEN MEETING Wednesday, March 20, 2024 Kaweah Health Medical Center – Executive Office Conference Room

ATTENDING: Directors: David Francis & Dean Levitan, M.D.; Gary Herbst, Chief Executive Officer; Malinda Tupper, Chief Financial Officer; Marc Mertz, Chief Strategy Officer; Jennifer Stockton, Director of Finance, Jag Batth, Chief Operating Officer, Ryan Gates, Chief Population Health Officer, Kelsie Davis, Board Clerk Recording

Called to order at 10:30AM

Public Participation – None.

FINANCIALS – Review of the most current fiscal year financial results and budget and a progress review and projections relative to the Kaweah Health initiatives to decrease costs and improve cost efficiencies (copy attached to the original of these minutes and considered a part thereof) - *Malinda Tupper* – *Chief Financial Officer*

Adjourned at 11:05AM

CFO Financial Report

Month Ending March 2024









kaweahhealth.org

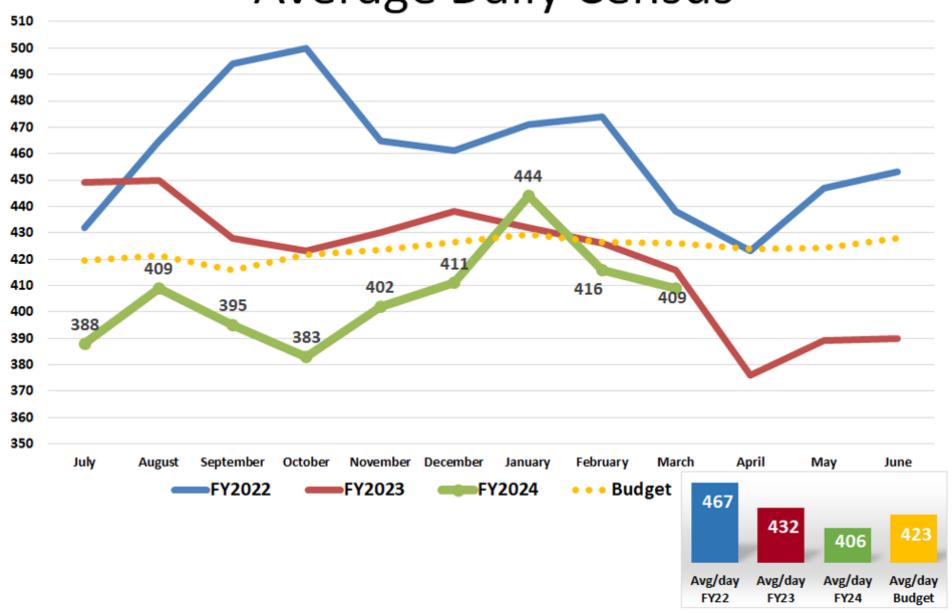


National Hospital Flash Report | Kaufman Hall

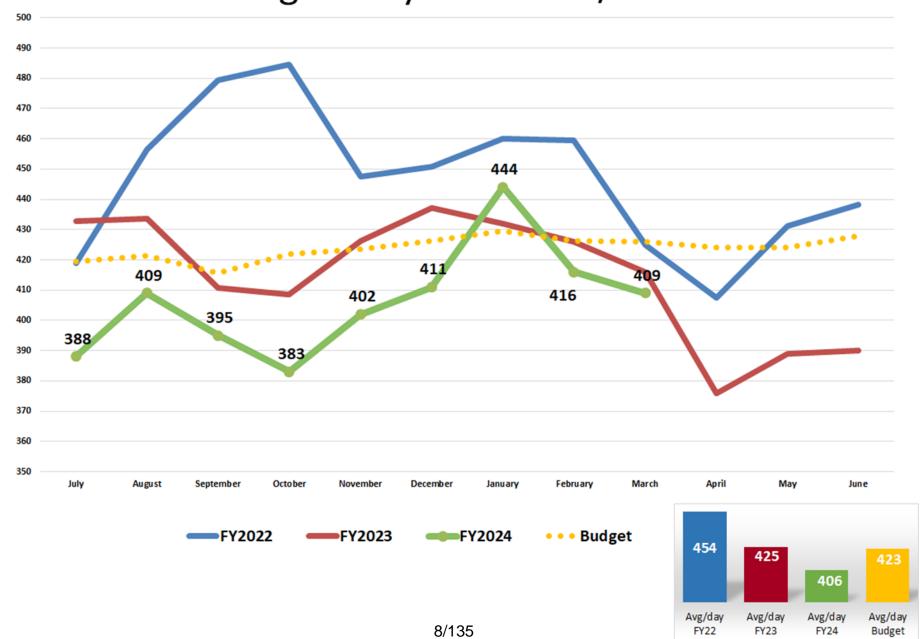
Key Takeaways

- Margins this month were at 3.96%, continuing a strong start to 2024. However, data this month do not reflect the full impact of the Change Healthcare outage, which began February 21st.
- Gross revenue continues to rise at a faster rate than net revenue, highlighting payer mix changes. Bad debt and charity care have also risen over the last few years.
- Revenue growth is primarily being driven from the outpatient setting. There continues to be a decline in inpatient revenue and increase in outpatient revenue.

Average Daily Census



Average Daily Census w/o TCS



Admissions

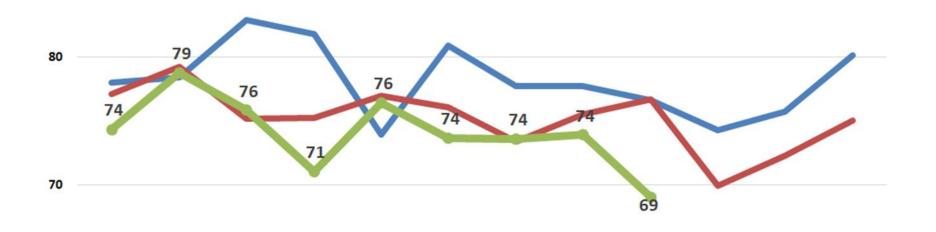


Discharges



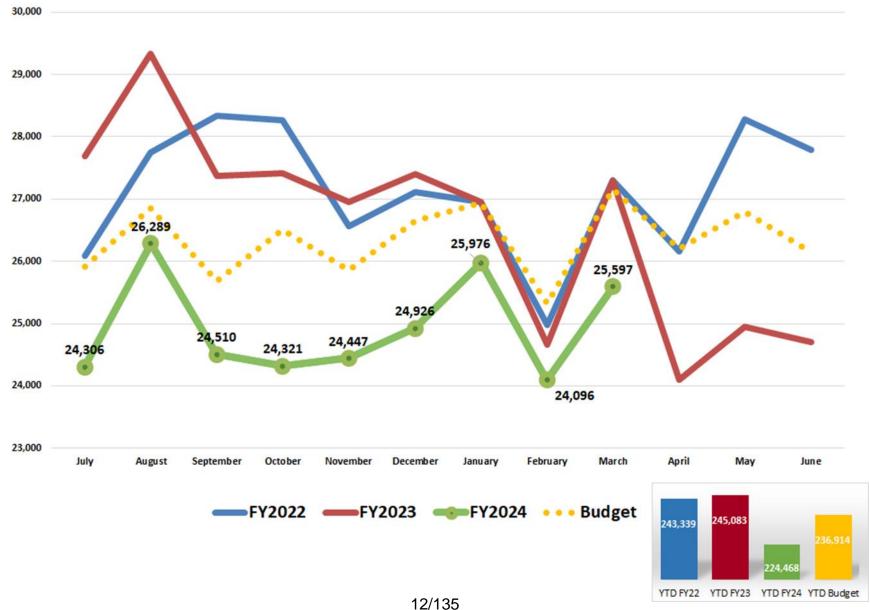
Average Discharges per day



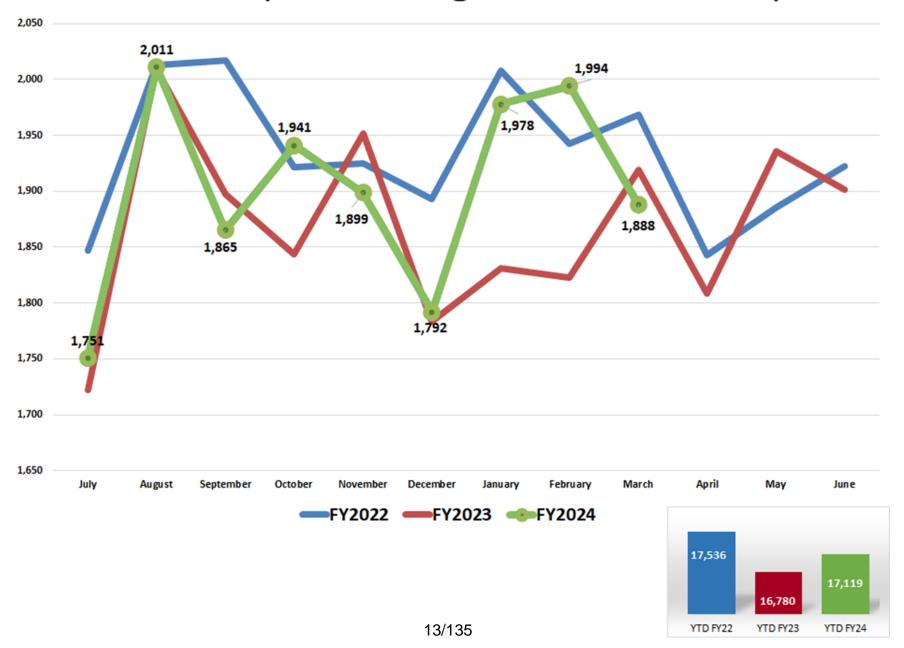




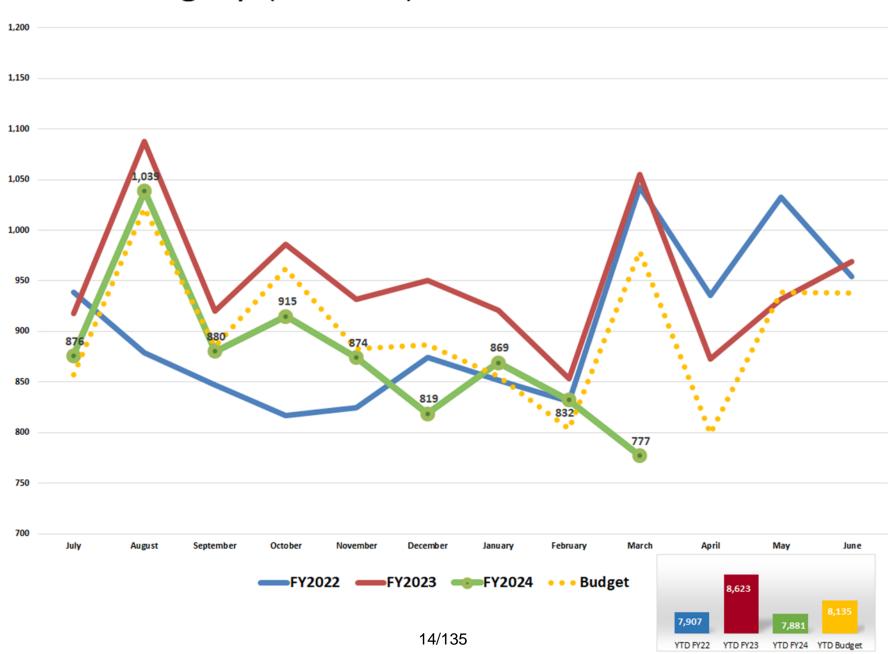
Adjusted Patient Days



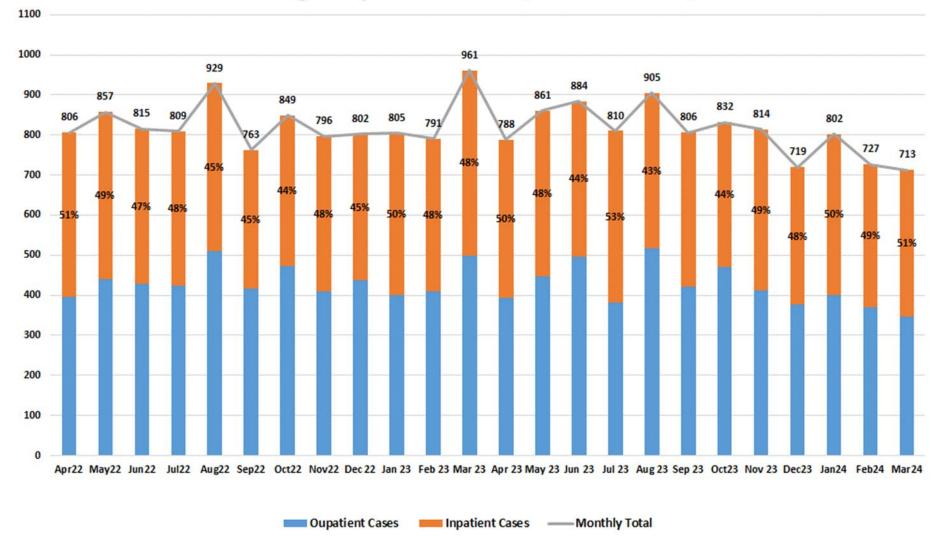
Outpatient Registrations Per Day



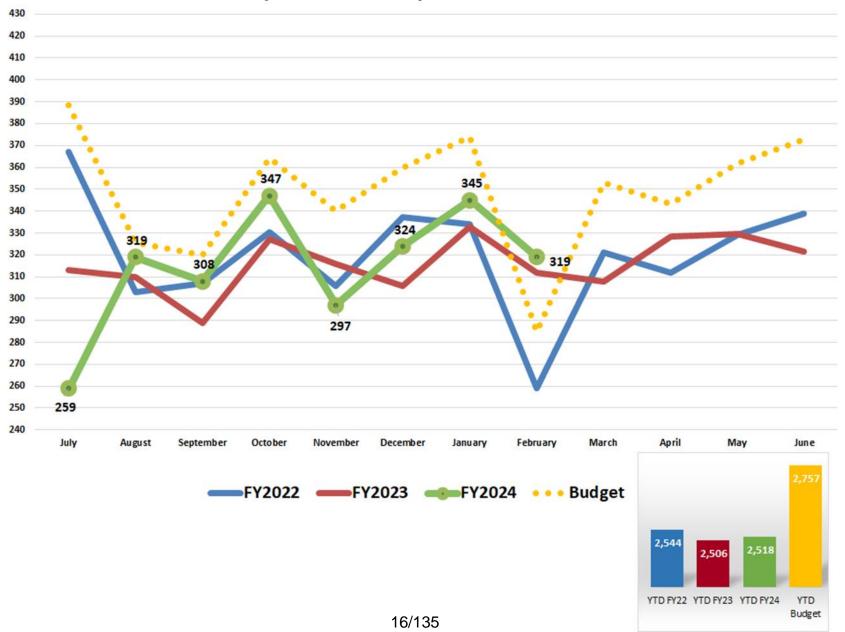
Surgery (IP & OP) – 100 Min Units



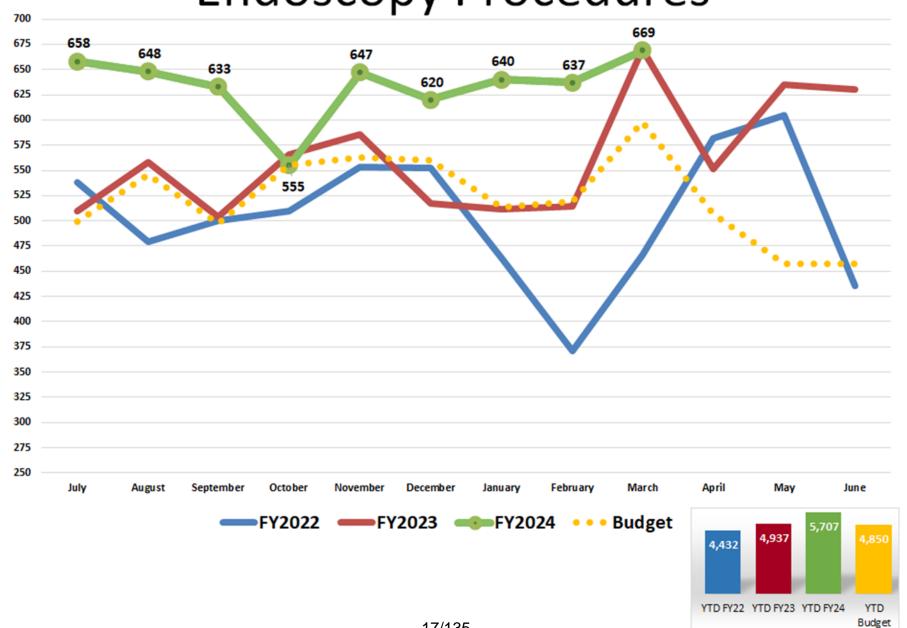
Surgery Cases (IP & OP)



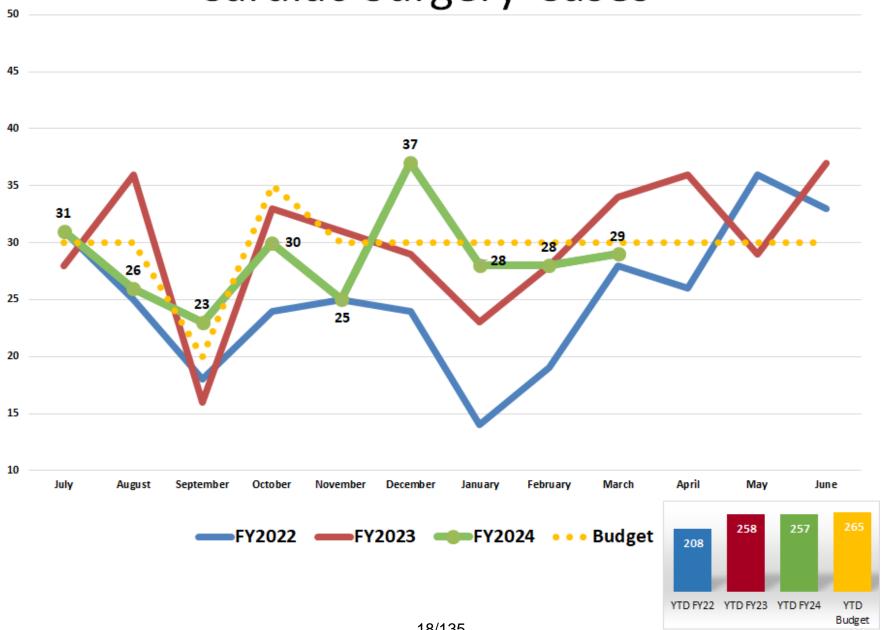
Cath Lab (IP & OP) – 100 Min Units



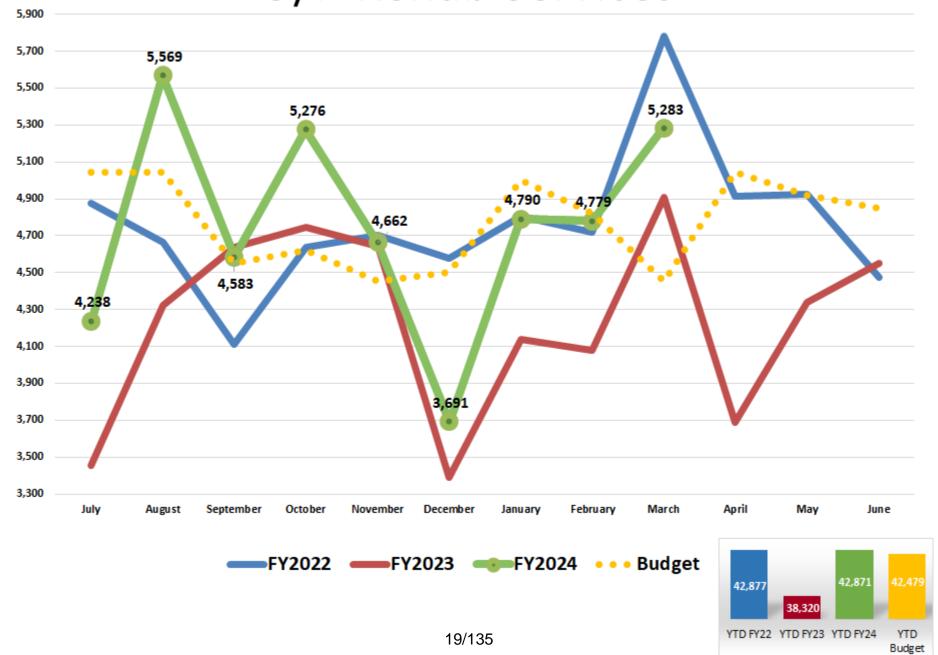
Endoscopy Procedures



Cardiac Surgery Cases



O/P Rehab Services



Statistical Results – Fiscal Year Comparison (Mar)

	Actual Results			Budget	Budget Variance		
	Mar 2023	Mar 2024	% Change	Mar 2024	Change	% Change	
Average Daily Census	416	409	(1.9%)	426	(17)	(4.1%)	
KDHCD Patient Days:							
Medical Center	8,627	8,498	(1.5%)	8,763	(265)	(3.0%)	
Acute I/P Psych	1,408	1,311	(6.9%)	1,395	(84)	(6.0%)	
Sub-Acute	988	955	(3.3%)	957	(2)	(0.2%)	
Rehab	596	641	7.6%	662	(21)	(3.2%)	
TCS-Ortho	421	371	(11.9%)	427	(56)	(13.1%)	
NICU	410	415	1.2%	438	(23)	(5.3%)	
Nursery	455	475	4.4%	565	(90)	(15.9%)	
			F				
Total KDHCD Patient Days	12,905	12,666	(1.9%)	13,207	(541)	(4.1%)	
Total Outpatient Volume	59,489	58,528	(1.6%)	56,191	2,337	4.2%	

Statistical Results – Fiscal Year Comparison (Jul-Mar)

	Actual Results			Budget	Budget Variance		
	FYTD 2023	FYTD 2024	% Change	FYTD 2024	Change	% Change	
Average Daily Census	432	406	(5.9%)	423	(17)	(4.0%)	
KDHCD Patient Days:							
Medical Center	79,173	75,415	(4.7%)	78,058	(2,643)	(3.4%)	
Acute I/P Psych	11,805	11,824	0.2%	12,420	(596)	(4.8%)	
Sub-Acute	8,182	8,371	2.3%	8,071	300	3.7%	
Rehab	4,897	4,928	0.6%	5,339	(411)	(7.7%)	
TCS-Ortho	3,481	3,085	(11.4%)	3,719	(634)	(17.0%)	
TCS	2,115	0	(100.0%)	0	0	0.0%	
NICU	4,186	3,670	(12.3%)	4,059	(389)	(9.6%)	
Nursery	4,531	4,463	(1.5%)	4,762	(299)	(6.3%)	
Total KDHCD Patient Days	118,370	111,756	(5.6%)	116,428	(4,672)	(4.0%)	
Total Outpatient Volume	510,861	522,937	2.4%	498,468	24,469	4.9%	

Other Statistical Results – Fiscal Year Comparison (Mar)

		Actual R	Budget	udget Budget Varianc			
	Mar 2023	Mar 2024	Change	% Change	Mar 2024	Change	% Change
Adjusted Patient Days	27,485	25,597	(1,888)	(6.9%)	27,157	(1,560)	(5.7%)
Outpatient Visits	59,489	58,528	(961)	(1.6%)	56,191	2,337	4.2%
Infusion Center	348	481	133	38.2%	504	(23)	(4.6%)
Dialysis Treatments	1,487	1,666	179	12.0%	1,550	116	7.5%
Cath Lab Minutes (IP & OP)	308	333	25	8.1%	353	(20)	(5.7%)
ED Visit	7,553	8,036	483	6.4%	5,952	2,084	35.0%
OB Deliveries	364	379	15	4.1%	379	0	0.0%
Urgent Care - Court	3,214	3,301	87	2.7%	4,848	(1,547)	(31.9%)
O/P Rehab Units	21,433	21,593	160	0.7%	19,605	1,988	10.1%
Radiology/CT/US/MRI Proc (I/P & O/P)	17,294	17,305	11	0.1%	16,470	835	5.1%
Endoscopy Procedures (I/P & O/P)	670	669	(1)	(0.1%)	598	71	11.9%
Physical & Other Therapy Units	19,041	18,445	(596)	(3.1%)	19,311	(866)	(4.5%)
Urgent Care - Demaree	2,303	2,176	(127)	(5.5%)	2,990	(814)	(27.2%)
Hospice Days	3,828	3,452	(376)	(9.8%)	3,748	(296)	(7.9%)
RHC Registrations	11,374	10,181	(1,193)	(10.5%)	10,665	(484)	(4.5%)
Home Health Visits	3,482	3,040	(442)	(12.7%)	3,215	(175)	(5.4%)
Radiation Oncology Treatments (I/P & O/P)	2,104	1,616	(488)	(23.2%)	2,388	(772)	(32.3%)
Surgery Minutes (I/P & O/P)	1,181	849 22 /1	(332)	(28.1%)	1,051	(202)	(19.2%)

Other Statistical Results – Fiscal Year Comparison (Jul-Mar)

		Actual I	Results	Budget	Budget Varian		
	FY 2023	FY 2024	Change	% Change	FY 2024	Change	% Change
Adjusted Patient Days	245,476	224,468	(21,008)	(8.6%)	236,914	(12,446)	(5.3%)
Outpatient Visits	510,861	522,937	12,076	2.4%	498,468	24,469	4.9%
Infusion Center	3,004	3,682	678	22.6%	3,755	(73)	(1.9%)
Endoscopy Procedures (I/P & O/P)	4,937	5,707	770	15.6%	4,850	857	17.7%
ED Visit	66,563	72,348	5,785	8.7%	52,197	20,151	38.6%
Radiology/CT/US/MRI Proc (I/P & O/P)	148,475	157,066	8,591	5.8%	148,533	8,533	5.7%
O/P Rehab Units	169,363	178,804	9,441	5.6%	174,790	4,014	2.3%
Home Health Visits	27,196	27,659	463	1.7%	28,052	(393)	(1.4%)
Dialysis Treatments	13,478	13,680	202	1.5%	13,950	(270)	(1.9%)
RHC Registrations	89,229	90,474	1,245	1.4%	97,474	(7,000)	(7.2%)
Cath Lab Minutes (IP & OP)	2,826	2,851	25	0.9%	3,110	(259)	(8.3%)
OB Deliveries	3,514	3,506	(8)	(0.2%)	3,548	(42)	(1.2%)
Hospice Days	32,705	32,219	(486)	(1.5%)	33,780	(1,561)	(4.6%)
Physical & Other Therapy Units	160,280	156,237	(4,043)	(2.5%)	169,922	(13,685)	(8.1%)
Radiation Oncology Treatments (I/P & O/P)	16,565	15,244	(1,321)	(8.0%)	19,020	(3,776)	(19.9%)
Surgery Minutes (I/P & O/P)	9,652	8,501	(1,151)	(11.9%)	8,813	(312)	(3.5%)
Urgent Care - Demaree	25,340	19,925	(5,415)	(21.4%)	25,241	(5,316)	(21.1%)
Urgent Care - Court	37,223	28,776	(8,447)	(22.7%)	39,295	(10,519)	(26.8%)

March Financial Comparison without KHMG (000's)

	Without KHMG					Without KHMG					
	Comparison to Budget - Month of March				Comparison to Prior Year - Month of Mar						
	Budget MAR-2024	Actual MAR-2024	\$ Change	% Change		MAR-2023	MAR-24	\$ Change	% Change		
Operating Revenue			•		•	•					
Net Patient Service Revenue	\$50,142	\$54,365	\$4,224	7.8%		\$50,981	\$54,365	\$3,384	6.2%		
Supplemental Gov't Programs	\$6,483	\$7,472	\$989	13.2%		\$7,962	\$7,472	(\$490)	-6.6%		
Prime Program	\$835	\$822	(\$13)	-1.6%		\$3,935	\$822	(\$3,114)	-379.0%		
Premium Revenue	\$7,931	\$7,005	(\$925)	-13.2%		\$6,985	\$7,005	\$20	0.3%		
Management Services Revenue	\$3,439	\$3,255	(\$185)	-5.7%		\$3,149	\$3,255	\$105	3.2%		
Other Revenue	\$2,489	\$641	(\$1,848)	-288.2%	_	\$3,442	\$641	(\$2,801)	-437.0%		
Other Operating Revenue	\$21,176	\$19,194	(\$1,982)	-10.3%	=	\$25,474	\$19,194	(\$6,280)	-32.7%		
Total Operating Revenue	\$71,318	\$73,559	\$2,242	3.0%	_	\$76,455	\$73,559	(\$2,896)	-3.9%		
Operating Expenses											
Salaries & Wages	\$29,443	\$32,185	\$2,742	8.5%		\$28,131	\$32,185	\$4,054	12.6%		
Contract Labor	\$1,092	\$2,031	\$939	46.2%		\$2,478	\$2,031	(\$447)	-22.0%		
Employee Benefits	\$6,806	\$7,768	\$961	12.4%	_	\$5,258	\$7,768	\$2,509	32.3%		
Total Employment Expenses	\$37,342	\$41,984	\$4,642	11.1%	-	\$35,868	\$41,984	\$6,116	14.6%		
Medical & Other Supplies	\$14,011	\$13,330	(\$680)	-5.1%		\$13,969	\$13,330	(\$639)	-4.8%		
Physician Fees	\$6,665	\$6,115	(\$550)	-9.0%		\$7,116	\$6,115	(\$1,001)	-16.4%		
Purchased Services	\$1,519	\$995	(\$524)	-52.7%		\$1,410	\$995	(\$415)	-41.7%		
Repairs & Maintenance	\$2,378	\$2,527	\$149	5.9%		\$2,431	\$2,527	\$96	3.8%		
Utilities	\$907	\$676	(\$231)	-34.2%		\$848	\$676	(\$172)	-25.5%		
Rents & Leases	\$162	\$161	(\$1)	-0.5%		\$140	\$161	\$21	12.9%		
Depreciation & Amortization	\$2,914	\$2,792	(\$122)	-4.4%		\$2,927	\$2,792	(\$136)	-4.9%		
Interest Expense	\$587	\$644	\$56	8.7%		\$607	\$644	\$36	5.7%		
Other Expense	\$2,183	\$1,927	(\$256)	-13.3%		\$1,913	\$1,927	\$14	0.7%		
Humana Cap Plan Expenses	\$3,701	\$4,215	\$514	12.2%	=	\$4,798	\$4,215	(\$583)	-13.8%		
Total Other Expenses	\$35,027	\$33,382	(\$1,645)	-4.9%	_	\$36,160	\$33,382	(\$2,778)	-8.3%		
Total Operating Expenses	\$72,369	\$75,367	\$2,998	4.0%		\$72,028	\$75,367	\$3,338	4.4%		
Operating Margin	(\$1,051)	(\$1,807)	(\$756)			\$4,427	(\$1,807)	(\$6,234)			
Stimulus/FEMA	\$1,610	\$0	(\$1,610)			\$0	\$0	\$0			
Operating Margin after Stimulus/FEMA	\$558	(\$1,807)	(\$2,366)			\$4,427	(\$1,807)	(\$6,234)			
Nonoperating Revenue (Loss)	\$484	\$1,781	<u>\$1479</u> %5	5		\$538	\$1,781	\$1,242			
Excess Margin	\$1,043	(\$26)	(\$1,069)			\$4,965	(\$26)	(\$4,992)			

FYTD July-Mar: Financial Comparison without KHMG (000's)

	Without KHMG Comparison to Budget - YTD March				Without KHMG Comparison to Prior Year - YTD March					
	Budget Mar-2024	Actual Mar-2024	\$ Change	% Change	ı	Mar-2023	Mar-2024	\$ Change	% Change	
Operating Revenue										
Net Patient Service Revenue	\$438,022	\$440,177	\$2,155	0.5%		\$439,775	\$440,177	\$401	0.1%	
Supplemental Gov't Programs	\$57,507	\$62,846	\$5,340	8.5%		\$50,638	\$62,846	\$12,209	19.4%	
Prime Program	\$7,408	\$9,032	\$1,624	18.0%		\$9,876	\$9,032	(\$844)	-9.3%	
Premium Revenue	\$70,096	\$66,720	(\$3,376)	-5.1%		\$56,879	\$66,720	\$9,841	14.7%	
Management Services Revenue	\$30,508	\$29,574	(\$934)	-3.2%		\$28,951	\$29,574	\$623	2.1%	
Other Revenue	\$22,132	\$26,696	\$4,564	17.1%		\$23,793	\$26,696	\$2,903	10.9%	
Other Operating Revenue	\$187,651	\$194,869	\$7,218	3.7%		\$170,138	\$194,869	\$24,731	12.7%	
Total Operating Revenue	\$625,673	\$635,046	\$9,373	1.5%		\$609,913	\$635,046	\$25,133	4.0%	
Operating Expenses		4	(4)				4000			
Salaries & Wages	\$260,542	\$260,479	(\$63)	0.0%		\$248,306	\$260,479	\$12,174	4.7%	
Contract Labor	\$13,393	\$17,032	\$3,639	21.4%		\$41,658	\$17,032	(\$24,626)	-144.6%	
Employee Benefits	\$60,234	\$61,393	\$1,158	1.9%		\$48,260	\$61,393	\$13,133	21.4%	
Total Employment Expenses	\$334,169	\$338,904	\$4,734	1.4%		\$338,224	\$338,904	\$680	0.2%	
Medical & Other Supplies	\$120,571	\$120,725	\$154	0.1%		\$119,744	\$120,725	\$982	0.8%	
Physician Fees	\$59,986	\$59,139	(\$847)	-1.4%		\$60,898	\$59,139	(\$1,758)	-3.0%	
Purchased Services	\$13,476	\$13,429	(\$47)	-0.3%		\$13,694	\$13,429	(\$265)	-2.0%	
Repairs & Maintenance	\$21,316	\$21,255	(\$61)	-0.3%		\$20,077	\$21,255	\$1,178	5.5%	
Utilities	\$8,564	\$7,617	(\$948)	-12.4%		\$7,492	\$7,617	\$125	1.6%	
Rents & Leases	\$1,459	\$1,455	(\$3)	-0.2%		\$1,117	\$1,455	\$338	23.2%	
Depreciation & Amortization	\$26,224	\$25,223	(\$1,001)	-4.0%		\$26,149	\$25,223	(\$926)	-3.7%	
Interest Expense	\$5,211	\$5,450	\$239	4.4%		\$5,566	\$5,450	(\$116)	-2.1%	
Other Expense	\$19,411	\$17,390	(\$2,021)	-11.6%		\$15,742	\$17,390	\$1,649	9.5%	
Humana Cap Plan Expenses	\$33,313	\$33,216	(\$97)	-0.3%		\$33,585	\$33,216	(\$369)	-1.1%	
Total Other Expenses	\$309,531	\$304,899	(\$4,632)	-1.5%		\$304,063	\$304,899	\$836	0.3%	
Total Operating Expenses	\$643,701	\$643,803	\$103	0.0%		\$642,287	\$643,803	\$1,516	0.2%	
Operating Margin	(\$18,027)	(\$8,757)	\$9,270			(\$32,374)	(\$8,757)	\$23,617		
Stimulus/FEMA	\$14,279	\$3,220	(\$11,059)	<u> </u>		\$287	\$3,220	\$2,933		
Operating Margin after Stimulus/FEM/	(\$3,748)	(\$5,537)	(\$1,790)			(\$32,087)	(\$5,537)	\$26,550		
Nonoperating Revenue (Loss)	\$4,272	\$11,513	\$7,242			\$3,106	\$11,513	\$8,408		
Excess Margin	\$524	\$5,976	\$ 5577 3	35	_	(\$28,981)	\$5,976	\$34,957		

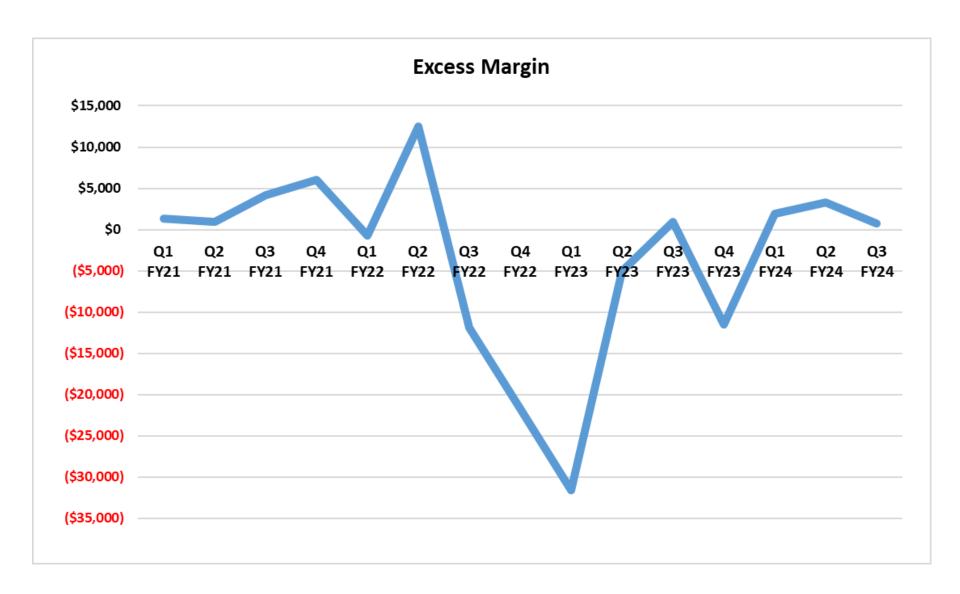
Month of March- Budget Variances

- Net Patient Service Revenue: In March, actuals were more than budget by \$4.2M, (7.8%), primarily due a \$2.8M reclass between Net Patient Service Revenue and Other income.
 This reclass is related to our Cal Aim program and matches up the Revenue that was recorded this fiscal year and the related program reductions in Other Income.
- Other Revenue: \$1.8M variance See explanation above for Net Patient Service Revenue.
- Salaries and Wages: The negative variance of \$2.7M (8.5%) is primarily due to the increase in our pay rates due to the increases in our minimum wages and market increases. For pay period ending 3/30/2024, we experienced a \$2.4/hour increase overall compared to 12/23/2023 average pay rate.
- Contract Labor: Our contract labor continues to be over budget, The main departments
 using Contract labor are Emergency Department, Labor Delivery, and our M/S Ortho Neuro
 Unit.
- **Employee Benefits:** The \$961K negative budget variance is primarily the increase in our payroll taxes due to the market/merit increases. In addition, the 401K timing compared to budget was felt. In the new calendar year we have begun accruing a full match versus ½ match.

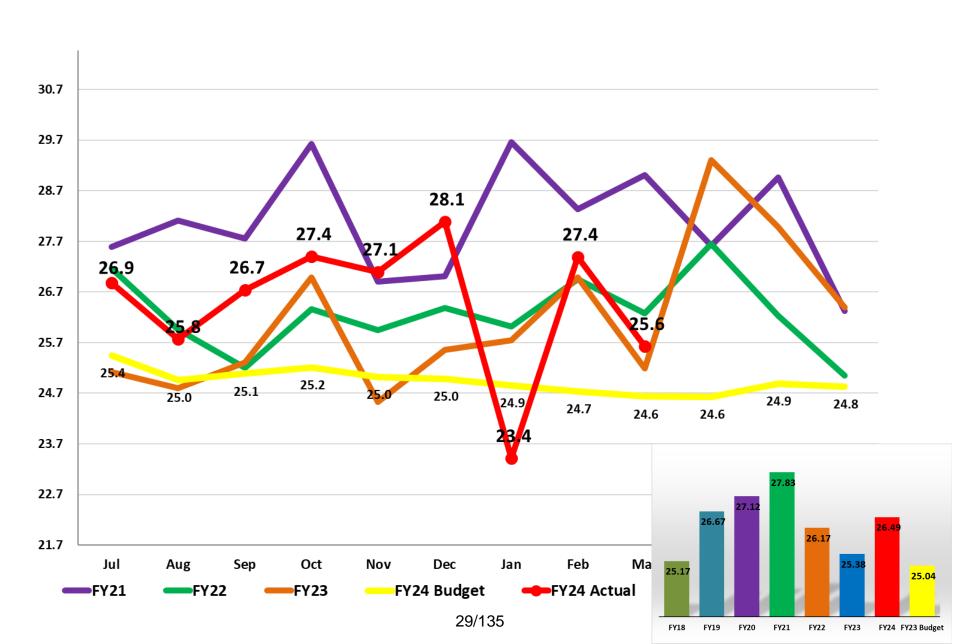
FYTD July-March: Trended Financial Information (000's)

L												
Income Statement	FY 2023	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	FYTD 2024	
Patient Service Revenue	\$611,350	\$45,479	\$49,531	\$47,195	\$47,502	\$48,225	\$48,629	\$49,472	\$49,778	\$54,365	\$440,177	
Other Revenue	\$240,615	\$21,161	\$22,458	\$21,039	\$21,928	\$21,261	\$20,979	\$24,379	\$22,470	\$19,194	\$194,869	_
Total Operating Revenue	\$851,965	\$66,640	\$71,989	\$68,234	\$69,431	\$69,486	\$69,608	\$73,851	\$72,248	\$73,559	\$635,046	-
Employee Expense	\$462,214	\$36,176	\$37,019	\$35,180	\$38,961	\$37,597	\$37,268	\$37,645	\$37,074	\$41,984	\$338,905	
Other Operating Expense	\$448,205	\$33,478	\$34,922	\$33,204	\$31,579	\$33,162	\$32,981	\$35,742	\$36,449	\$33,382	\$304,899	_
Total Operating Expenses	\$910,418	\$69,654	\$71,941	\$68,384	\$70,540	\$70,759	\$70,249	\$73,388	\$73,523	\$75,367	\$643,804	
Net Operating Margin	(\$58,453)	(\$3,014)	\$48	(\$150)	(\$1,110)	(\$1,273)	(\$641)	\$464	(\$1,275)	(\$1,807)	(\$8,758)	-
Stimulus/FEMA	\$609	\$1,610	\$1,610	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,220	
NonOperating Income	\$10,627	\$617	\$602	\$626	\$665	\$578	\$5,057	\$969	\$618	\$1,781	\$11,513	_
Excess Margin	(\$47,218)	(\$787)	\$2,259	\$477	(\$444)	(\$695)	\$4,416	\$1,433	(\$657)	(\$26)	\$5,975	_
Profitability												Moody's A
Operating Margin %	(6.9%)	(4.5%)	0.1%	(0.2%)	(1.6%)	(1.8%)	(0.9%)	0.6%	(1.8%)	(2.5%)	(1.4%)	0.1%
Operating Margin %excl. Interest	(6.0%)	(3.6%)	0.9%	0.7%	(0.7%)	(1.0%)	(0.1%)	1.4%	(0.9%)	(1.6%)	(0.5%)	
Operating EBIDA	(\$11,318)	\$395	\$3,493	\$3,265	\$2,340	\$2,111	\$2,732	\$3,957	\$1,994	\$1,628	\$21,915	
Operating EBIDA Margin	(1.3%)	0.6%	4.9%	4.8%	3.4%	3.0%	3.9%	5.4%	2.8%	2.2%	3.5%	5.6%
Liquidity Indicators												
Day's Cash on Hand	78.3	83.6	84.3	82.7	83.0	81.9	82.8	80.8	78.4	74.7	74.7	206.5
Day's in Accounts Receiveable	72.5	72.6	74.6	76.6	79.1	78.4	77.6	72.5	71.0	70.1	70.1	48.0
Surplus/Unrestricted Funds (000's)	\$186,803	\$179,968	\$184,877	\$181,136	\$181,748	\$180,573	\$182,100	\$178,571	\$175,409	\$168,012	\$168,012	
Capital Expenditures (000's)	\$23,394	\$301	\$816	\$563	\$621	\$1,399	\$1,706	\$1,725	\$765	\$984	\$8,880	\$14,000
Debt & Other Indicators												
Debt Service Coverage (MADS)	(0.1)	1.63	2.57	2.54	2.37	2.23	2.67	2.71	2.06	2.01	2.01	3.80
Discharges (Monthly)	2,289	2,306	2,442	2,276	2,203	2,293	2,285	2,283	2,144	2,144	2,264	
Adj Discharges (Case mix adj)	7,600	7,504	7,884	7,580	7,417	7,743	7,344	7,228	7,111	6,833	7,398	
Adjusted patient Days (Mo.)	26,609	24,306	26,289	24,516	24,321	24,447	24,965	25,976	24,096	25,597	24,946	
Adjusted patient Days (Mo.)	20,009	24,300	20,203	24,510	,	,	,					1
Cost/Adj Discharge	\$10.0	\$9.3	\$9.1	\$9.0	\$9.5	\$9.1	\$9.6	\$10.2	\$10.3	\$11.0	\$12.4	

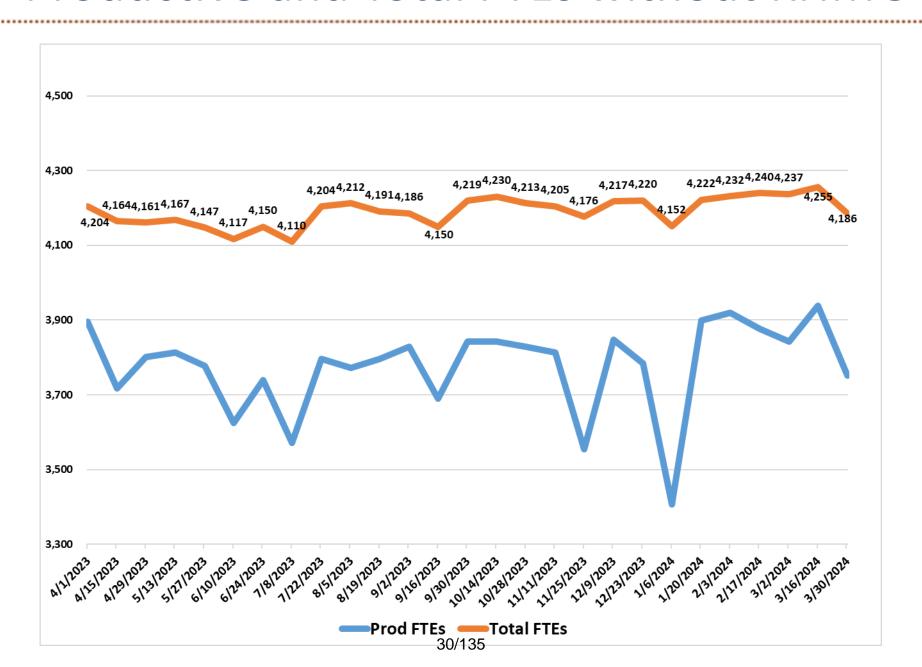
Quarterly Comparison: Excess Margin(000's)



Productivity: Worked Hours/Adjusted Patient Days



Productive and Total FTEs without KHMG



Pay Rate Changes:

Minimum Wage & Market Impacts between Pay Periods Ending 12/23/23 & 3/30/24

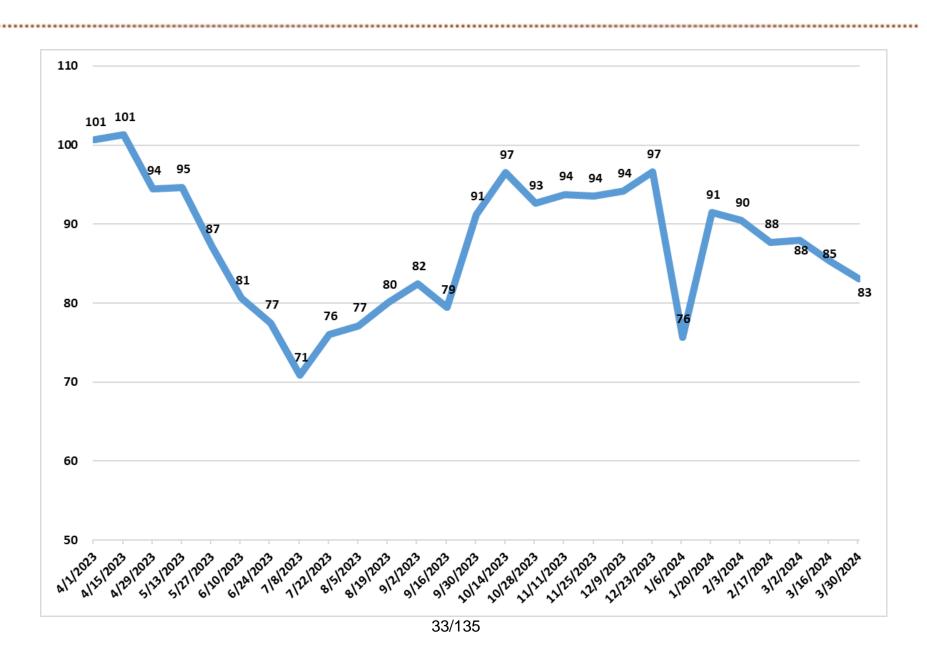
Job Classification	Rate Change
00 - Management/Supervision	\$3.03
01 - Technicians/Specialist	\$0.44
02 - Registered/Nursing	\$4.52
03 - Licensed Vocational Nurses	\$3.83
04 - Aides/Orderlies	\$3.80
05 - Clerical/Other Administrative	\$1.95
06 - Environmental/Food Service	\$1.36
09 - Other Salaries Wages	\$0.24
Grand Total	\$2.39

\$ 800,001 Biweekly Impact \$ 1,771,430 Monthly Impact

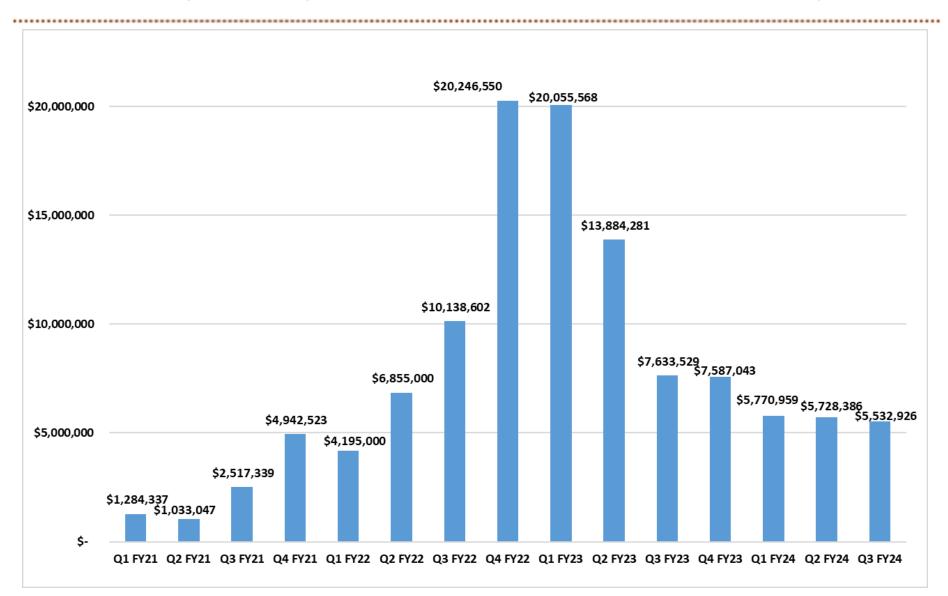
Contract Labor by Department

Contract Labor Hours	Contract Labor Hours Pay Period Ending Date								
	3/2/2024	3/16/2024	3/30/2024						
Emergency-ED	1,860	1,834	1,922						
M/S Ortho Neuro-4S	839	764	770						
M/S CDU-2S	714	765	742						
Labor Delivery	791	731	679						
M/S Oncology-3S	495	502	559						
Neonatal ICU-NICU	378	258	296						
Radiology-KHMC	342	301	277						
ICCU-15	264	248	292						
Telemetry-14	226	295	259						
SRCC Medical Oncology-Visalia	265	269	216						
Medical/Surgical-3N	149	181	68						
Nuclear Medicine-KHMC	108	156	95						
OT-KHMC	80	77	81						
Endoscopy	71	84	80						
OT-KHRH/SNF	71	79	70						
M/S Cardiac-2N	99	74	12						
Cardiovascular ICU-CVICU	42	60	81						
CT Scan-KHMC	71	71	36						
Surgery	105	40							
Nuclear Medicine-KHDC	39		35						
M/S Renal-4N		24	37						
Pet CT-KHDC	10		24						
OB Postpartum		12							
ICCU-3W	12								
M/S Broderick Pavillion-3E			12						
Grand Total	32/ 7,3034	6,824	6,643						

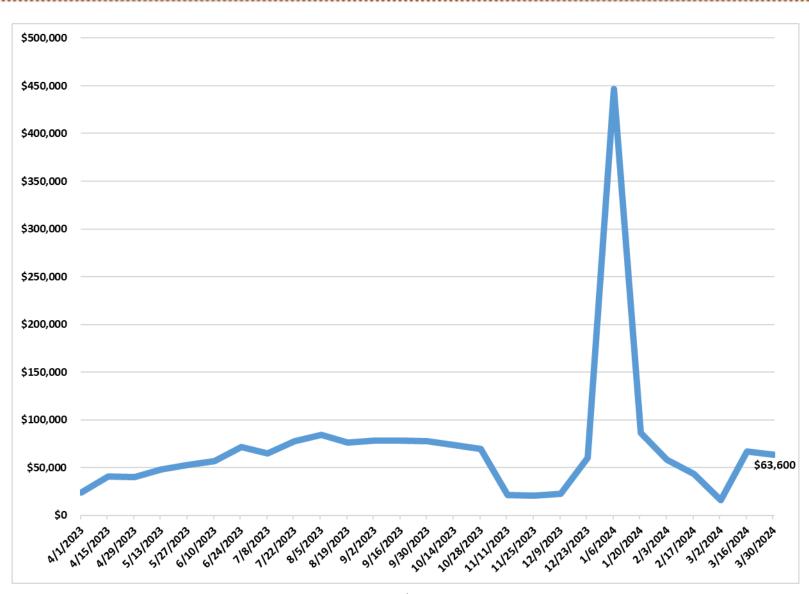
Contract Labor Full Time Equivalents (FTEs)



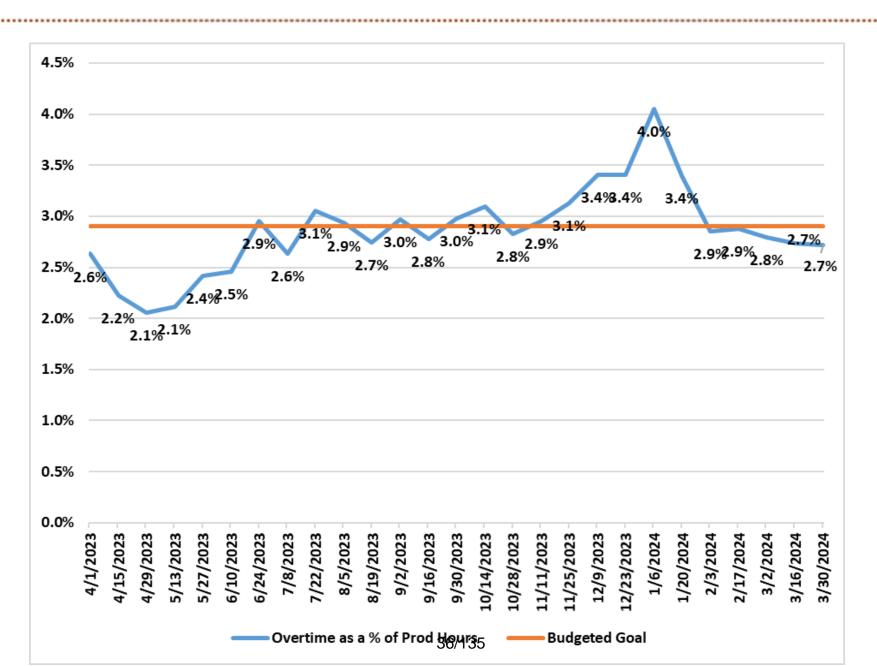
Quarterly Comparison: Contract Labor Expense

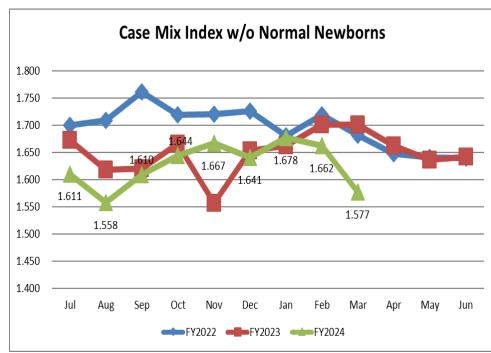


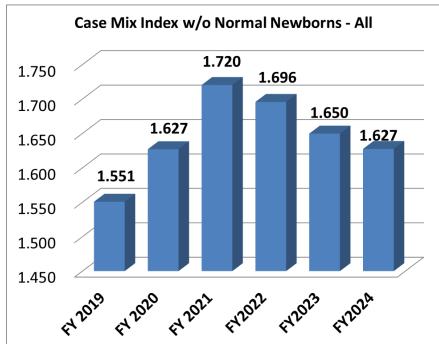
Shift Bonus Expense

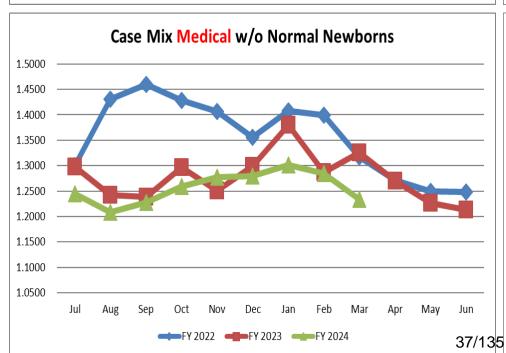


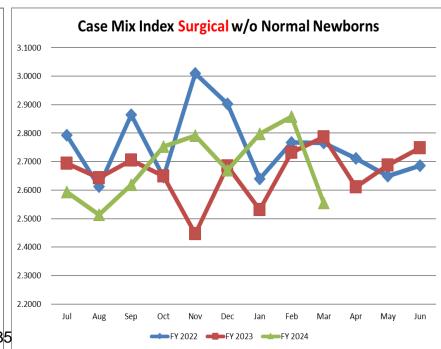
Overtime as a % of Productive Hours



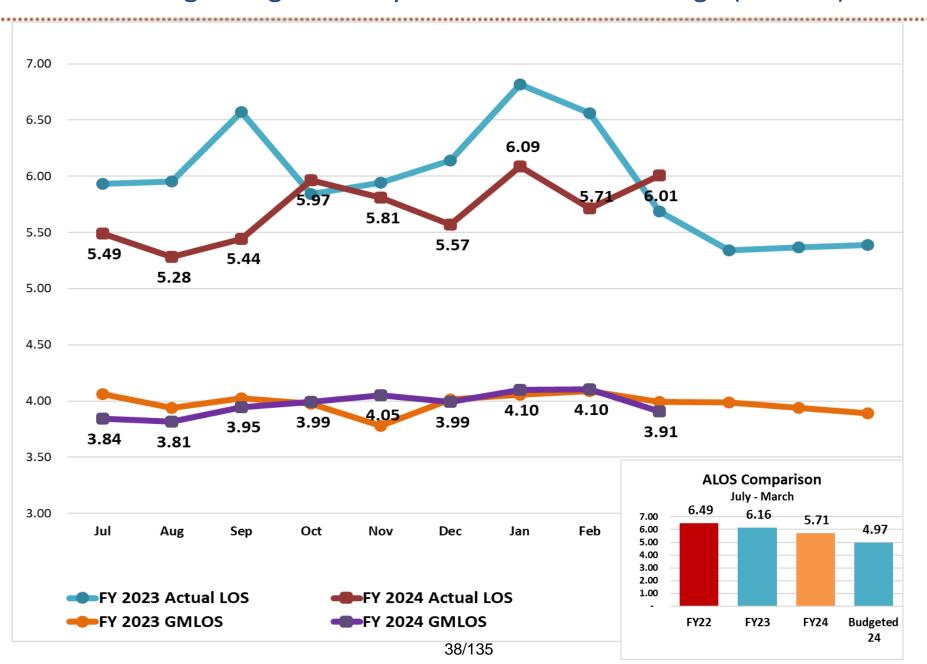








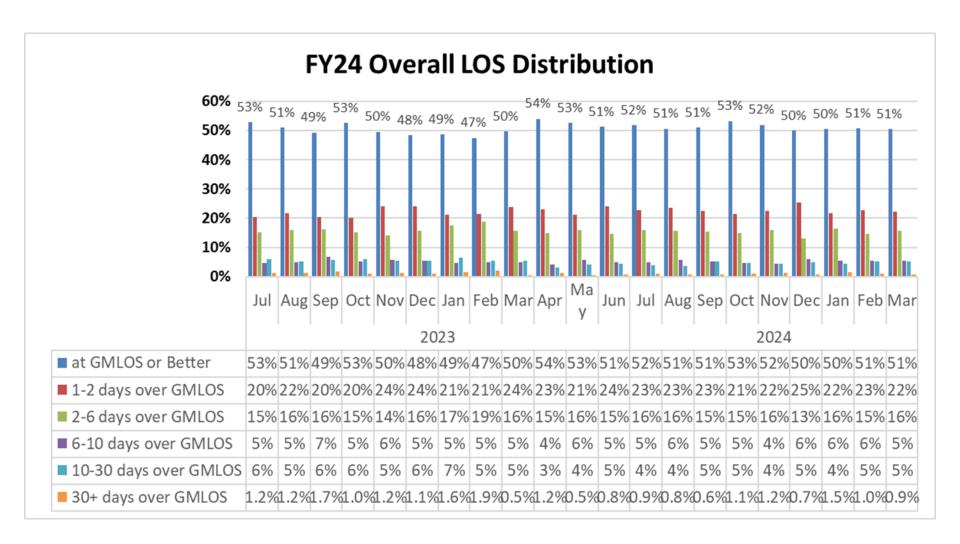
Average Length of Stay versus National Average (GMLOS)



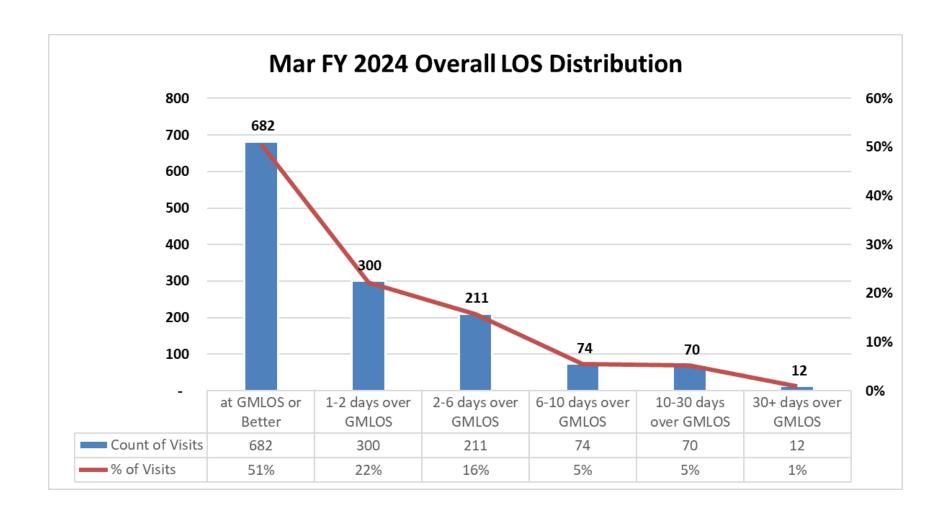
Average Length of Stay versus National Average (GMLOS)

	Including COVID Patients			Excluding COVID Patients			
	ALOS	GMLOS	GAP	ALOS	GMLOS	GAP	
Mar-22	6.60	4.02	2.58	5.97	3.97	2.00	
Apr-22	5.79	3.99	1.80	5.86	3.83	2.03	
May-22	5.98	3.94	2.04	5.86	3.89	1.97	
Jun-22	6.11	3.97	2.14	5.67	3.98	1.69	
Jul-22	5.93	4.06	1.87	5.61	3.88	1.73	
Aug-22	5.95	3.94	2.01	5.63	3.88	1.75	
Sep-22	6.57	4.02	2.55	5.66	3.90	1.76	
Oct-22	5.83	3.98	1.85	5.62	3.82	1.80	
Nov-22	5.94	3.78	2.16	6.32	3.95	2.37	
Dec-22	6.14	4.01	2.13	5.63	3.91	1.72	
Jan-23	6.82	4.06	2.76	5.88	3.74	2.14	
Feb-23	6.56	4.09	2.47	5.69	3.92	1.77	
Mar-23	5.69	3.99	1.70	6.30	3.95	2.35	
Apr-23	5.34	3.99	1.35	6.36	4.04	2.32	
May-23	5.36	3.94	1.42	5.56	3.93	1.63	
Jun-23	5.38	3.89	1.49	5.05	3.94	1.11	
Jul-23	5.49	3.84	1.65	5.14	3.91	1.23	
Aug-23	5.28	3.81	1.47	5.47	3.82	1.65	
Sep-23	5.44	3.95	1.50	5.22	3.77	1.45	
Oct-23	5.97	3.99	1.98	5.39	3.91	1.48	
Nov-23	5.81	4.05	1.75	5.92	3.97	1.95	
Dec-23	5.57	3.99	1.58	5.60	4.02	1.59	
Jan-24	6.09	4.10	1.99	5.55	3.96	1.59	
Feb-24	5.71	4.10	1.61	5.95	4.08	1.87	
Mar-24	6.01	3.91	2.10	5.73	4.09	1.64	
	5.93	3.99 ₃	o/ 1.94	5.72	3.92	1.80	

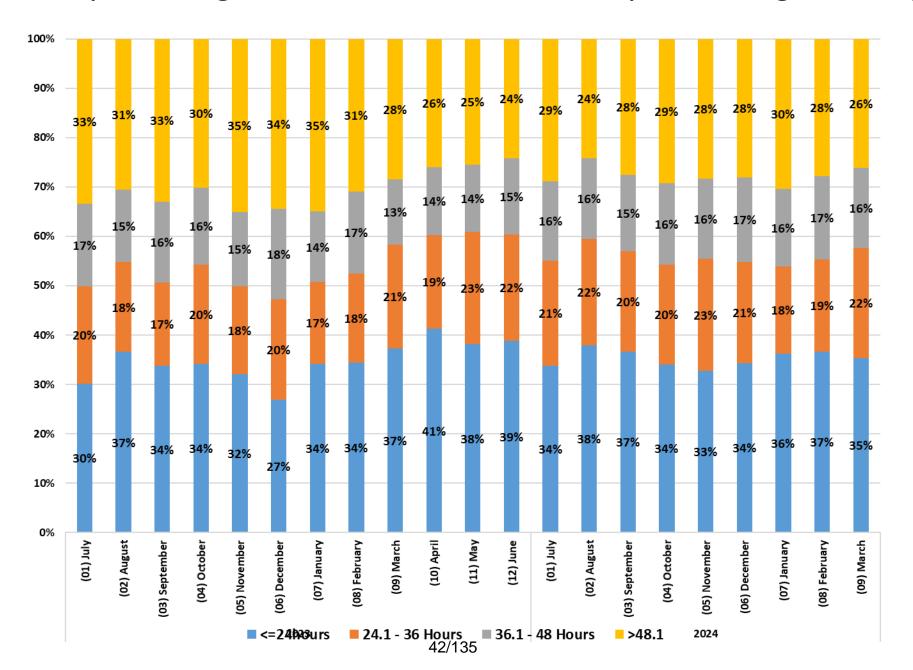
Average Length of Stay Distribution



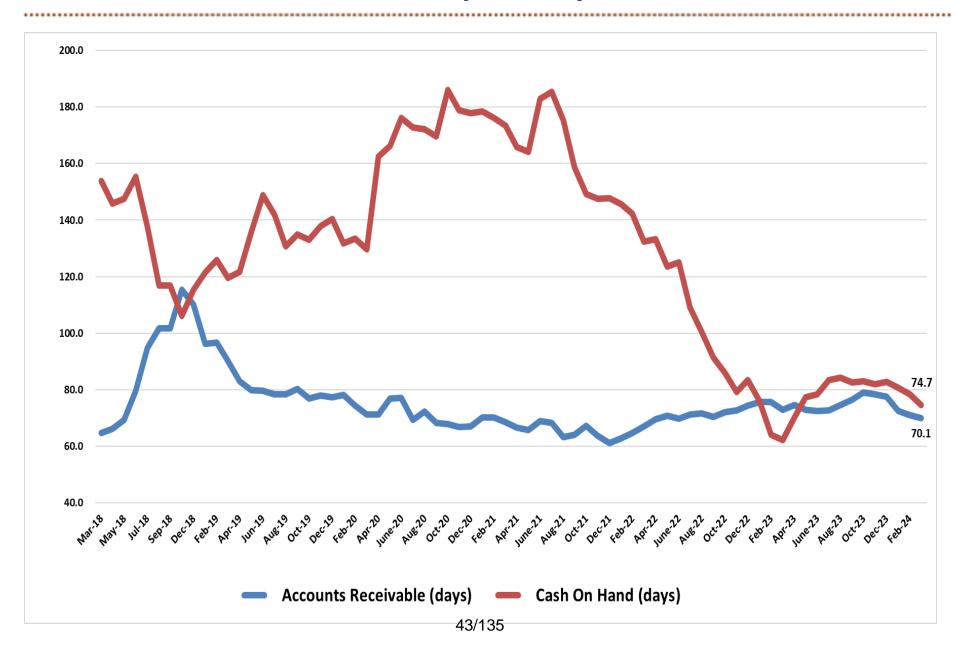
Average Length of Stay Distribution



Monthly Discharges of Observation Patients by their Length of Stay



Trended Liquidity Ratios



Ratio Analysis Report

	Current	Prior	6/30/2023	20	22 Moody	y's
	Month	Month	Audited	Media	an Bench	mark
	Value	Value	Value	Aa	Α	Baa
LIQUIDITY RATIOS						
Current Ratio (x)	3.2	3.1	2.7	1.5	1.8	1.7
Accounts Receivable (days)	70.1	71.0	72.5	48.7	48	43.8
Cash On Hand (days)	74.7	78.4	78.3	276.5	206.5	157.6
Cushion Ratio (x)	7.4	7.7	10.3	44.3	24.9	17.3
Average Payment Period (days)	49.3	48.5	44.7	79	66.7	68.1
CAPITAL STRUCTURE RATIOS						
Cash-to-Debt	72.0%	72.7%	84.7%	259.9%	173.7%	128.6%
Debt-To-Capitalization	36.8%	37.5%	35.2%	23.4%	31.8%	37.5%
Debt-to-Cash Flow (x)	5.1	5.1	(128.9)	2.8	3.6	5
Debt Service Coverage	2.5	2.6	(0.1)	6.1	4.5	2.8
Maximum Annual Debt Service Coverage (x)	2.0	2.1	(0.1)	5.9	3.8	2.4
Age Of Plant (years)	15.1	15.0	12.2	11.4	12.8	13.7
PROFITABILITY RATIOS						
Operating Margin	(1.4%)	(1.2%)	(6.9%)	1.5%	0.1%	(2.1%)
Excess Margin	0.9%	1.0%	(5.5%)	4.8%	2.7%	(.3%)
Operating Cash Flow Margin	3.5%	3.6%	(1.3%)	6.1%	5.6%	3.6%
Return on Assets	0.9%	1.0%	(5.7%)	3.3%	1.9%	(.3%)

Consolidated Statements of Net Position (000's)

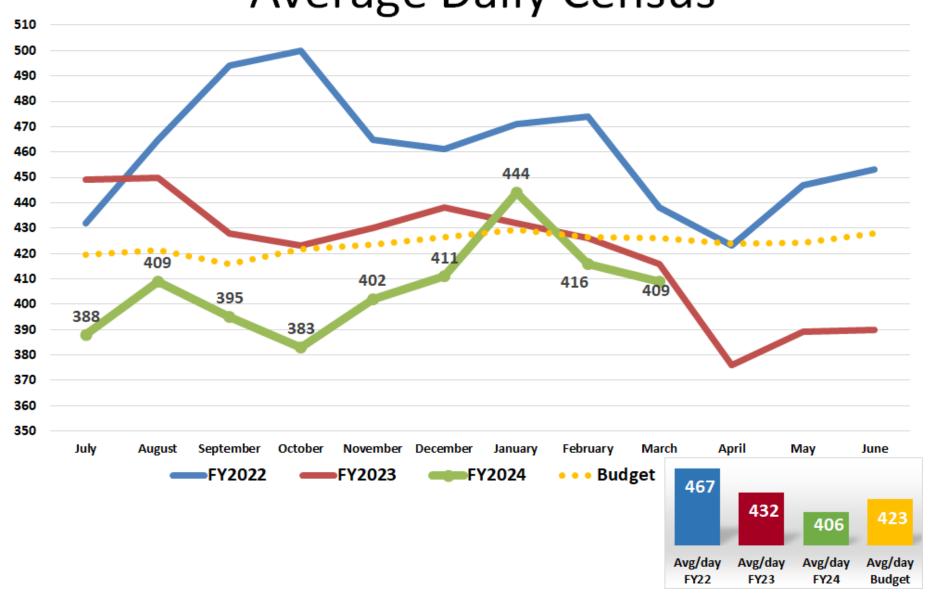
	Mar-24	Feb-24	Change	% Change	Jun-23
					(Audited)
ASSETS AND DEFERRED OUTFLOWS					
CURRENT ASSETS					
Cash and cash equivalents	\$ 4,000	0 \$ (1,957)	\$ 5,957	-304.34%	\$ 4,127
Current Portion of Board designated and trusted	00.00	04.044	4 440	0.550/	44.070
assets	23,06	2 21,644	1,418	6.55%	14,978
Accounts receivable:	136,55	3 133,134	3,420	2.57%	132,621
Net patient accounts Other receivables	53,94		(2,679)	-4.73%	27,475
Other receivables	190,50		740	0.39%	160,096
Inventories	14,51		237	1.66%	13,117
Medicare and Medi-Cal settlements	109,74		4,013	3.80%	81,412
Prepaid expenses	10,10		(467)	-4.42%	9,037
Total current assets	351,92		11,899	3.50%	282,767
	,	,	ŕ		,
NON-CURRENT CASH AND INVESTMENTS -					
less current portion			()		
Board designated cash and assets	156,25	,	(14,772)	-8.64%	174,916
Revenue bond assets held in trust	19,16		(5)	-0.02%	18,605
Assets in self-insurance trust fund	520		(4.4.775)	0.28%	956
Total non-current cash and investments	175,93	3 190,708	(14,775)	-7.75%	194,477
INTANGIBLE RIGHT TO USE LEASE,	11,30	0 11,548	(248)	-2.15%	11,249
net of accumulated amortization			, ,		
INTANGIBLE RIGHT TO USE SBITA,	8,418	8,418	-	0.00%	8,417
net of accumulated amortization					
CAPITAL ASSETS					
Land	20,54		-	0.00%	17,542
Buildings and improvements	428,03		-	0.00%	427,105
Equipment	331,78		332	0.10%	328,663
Construction in progress	22,48		652	2.99%	25,413
	802,84		984	0.12%	798,723
Less accumulated depreciation	504,72		2,481	0.49%	486,537
	298,12	6 299,623	(1,497)	-0.50%	312,186
OTHER ASSETS			(5)		
Property not used in operations	1,49		(3)	-0.22%	1,533
Health-related investments	1,88		38	2.07%	2,841
Other	14,15		(7)	-0.05%	13,350
Total other assets	17,53		28	0.16%	17,724
Total assets	863,23		(4,592)	-0.53%	826,820
DEFERRED OUTFLOWS	23,78	8 23,821	(33)	-0.14%	24,083
Total assets and deferred outflows	\$ 887,025 45/13	\$ 891,649 5	\$ (4,625)	-0.52%	\$ 850,903

Consolidated Statements of Net Position (000's)

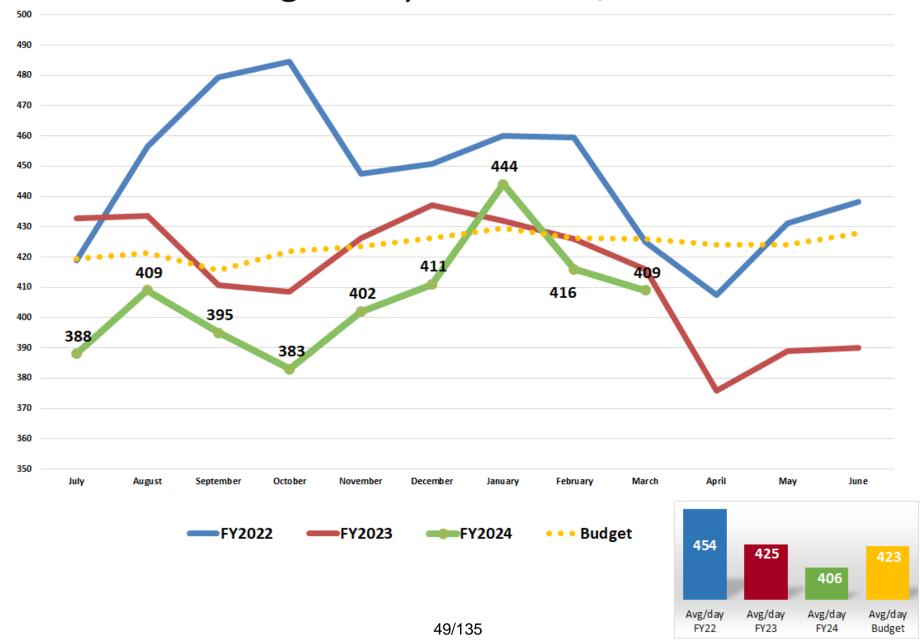
	Mar-24	Feb-24	Change	% Change	Jun-23
LIABILITIES AND NET ASSETS					
CURRENT LIABILITIES					
Accounts payable and accrued expenses	\$ 28,019	\$ 27,696	\$ 323	1.17%	\$ 30,636
Accrued payroll and related liabilities	59,431	57,458	1,972	3.43%	50,478
SBITA liability, current portion	2,734	2,734	-	0.00%	2,734
Lease liability, current portion	2,614	2,614	-	0.00%	2,614
Bonds payable, current portion	10,105	10,105	-	0.00%	12,159
Notes payable, current portion	7,895	7,895	-	0.00%	7,895
Total current liabilities	110,798	108,503	2,295	2.12%	106,516
LEASE LIABILITY, net of current portion	8,833	9,075	(241)	-2.66%	8,741
SBITA LIABILITY, net of current portion	4,425	4,425	-	0.00%	4,426
LONG-TERM DEBT, less current portion					
Bonds payable	227,318	227,325	(7)	0.00%	227,378
Notes payable	22,705	30,600	(7,895)	-25.80%	9,850
Total long-term debt	250,023	257,925	(7,901)	-3.06%	237,228
NET PENSION LIABILITY	51,277	50,353	924	1.84%	42,961
OTHER LONG-TERM LIABILITIES	35,159	34,880	279	0.80%	30,984
Total liabilities	460,517	465,161	(4,644)	-1.00%	426,430
NET ASSETS					
Invested in capital assets, net of related debt	62,199	62,193	7	0.01%	75,776
Restricted	61,024	58,497	2,527	4.32%	50,013
	303,284	305,798	(2,514)	-0.82%	294,258
Total net position	426,508	426,488	20	0.00%	420,047
Total liabilities and net position	\$ 887,025	\$ 891,649	\$ (4,625)	-0.52%	\$ 850,903

Statistical Report March 2024

Average Daily Census



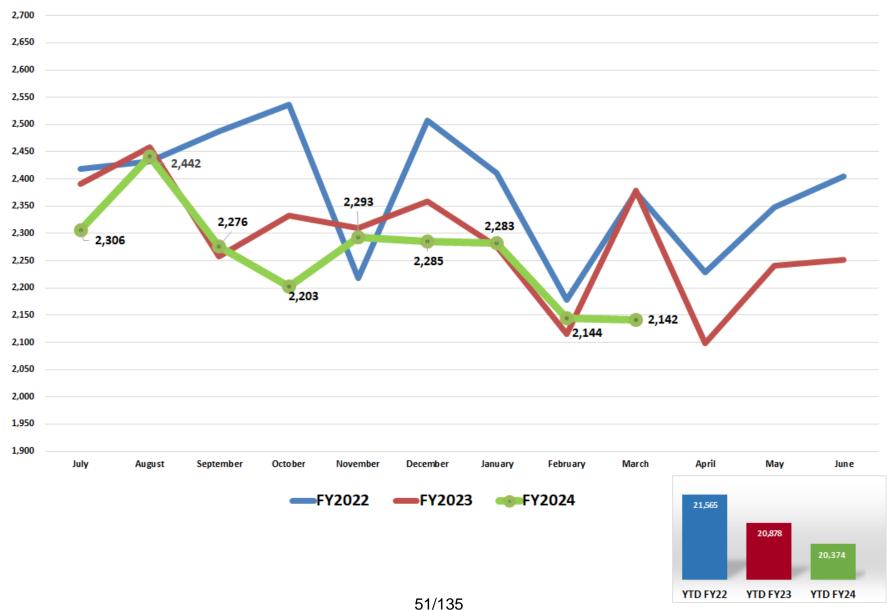
Average Daily Census w/o TCS



Admissions

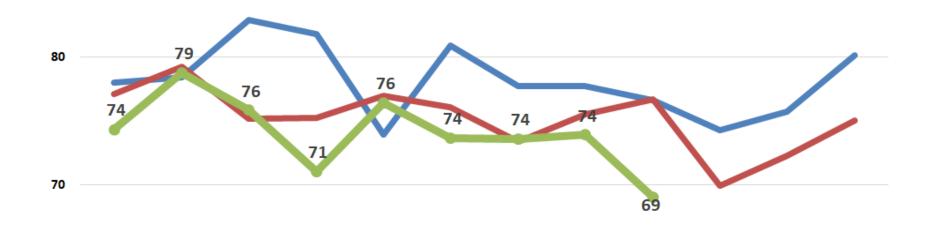


Discharges



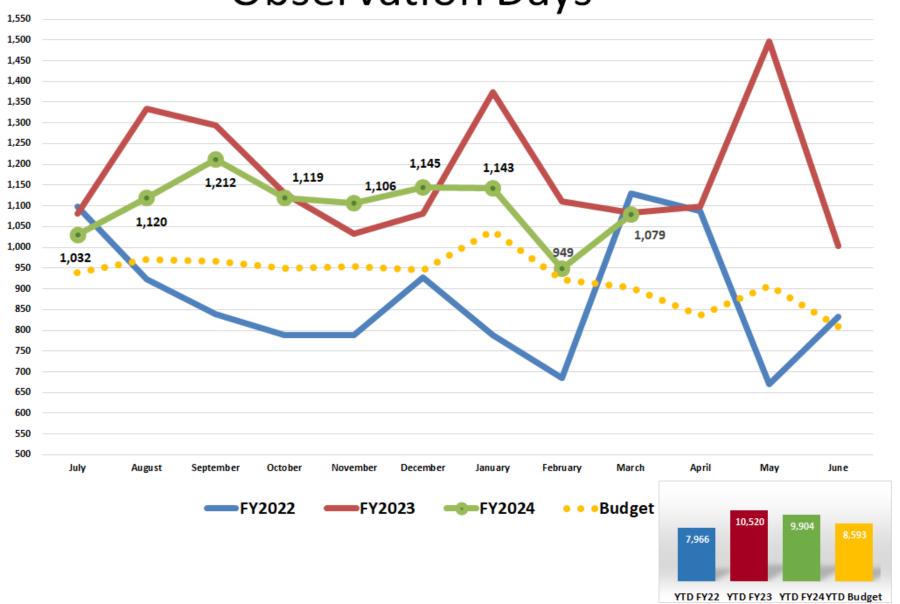
Average Discharges per day



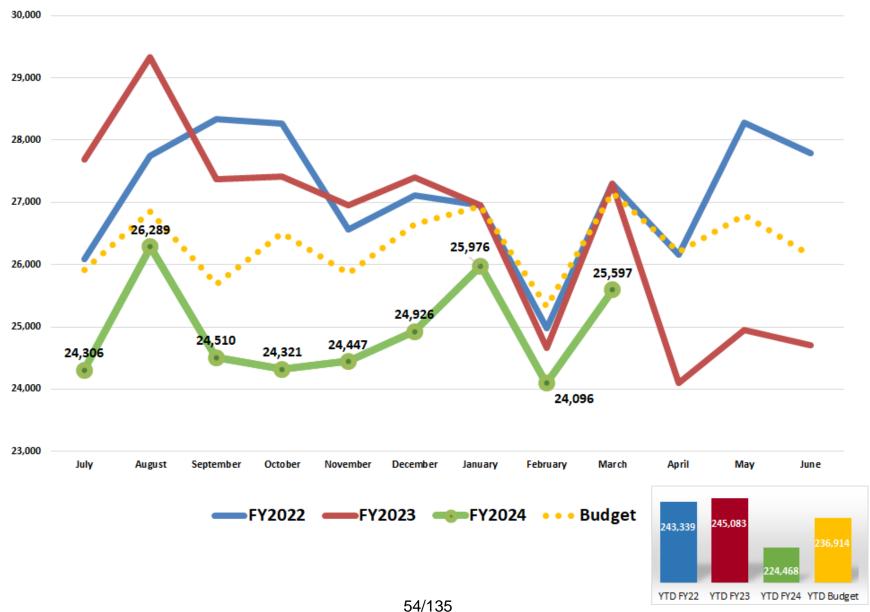




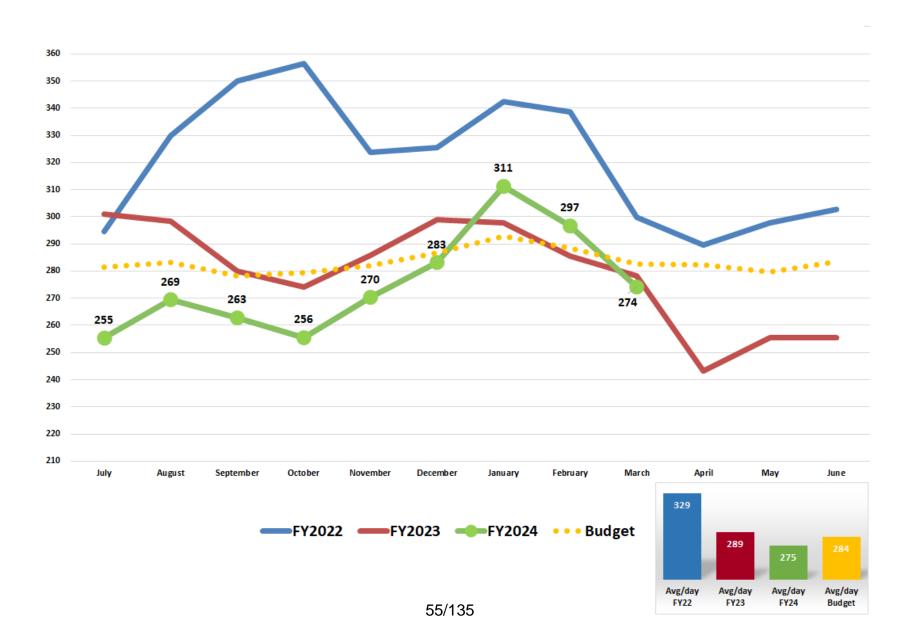
Observation Days



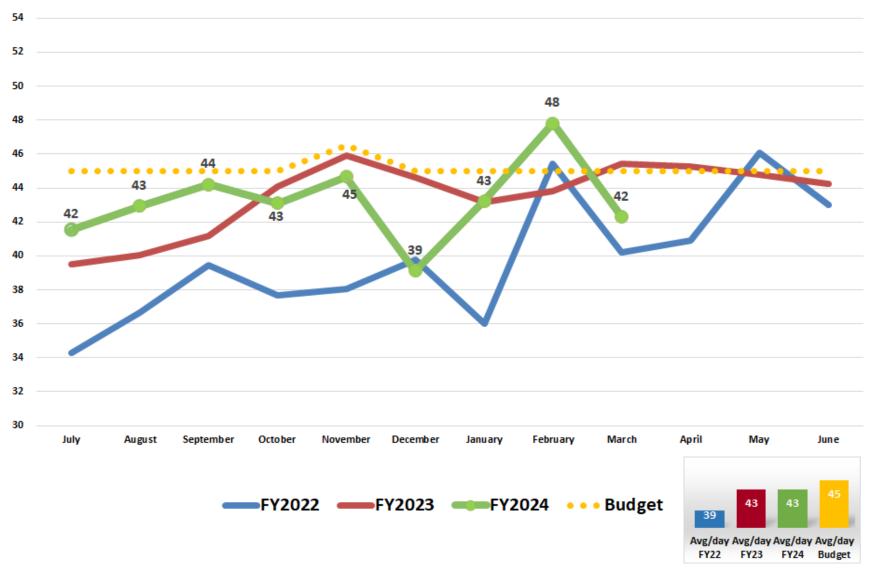
Adjusted Patient Days



Medical Center (Avg Patients Per Day)



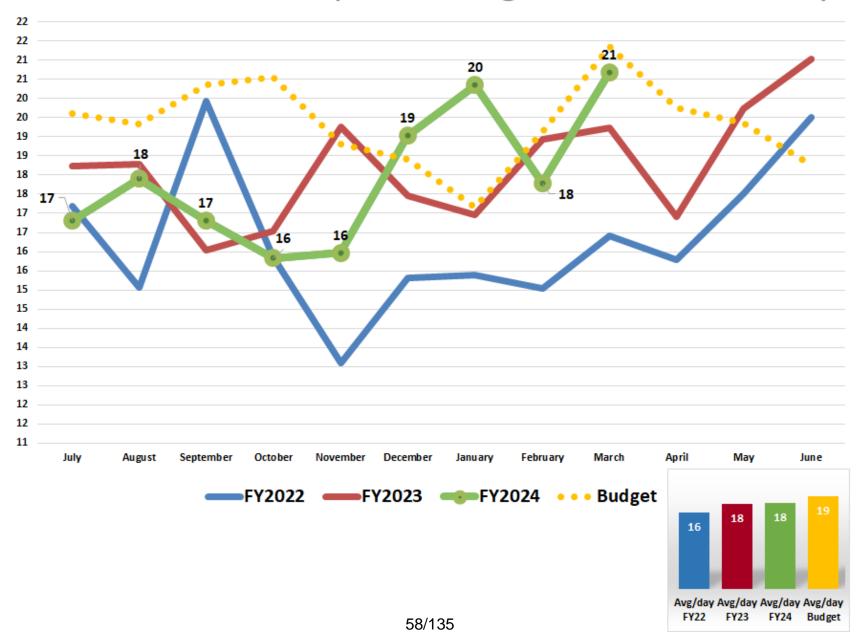
Acute I/P Psych (Avg Patients Per Day)



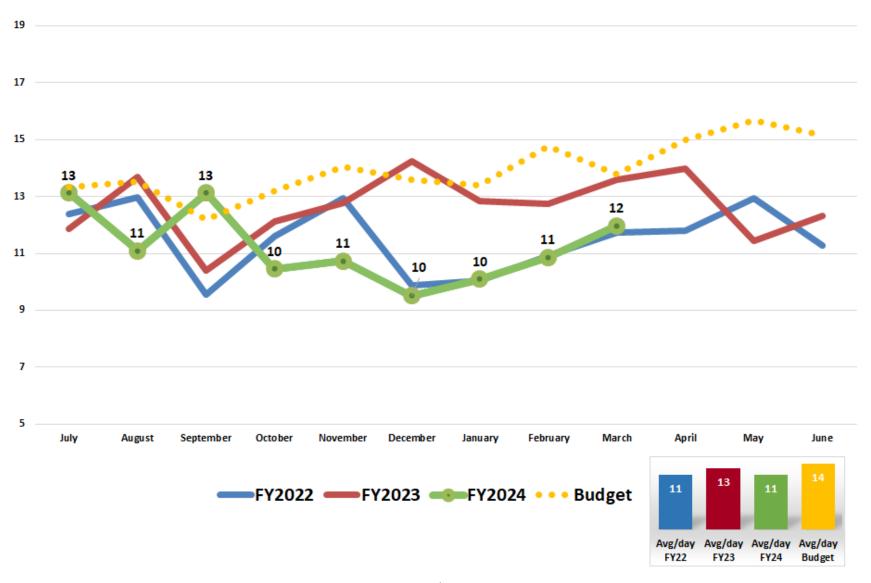
Sub-Acute - Avg Patients Per Day



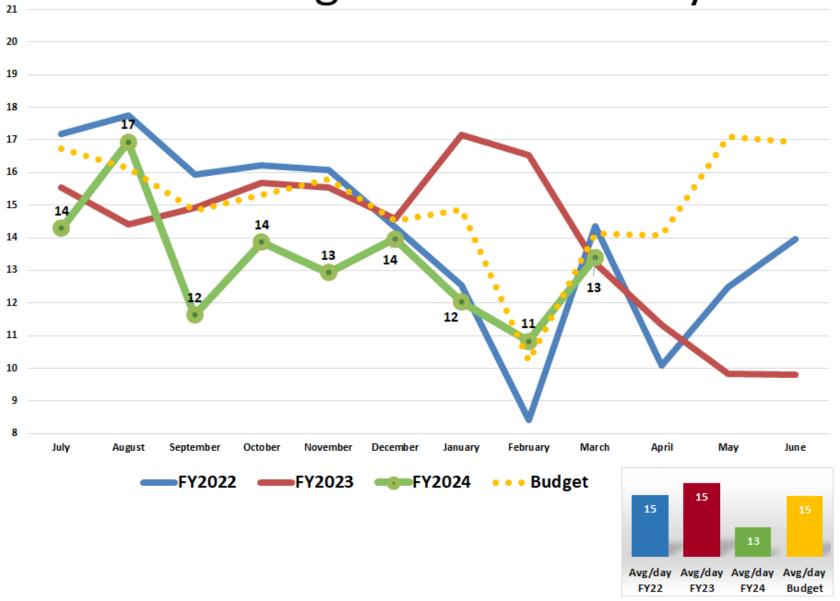
Rehabilitation Hospital - Avg Patients Per Day



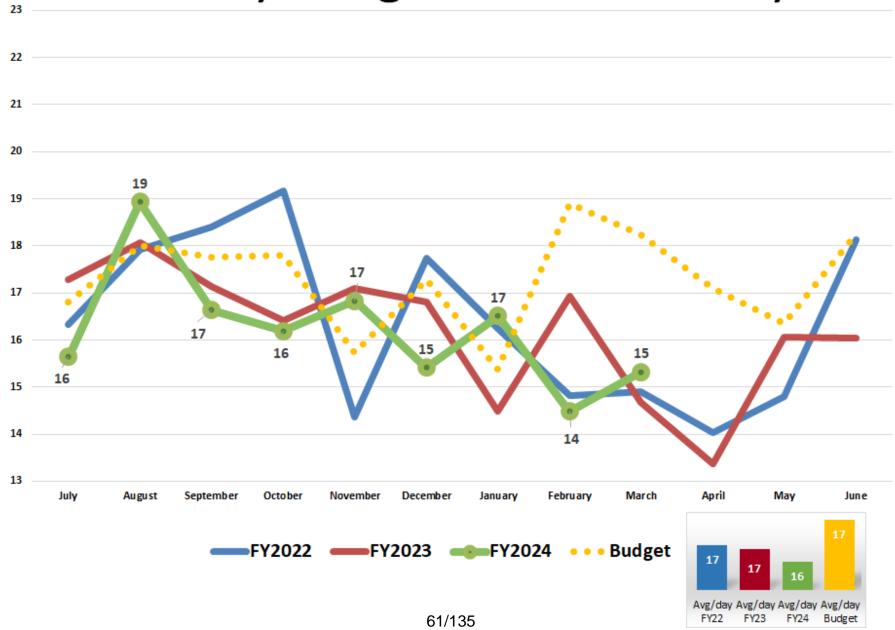
TCS Ortho - Avg Patients Per Day



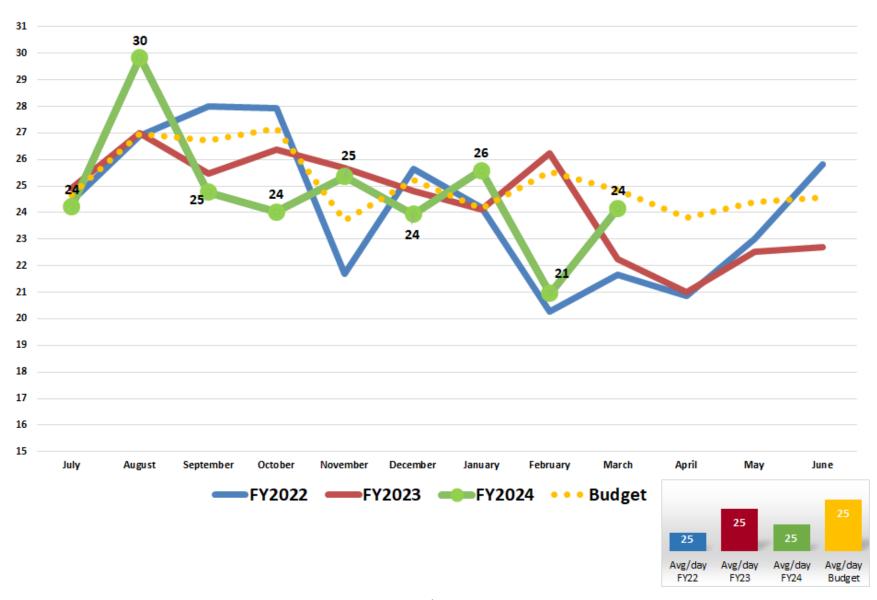
NICU - Avg Patients Per Day



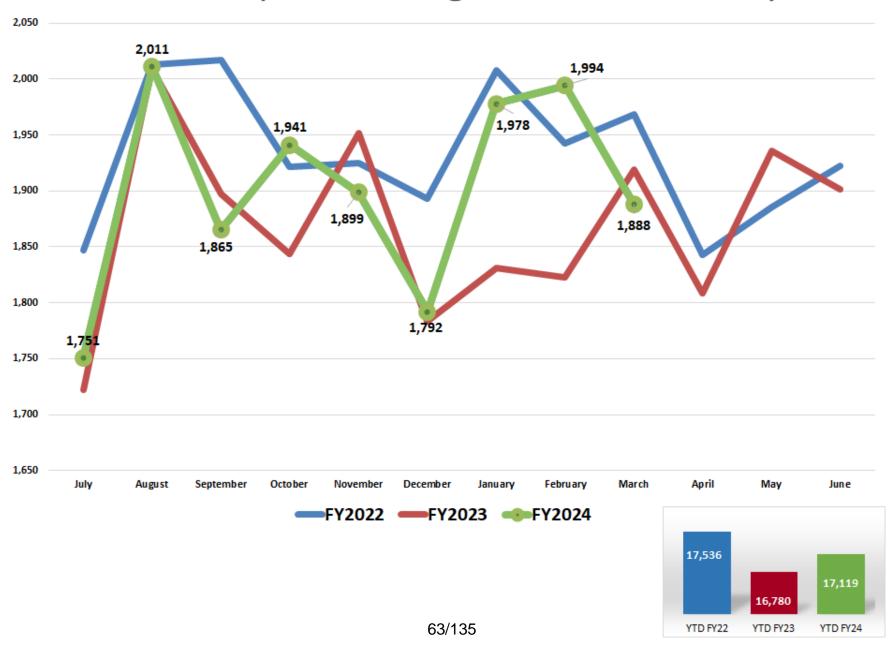
Nursery - Avg Patients Per Day



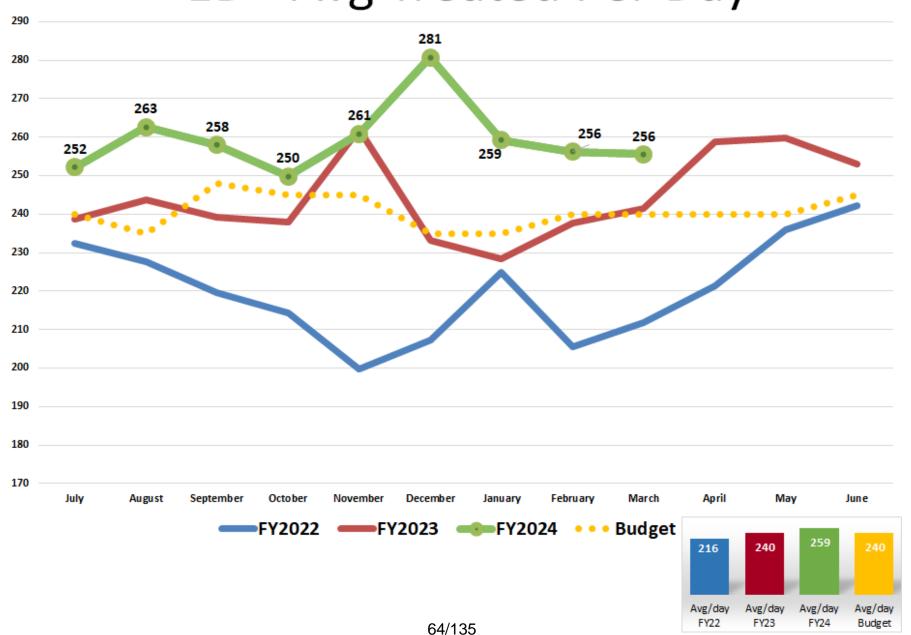
Obstetrics - Avg Patients Per Day



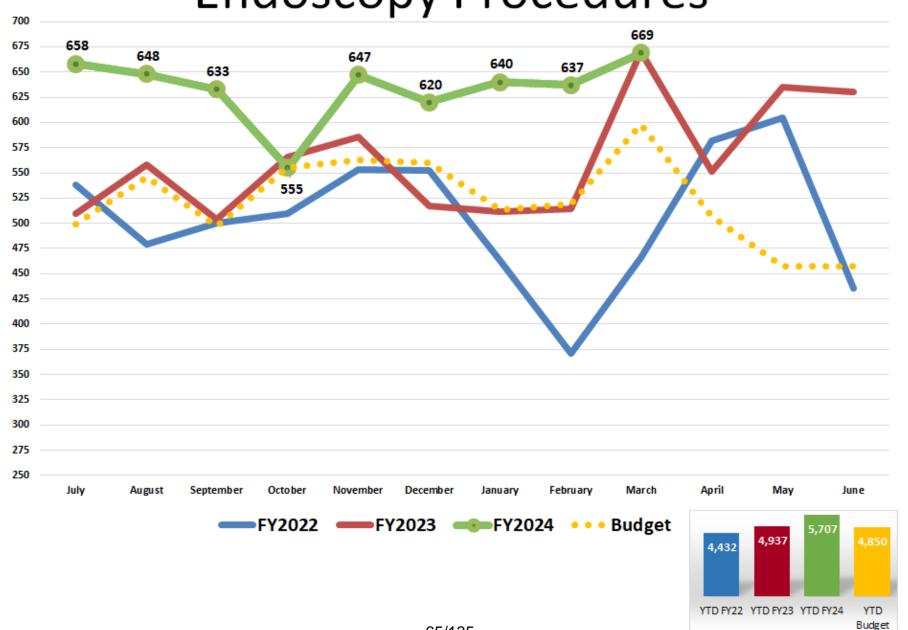
Outpatient Registrations Per Day



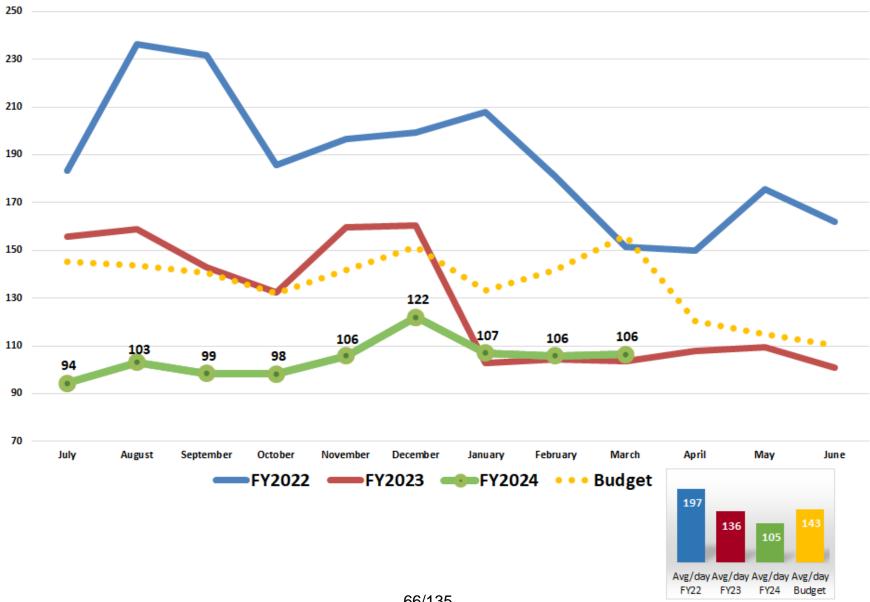
ED - Avg Treated Per Day



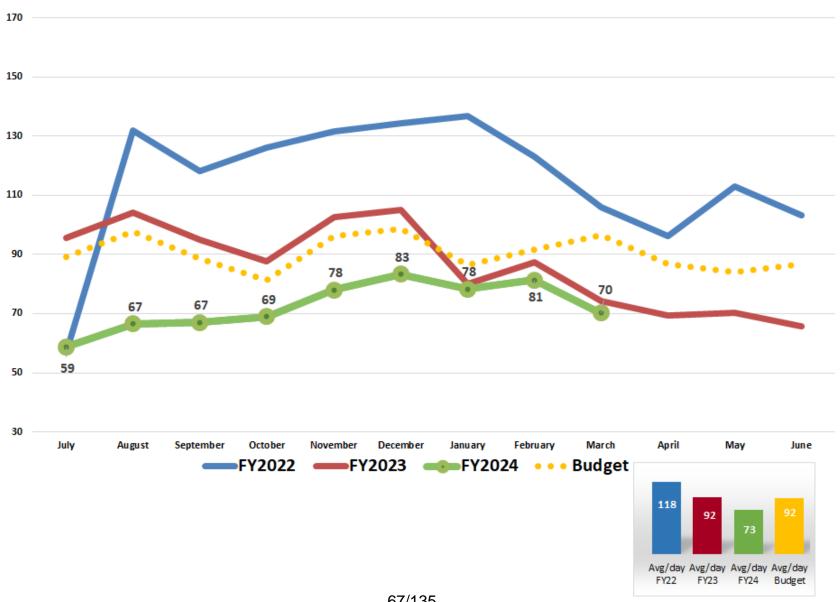
Endoscopy Procedures



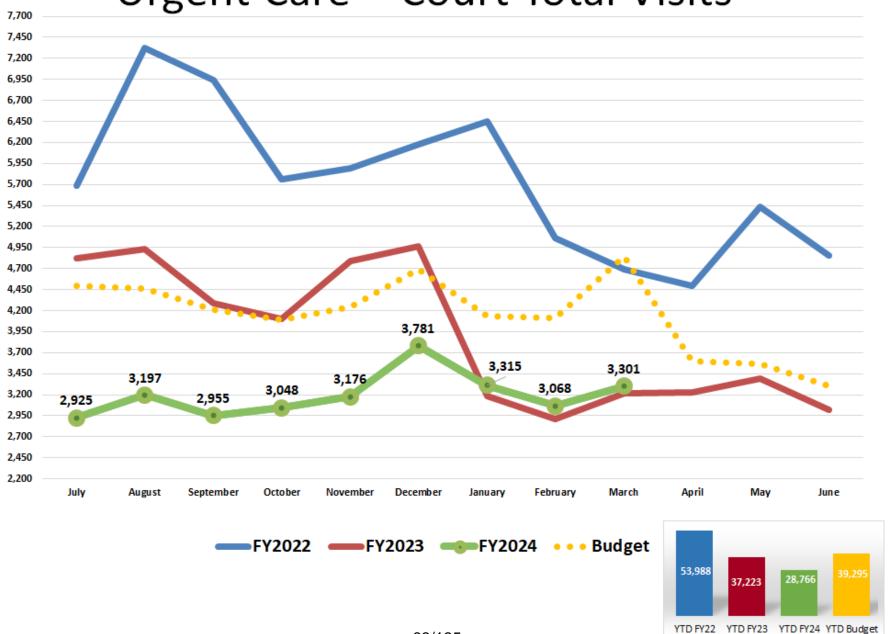
Urgent Care – Court Avg Visits Per Day



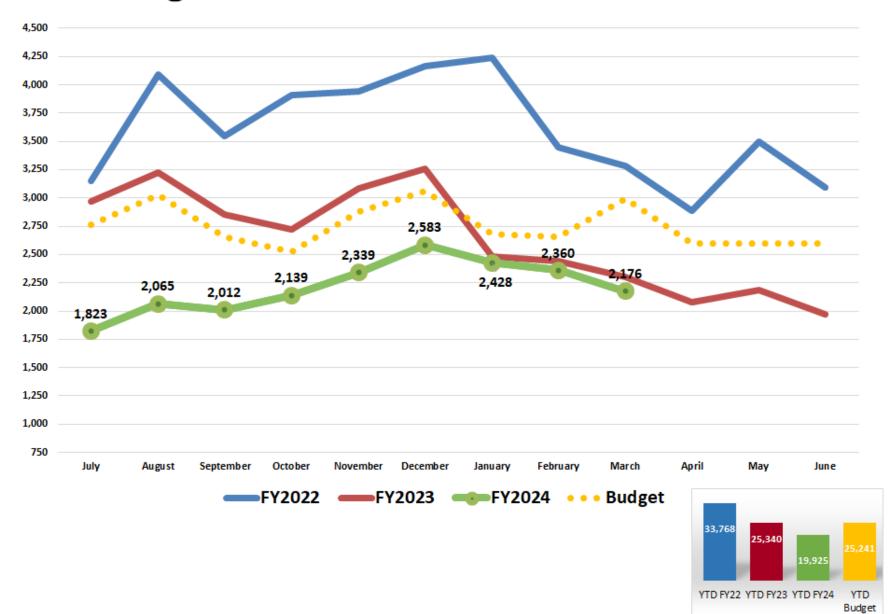
Urgent Care – Demaree Avg Visits Per Day



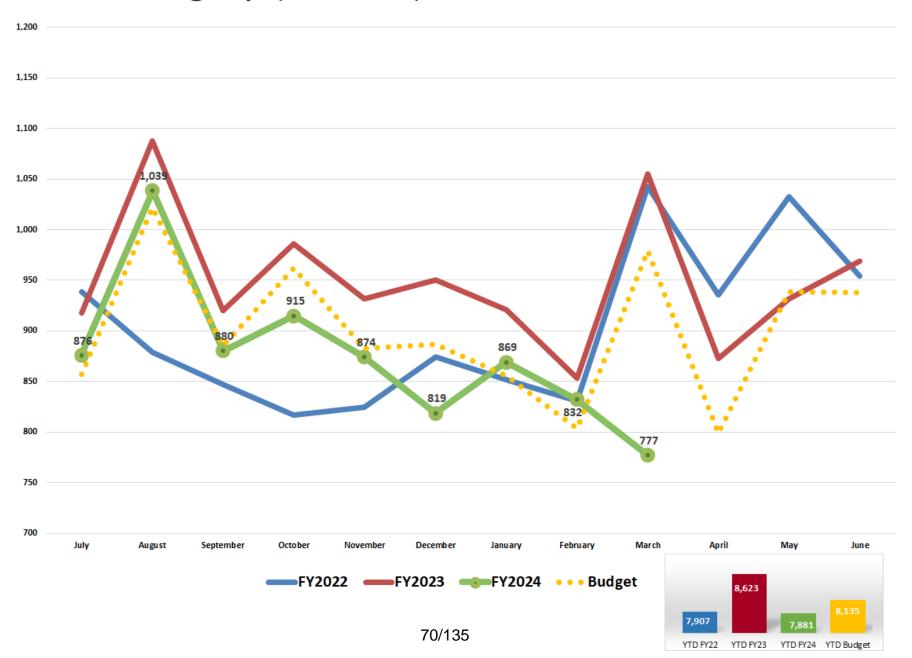
Urgent Care – Court Total Visits



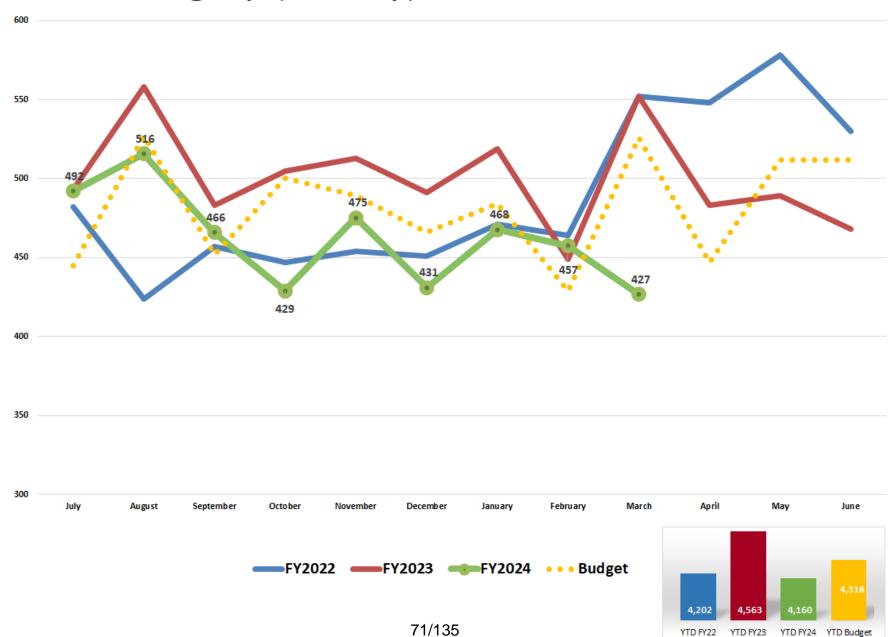
Urgent Care – Demaree Total Visits



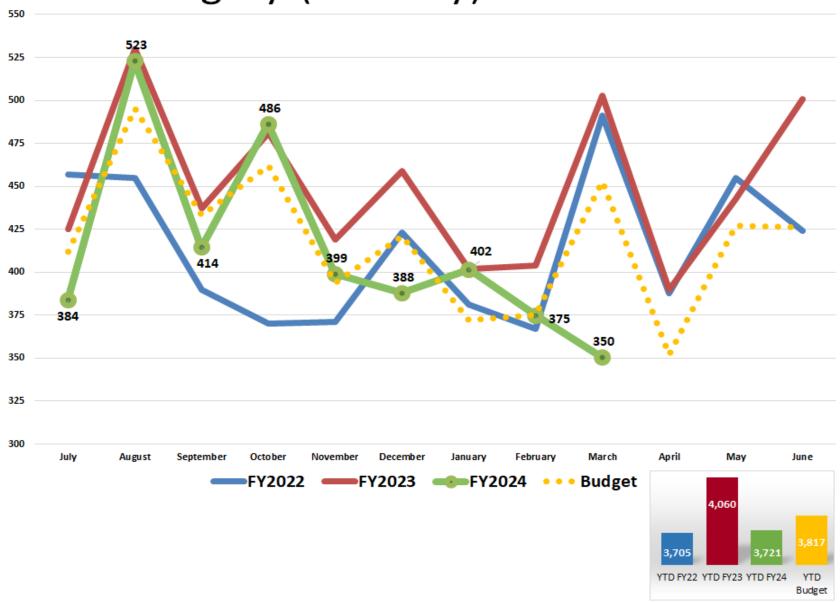
Surgery (IP & OP) – 100 Min Units



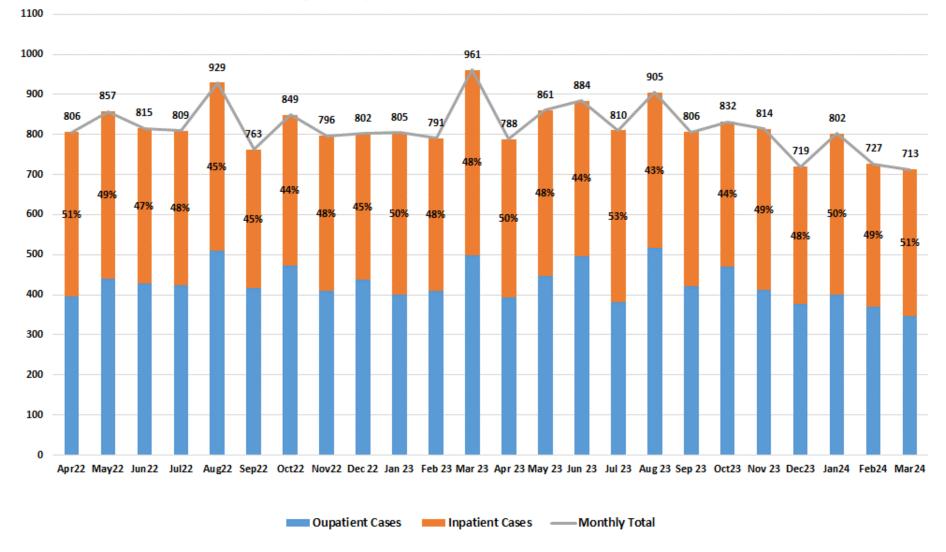
Surgery (IP Only) - 100 Min Unit



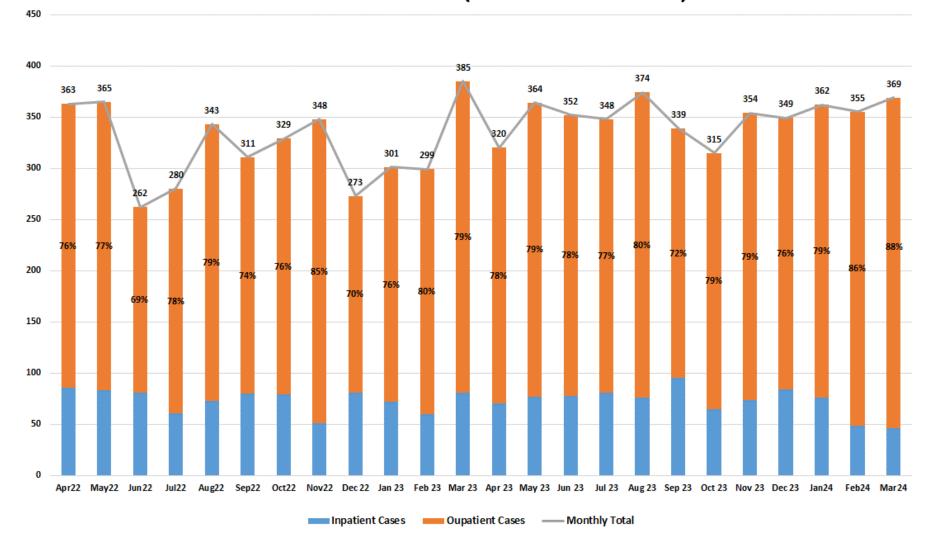
Surgery (OP Only) - 100 Min Units



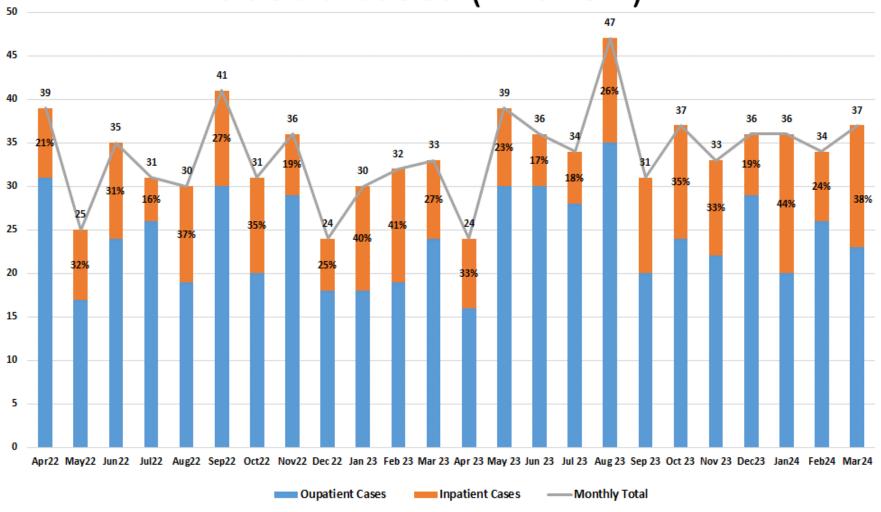
Surgery Cases (IP & OP)



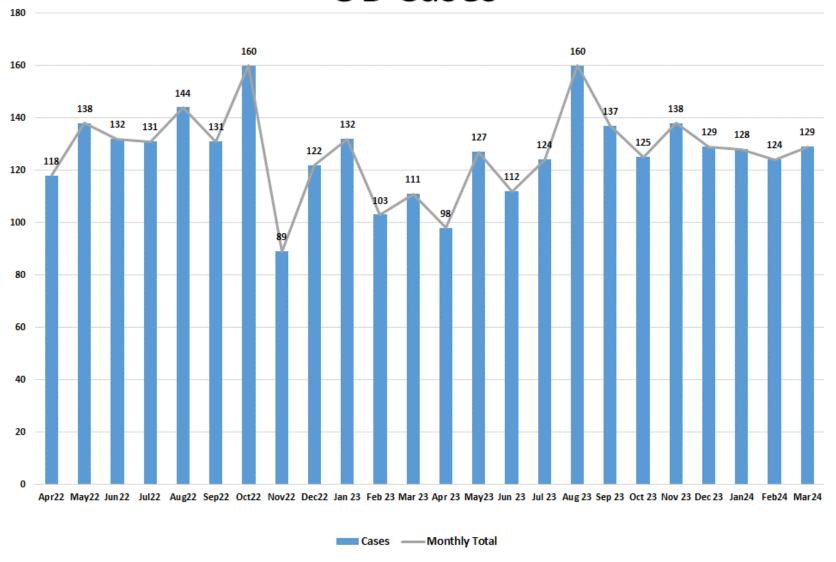
Endo Cases (Endo Suites)



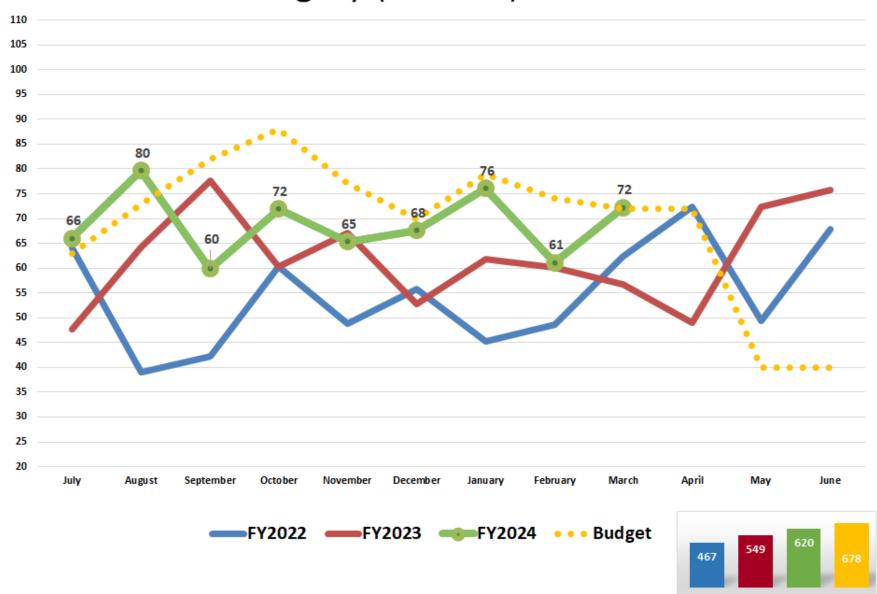
Robotic Cases (IP & OP)



OB Cases



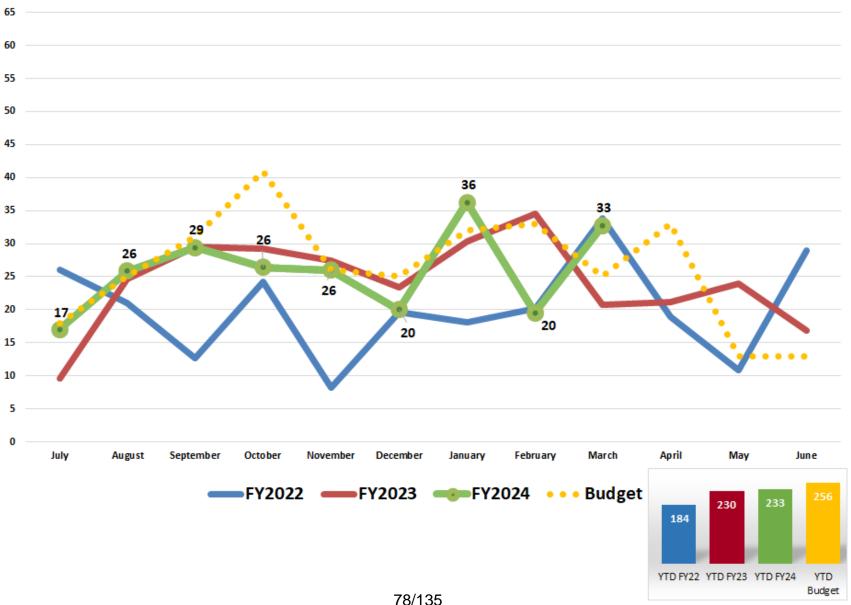
Robotic Surgery (IP & OP) - 100 Min Units



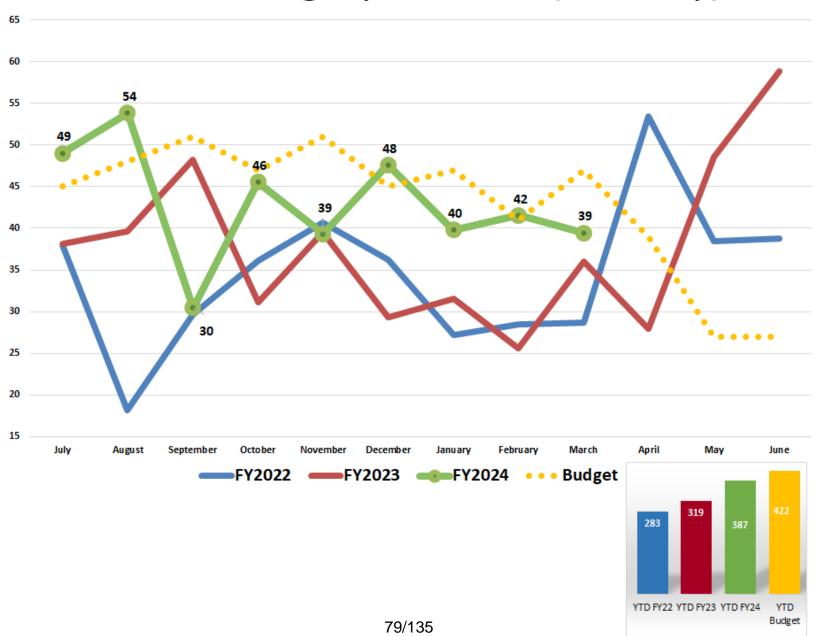
YTD FY22 YTD FY23 YTD FY24

Budget

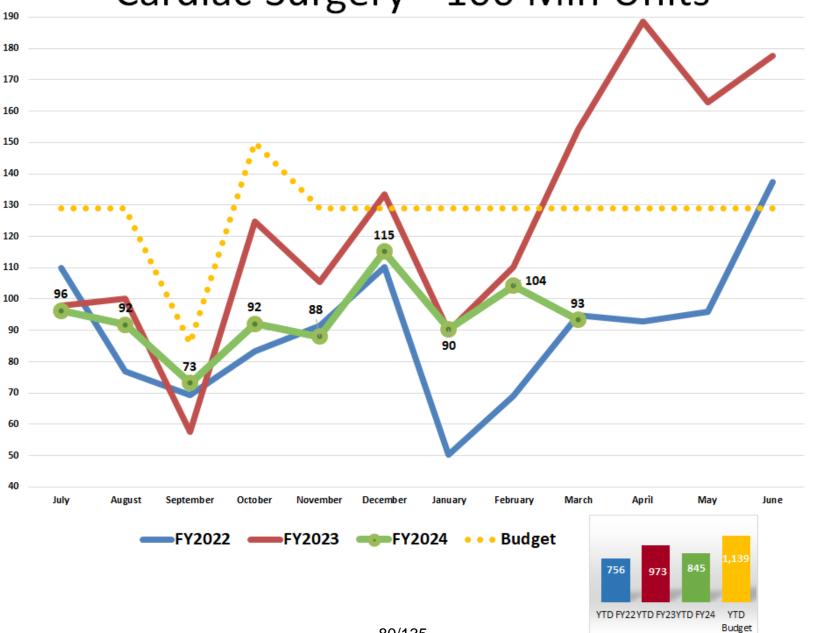
Robotic Surgery Minutes (IP Only)



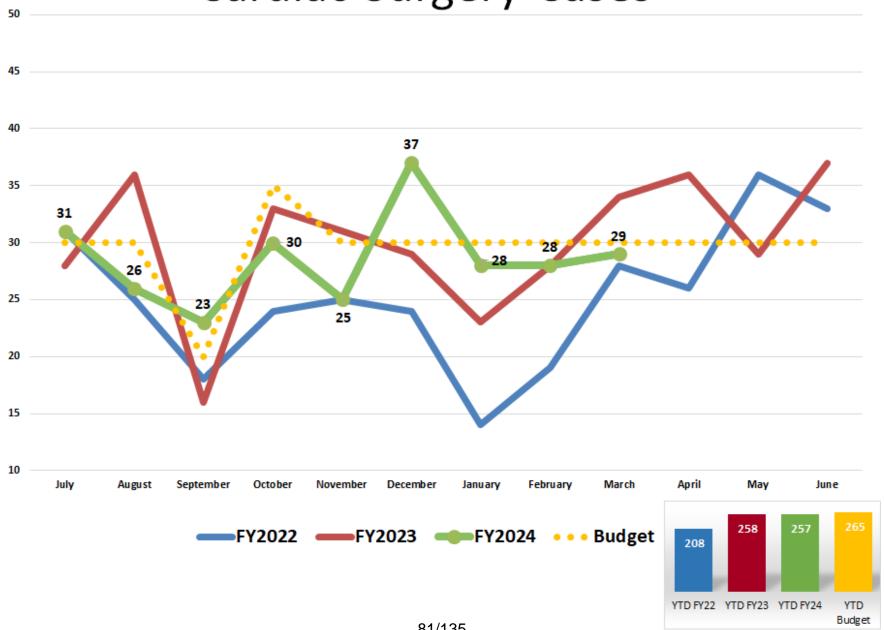
Robotic Surgery Minutes (OP Only)



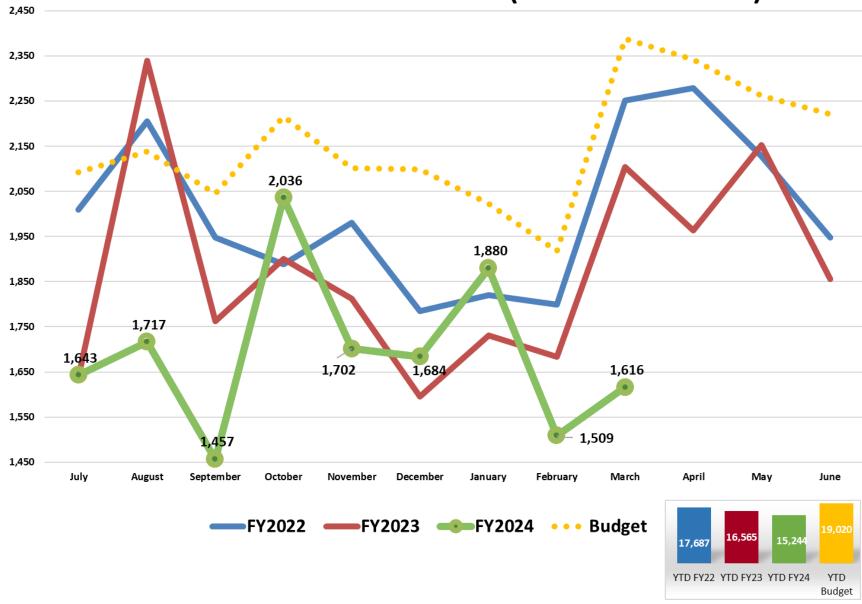
Cardiac Surgery - 100 Min Units



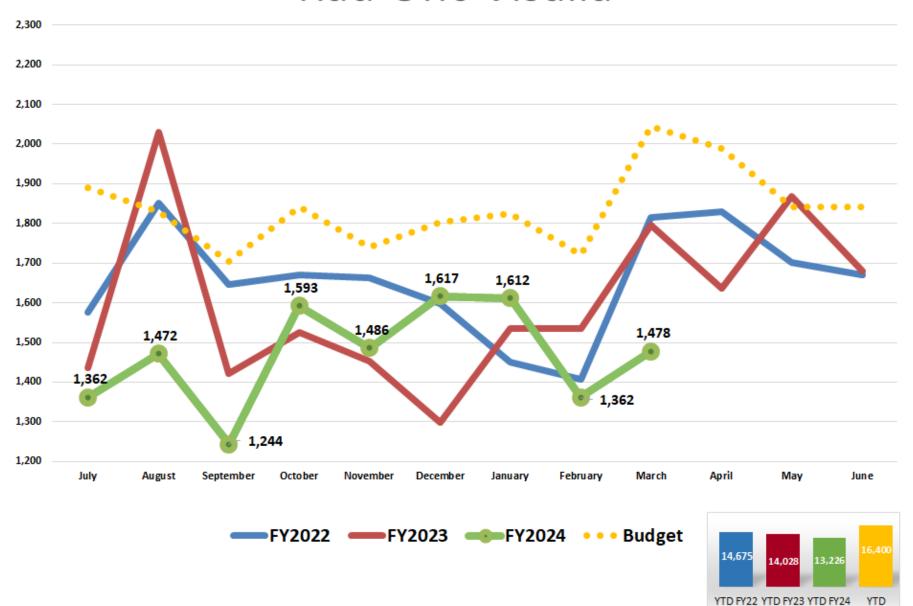
Cardiac Surgery Cases



Rad Onc Treatments (Vis. & Hanf.)

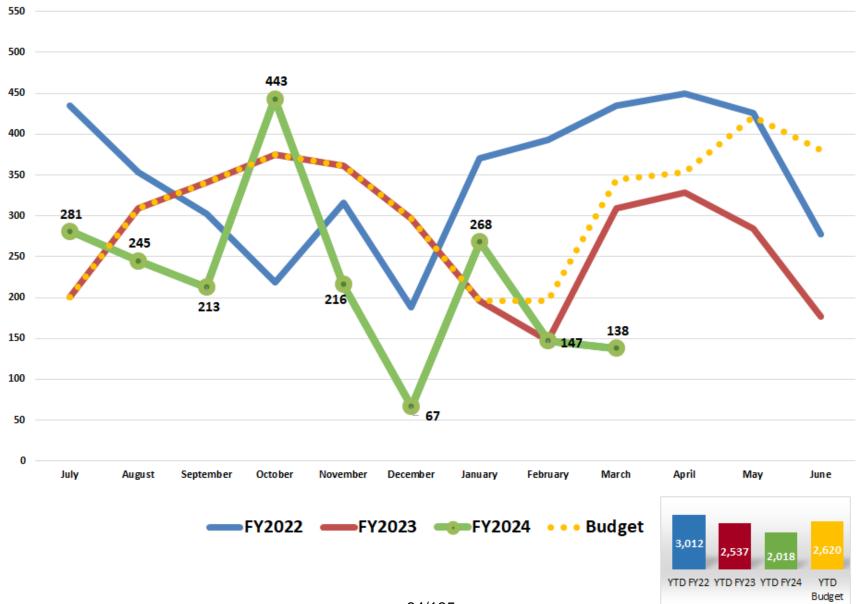


Rad Onc Visalia

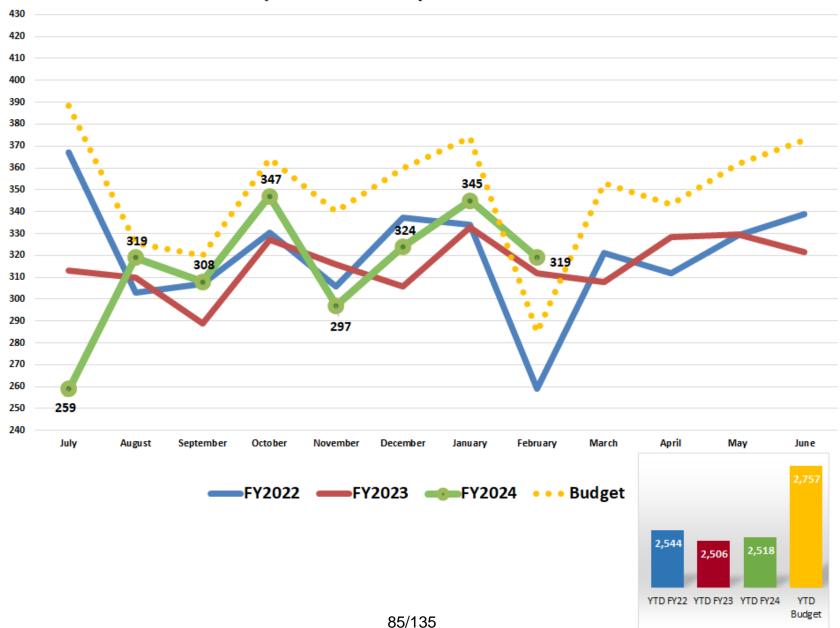


Budget

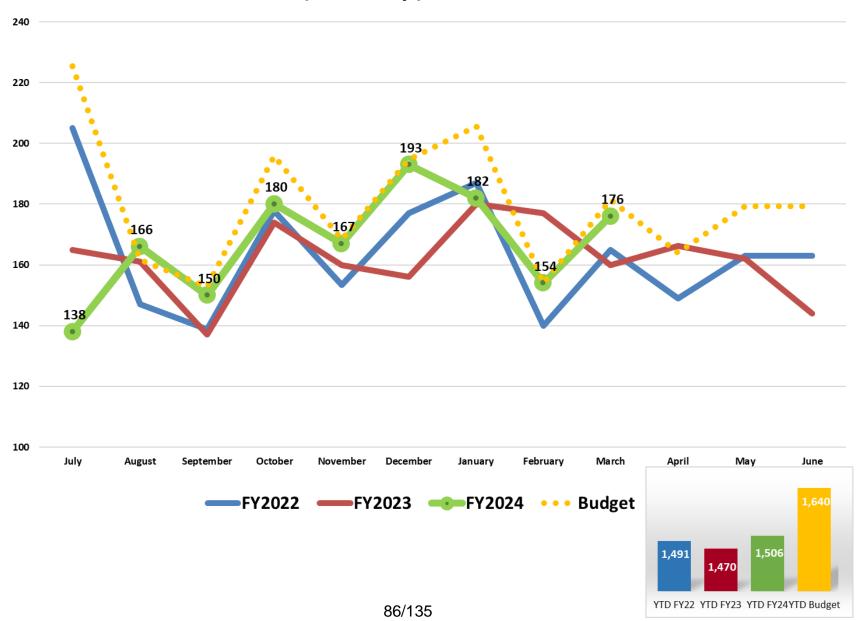
Rad Onc Hanford



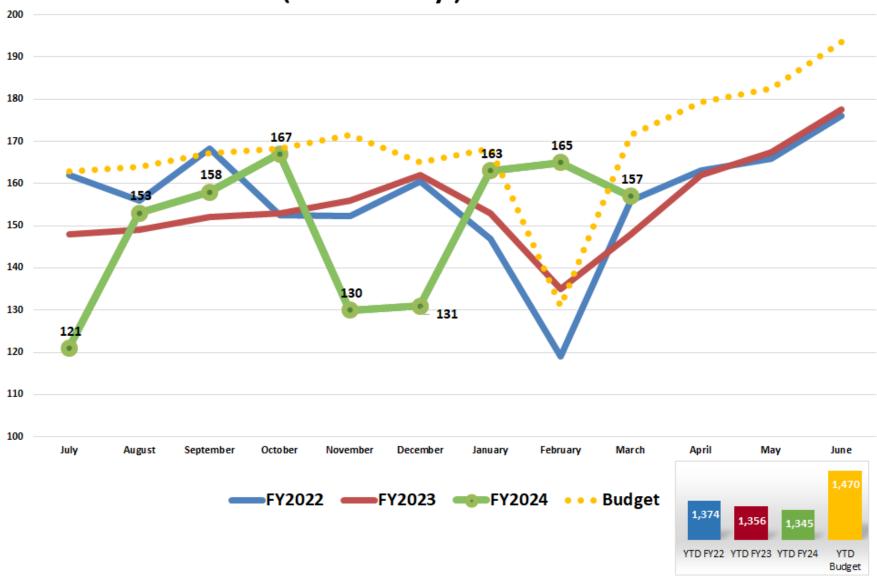
Cath Lab (IP & OP) – 100 Min Units



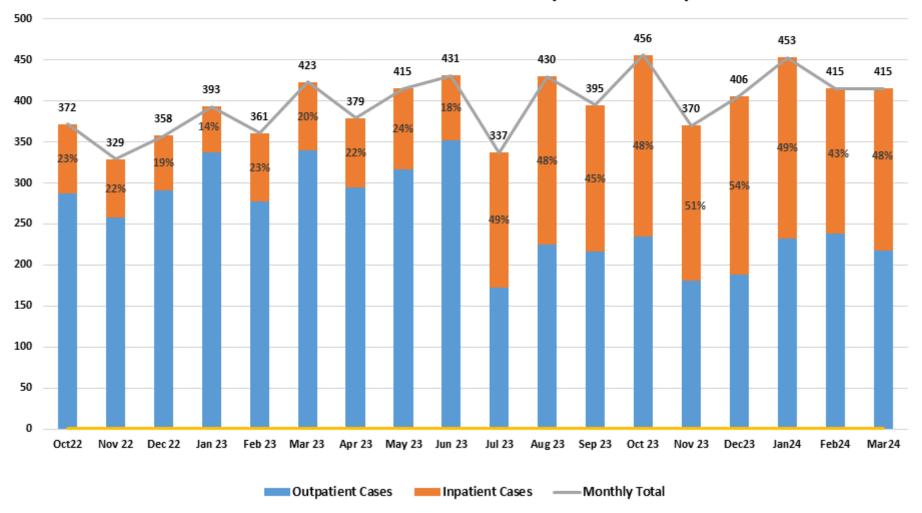
Cath Lab (IP Only) – 100 Min Units



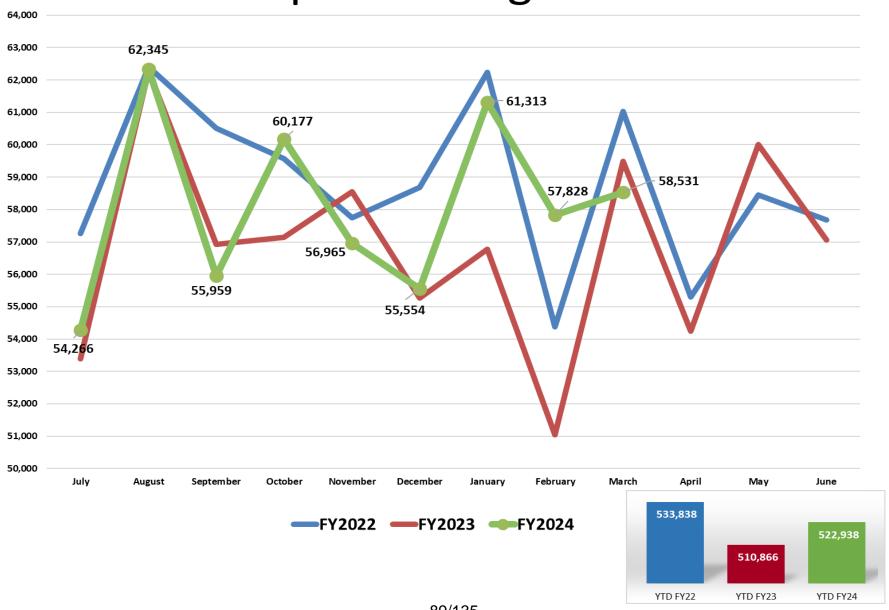
Cath Lab (OP Only) – 100 Min Units



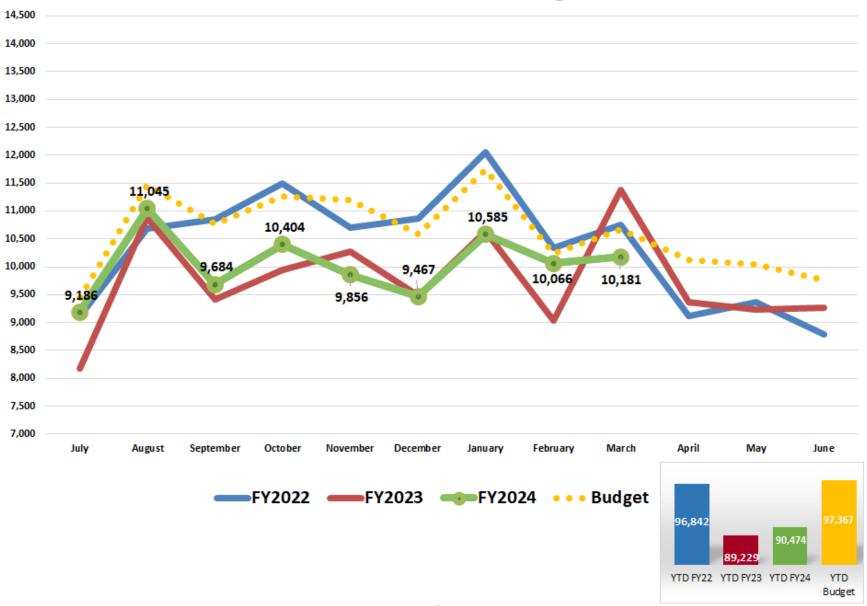
Cath Lab Patients (IP & OP)



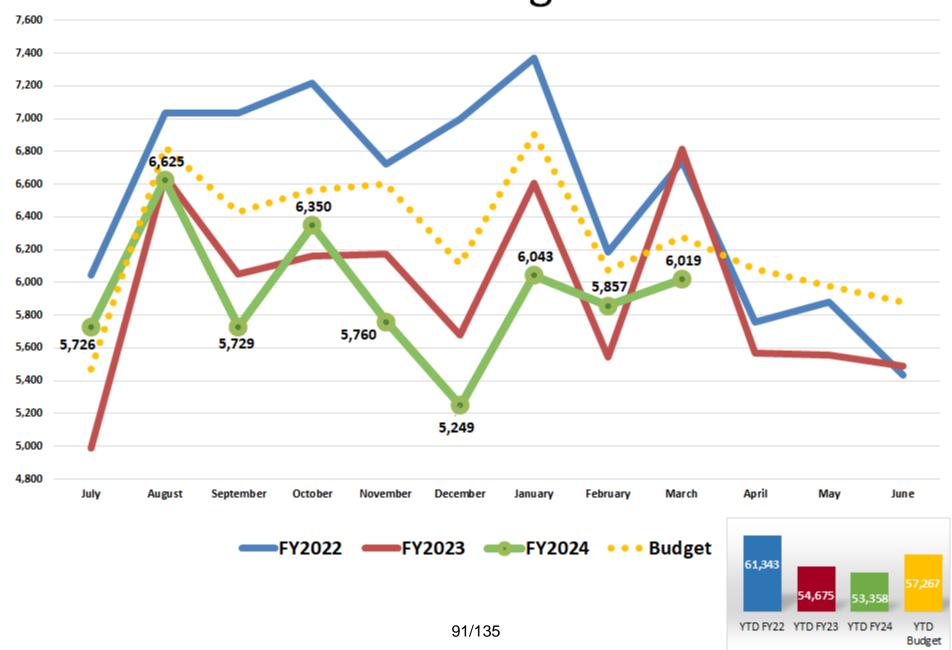
Outpatient Registrations



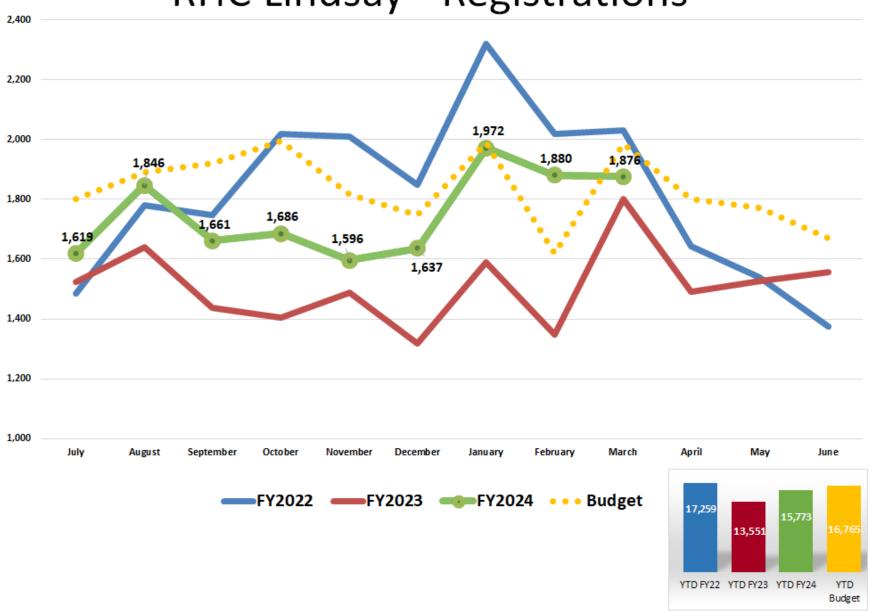
Rural Health Clinics Registrations



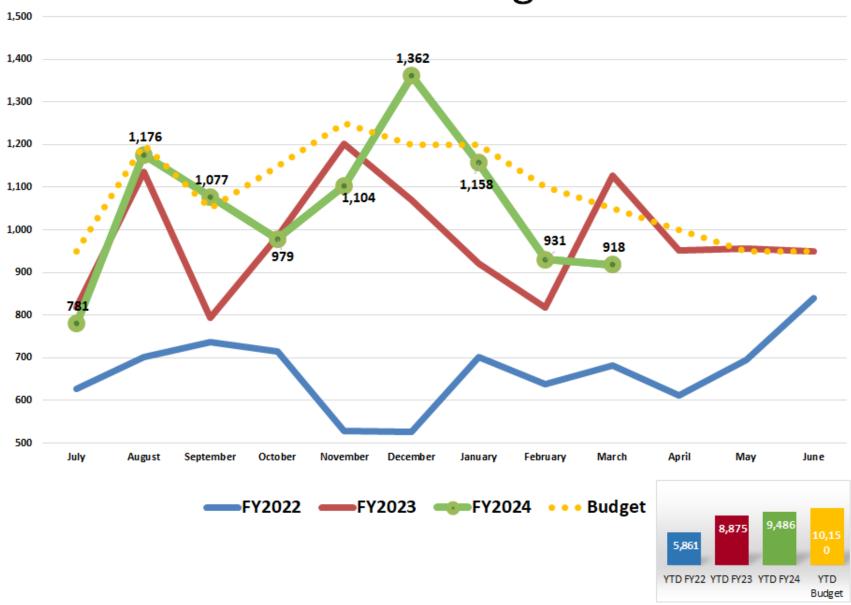
RHC Exeter - Registrations



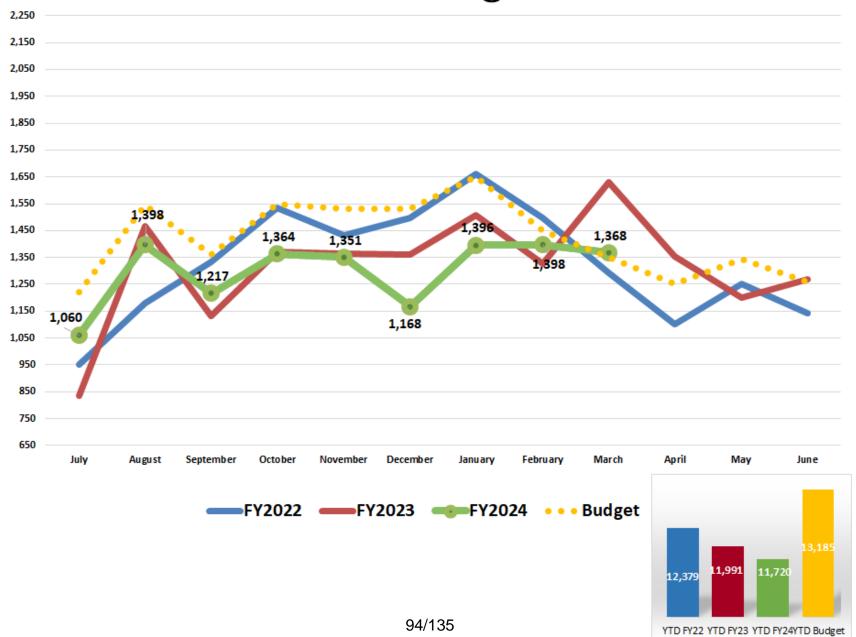
RHC Lindsay - Registrations



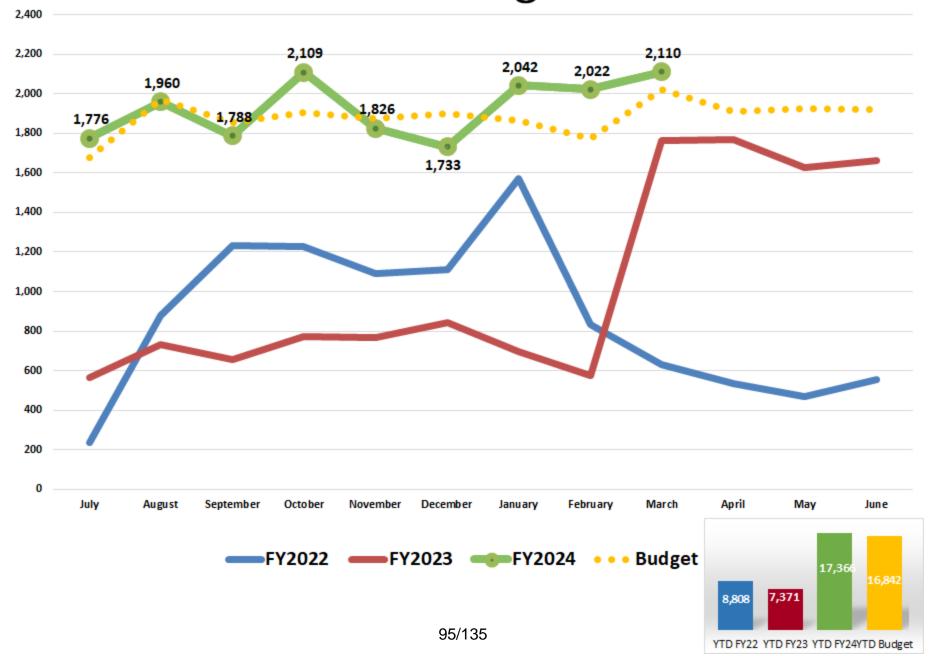
RHC Woodlake - Registrations



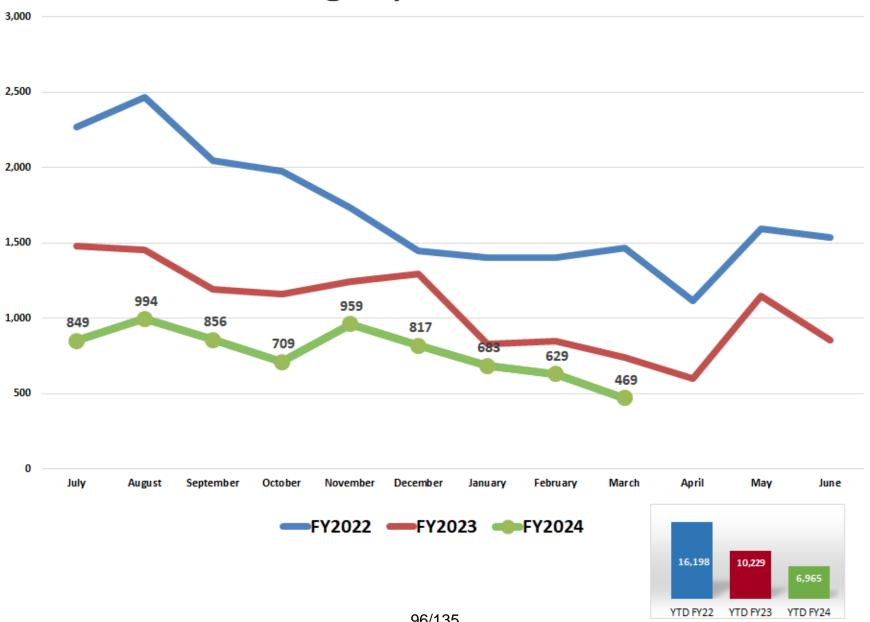
RHC Dinuba - Registrations



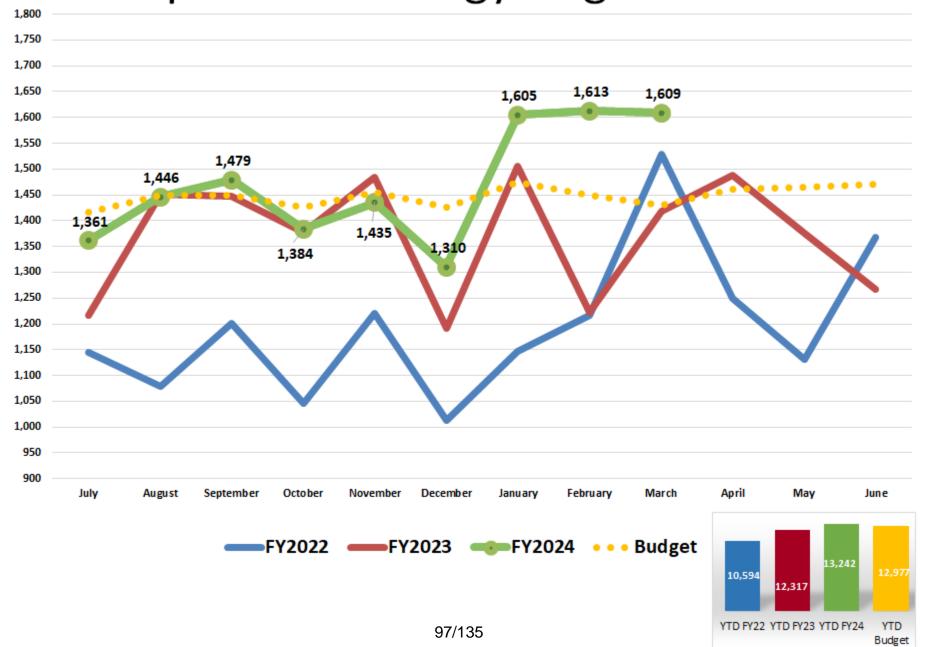
RHC Tulare - Registrations



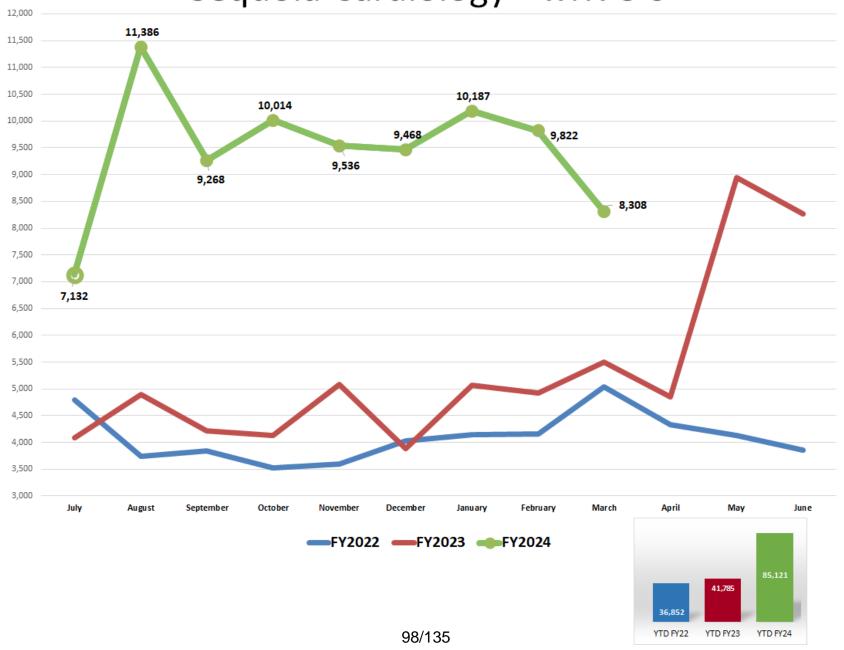
Neurosurgery Clinic - wRVU's



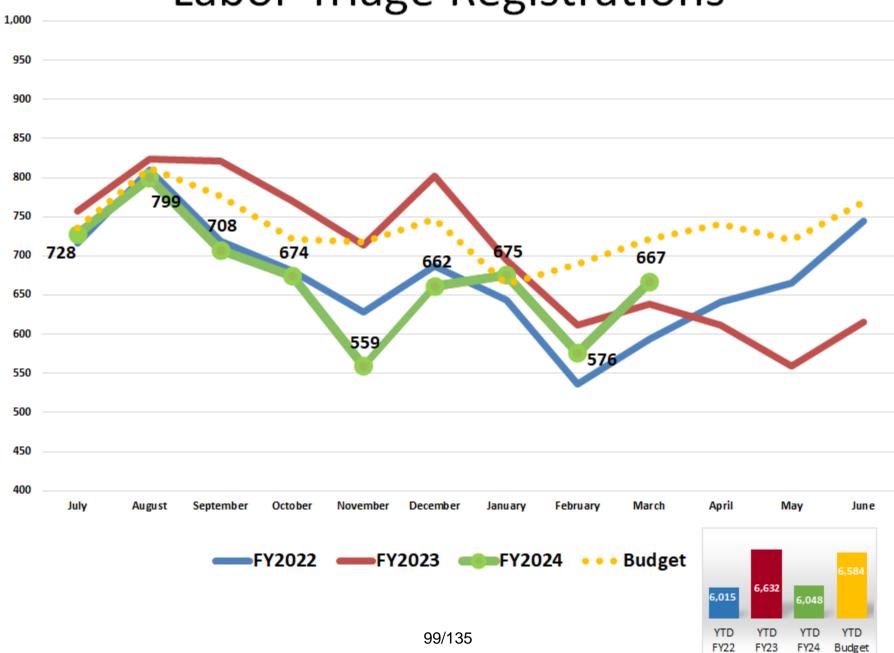
Sequoia Cardiology Registrations



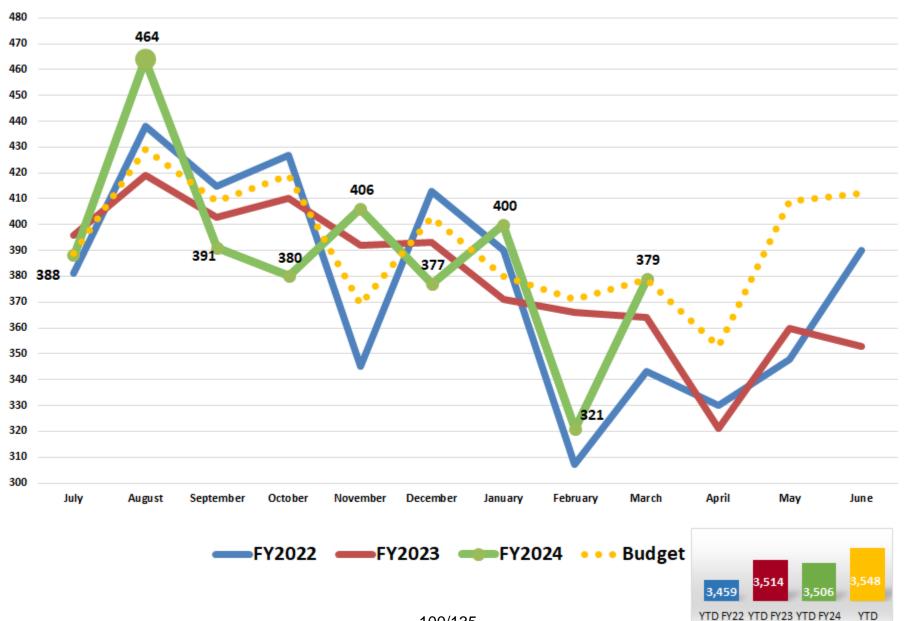
Sequoia Cardiology - wRVU's



Labor Triage Registrations

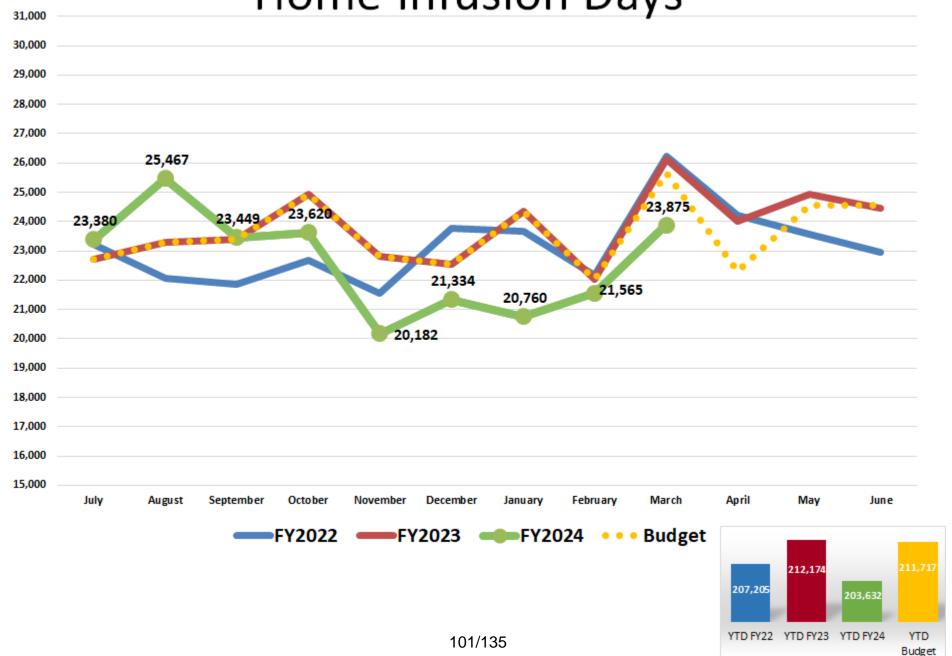


Deliveries

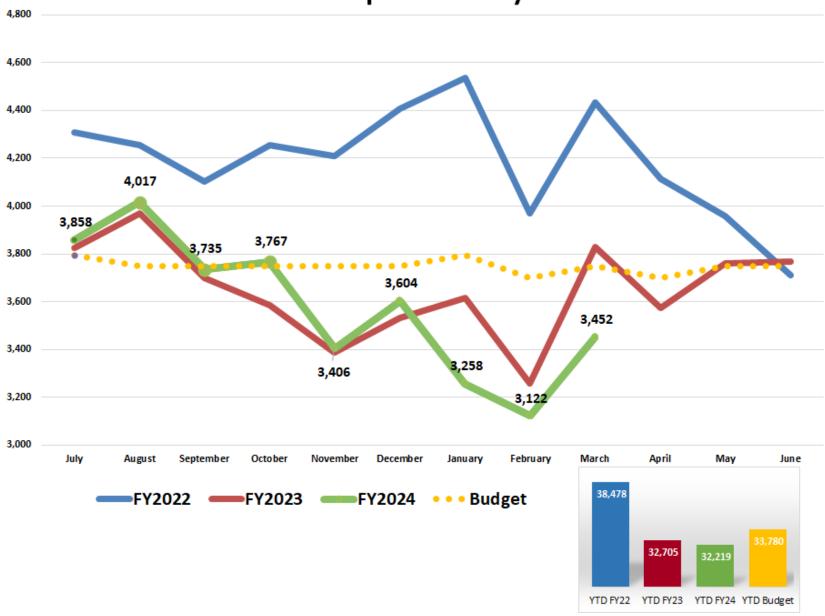


Budget

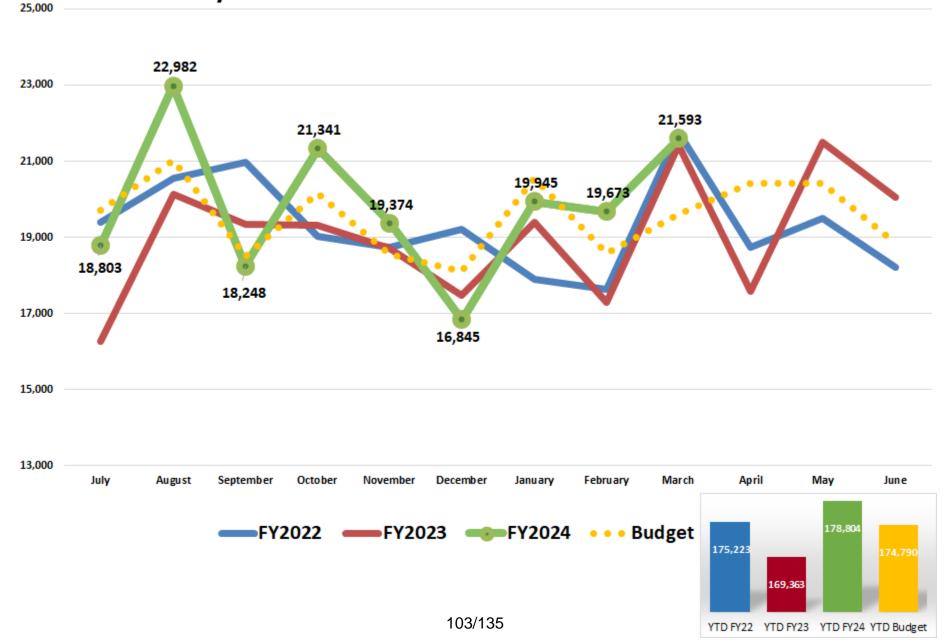
Home Infusion Days



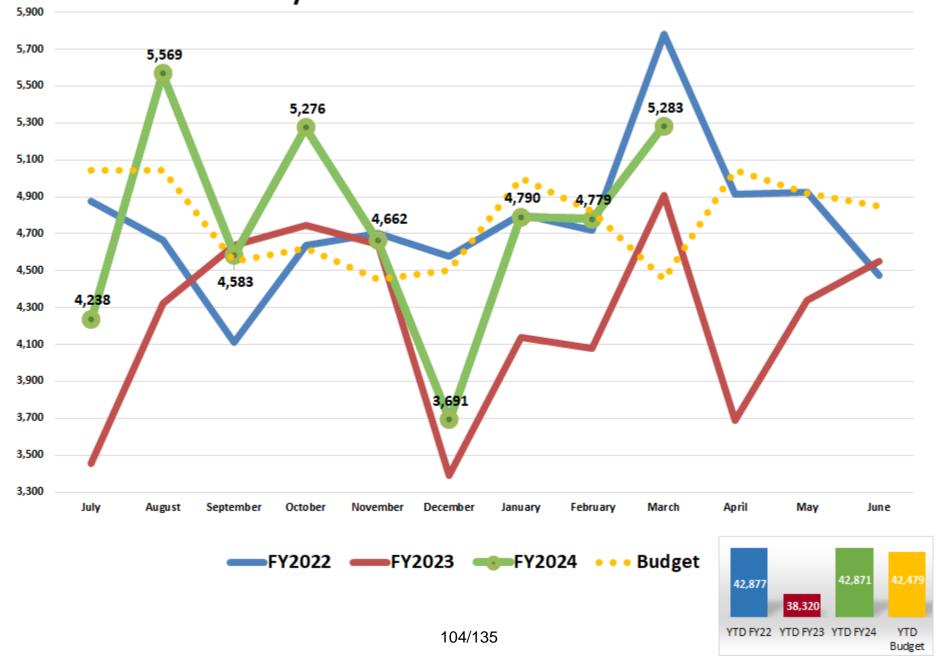
Hospice Days



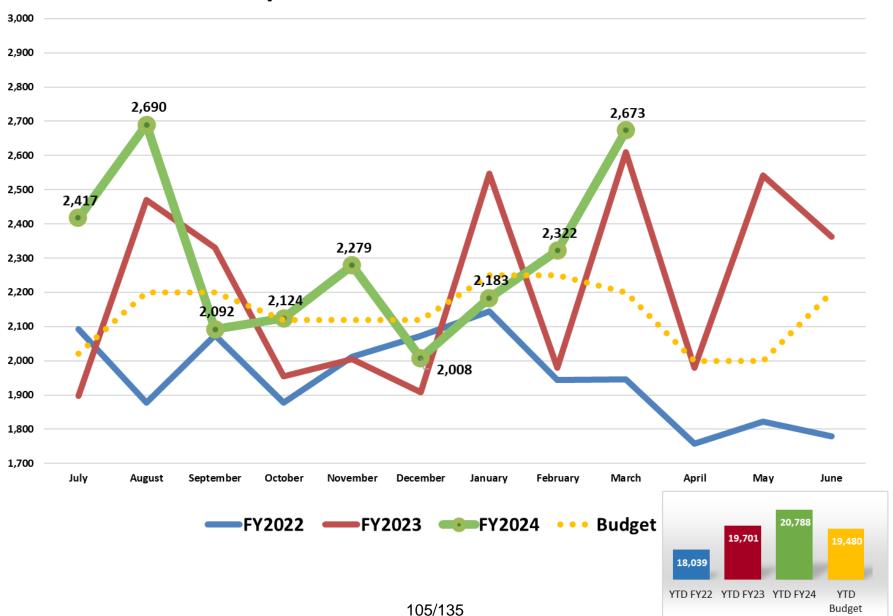
All O/P Rehab Svcs Across District



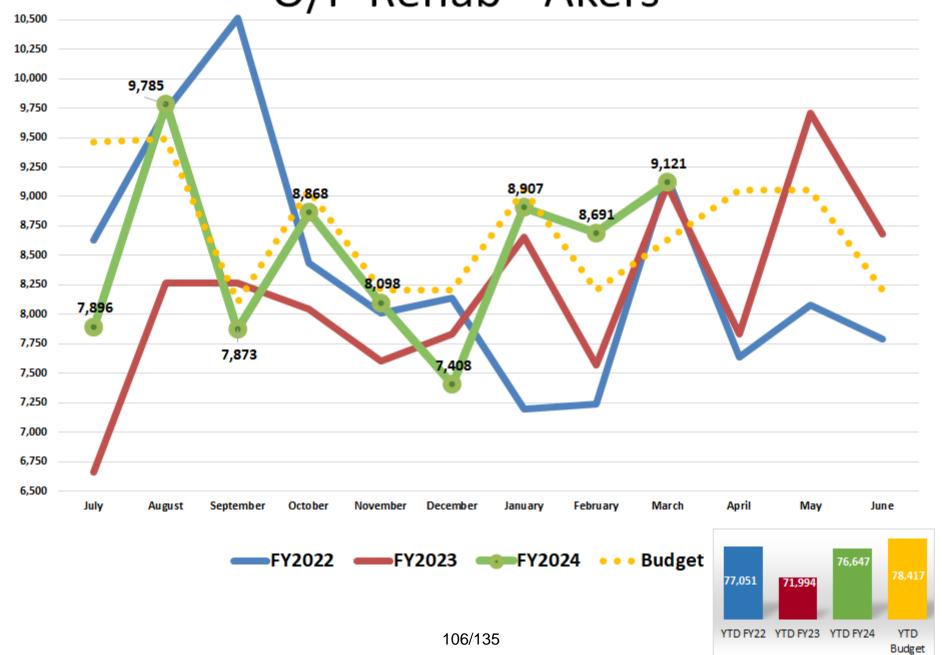
O/P Rehab Services



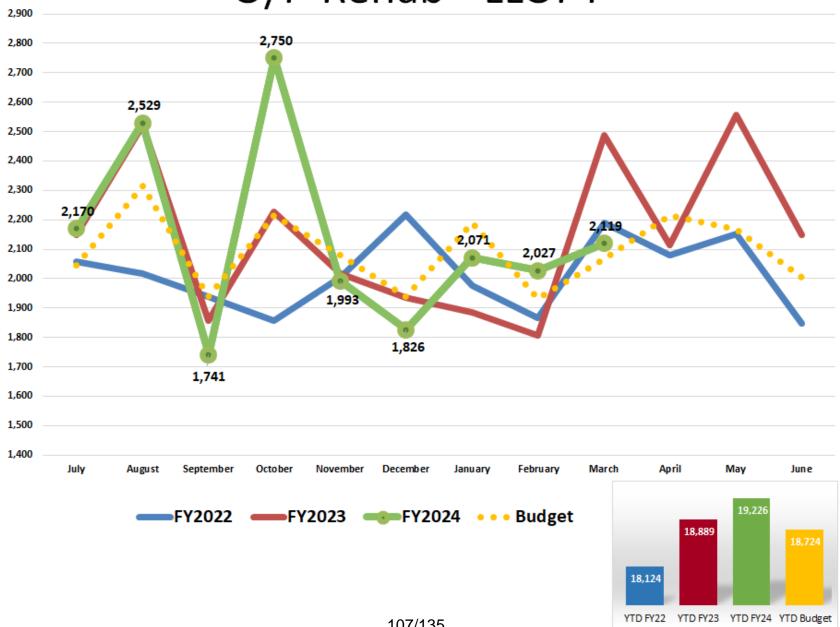
O/P Rehab - Exeter



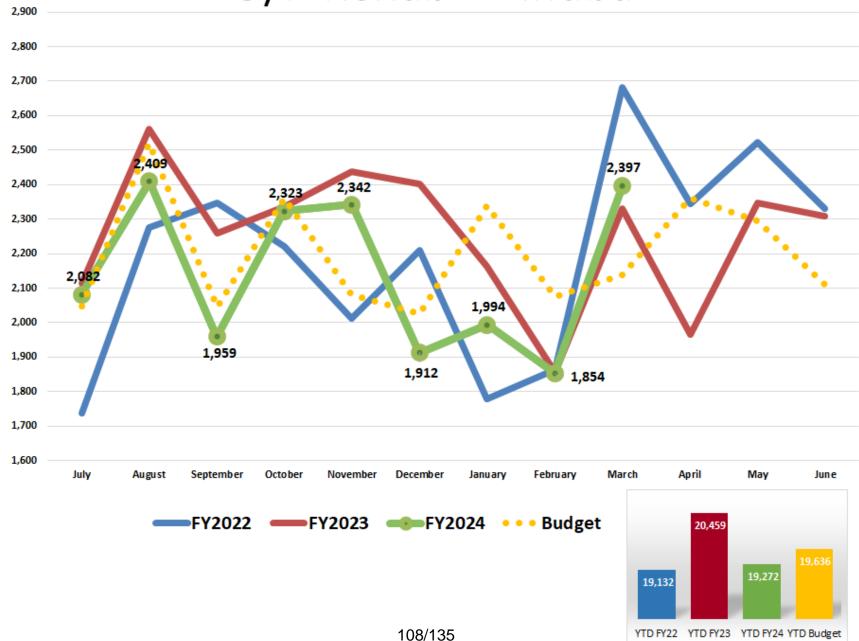
O/P Rehab - Akers



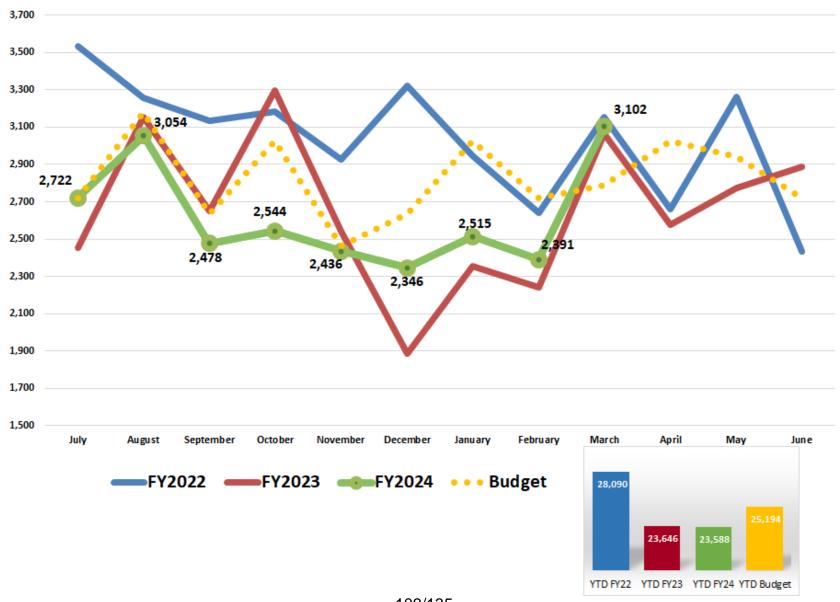
O/P Rehab - LLOPT



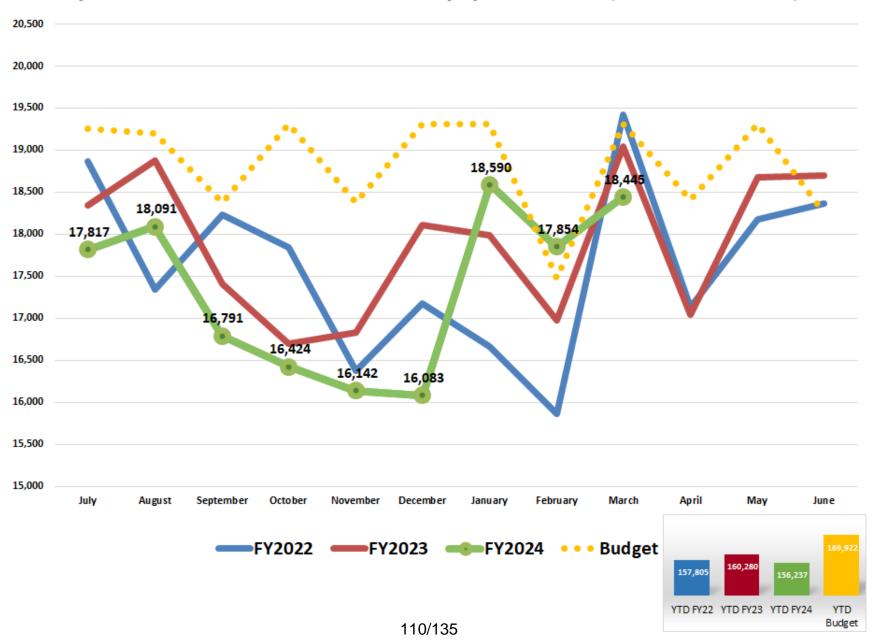
O/P Rehab - Dinuba



Therapy - Cypress Hand Center

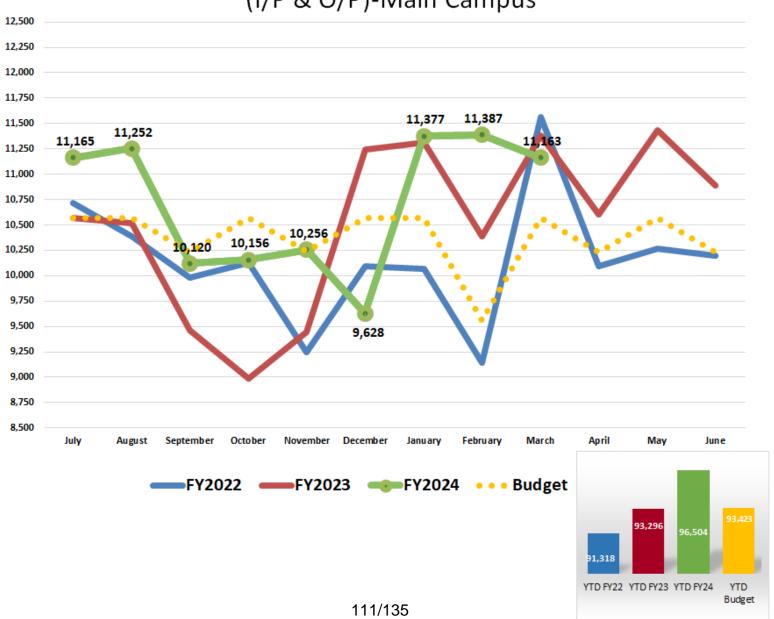


Physical & Other Therapy Units (I/P & O/P)

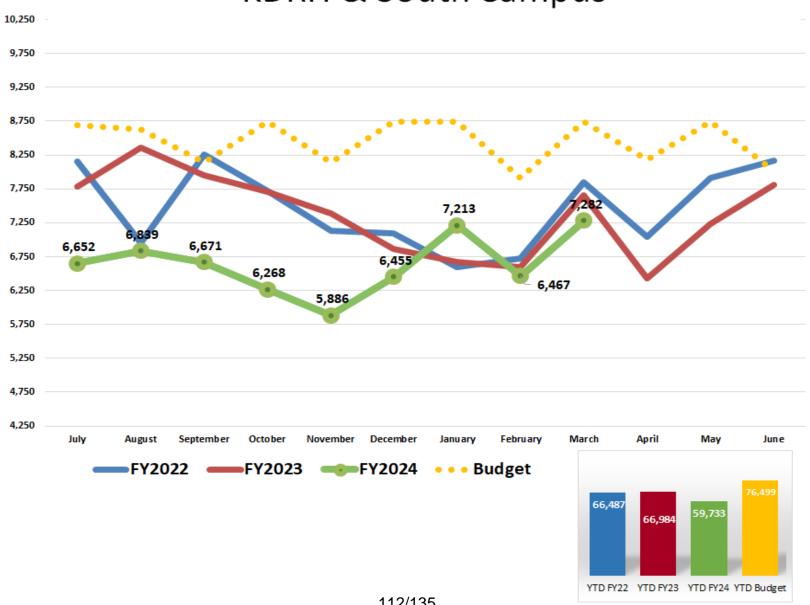


Physical & Other Therapy Units

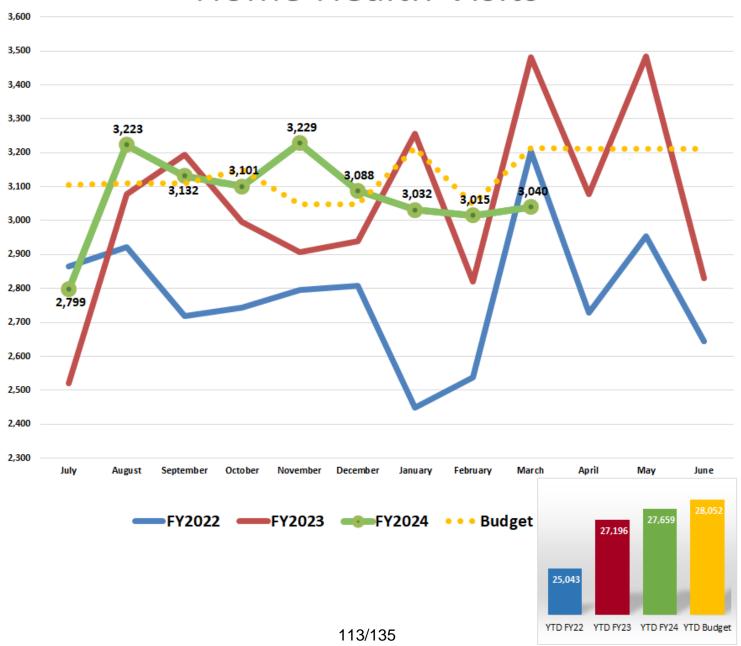
(I/P & O/P)-Main Campus



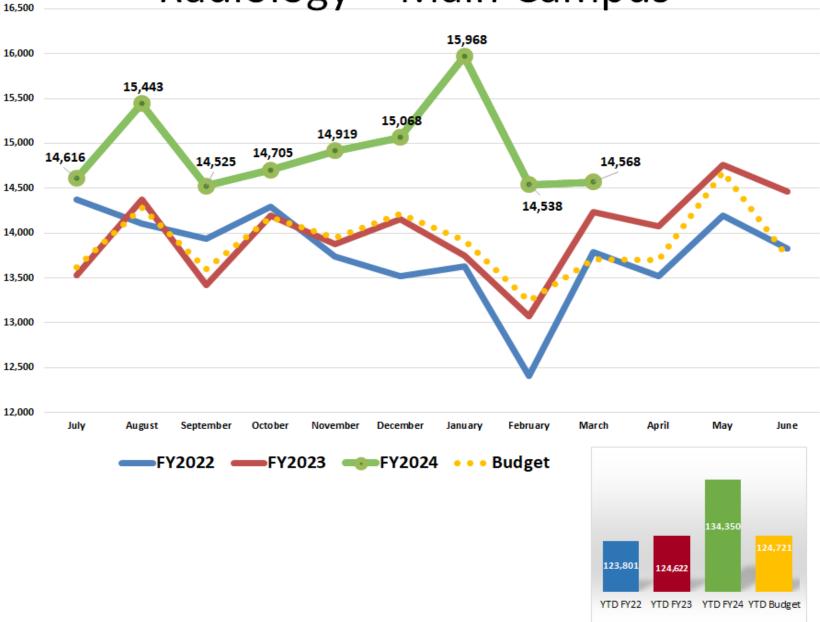
Physical & Other Therapy Units (I/P & O/P)-**KDRH & South Campus**



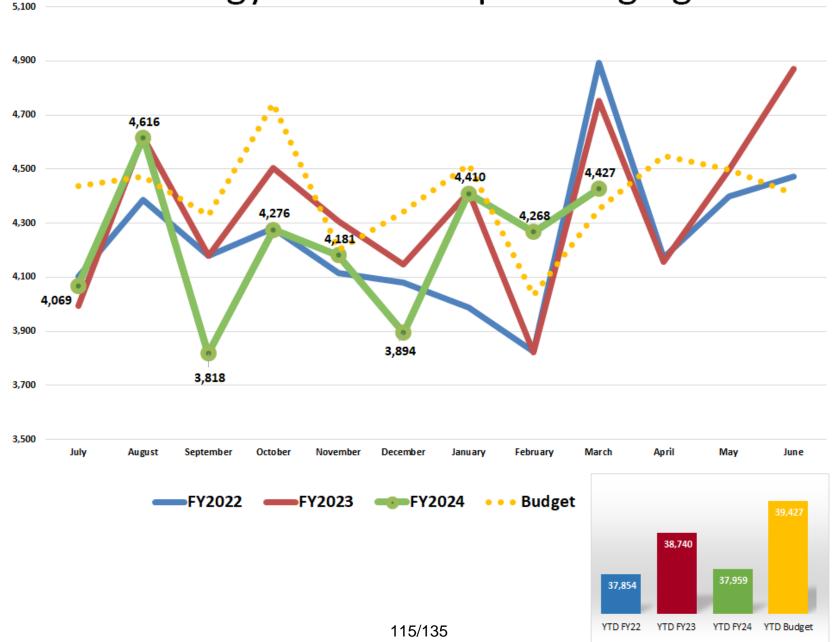
Home Health Visits



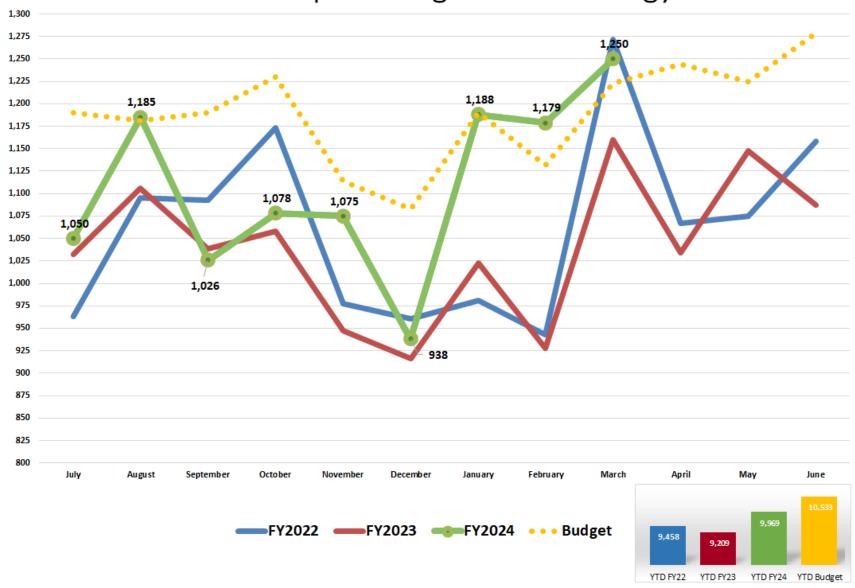
Radiology – Main Campus



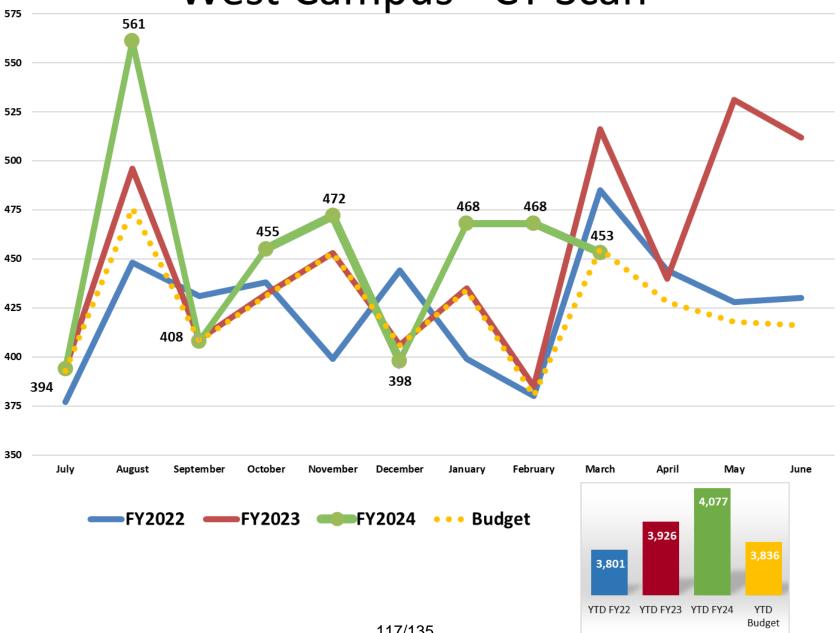
Radiology - West Campus Imaging



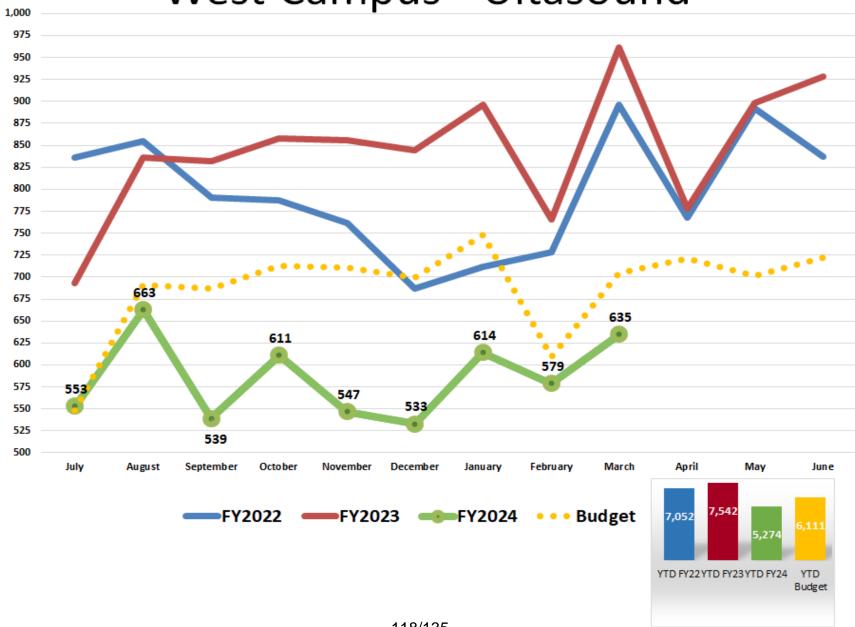
West Campus - Diagnostic Radiology



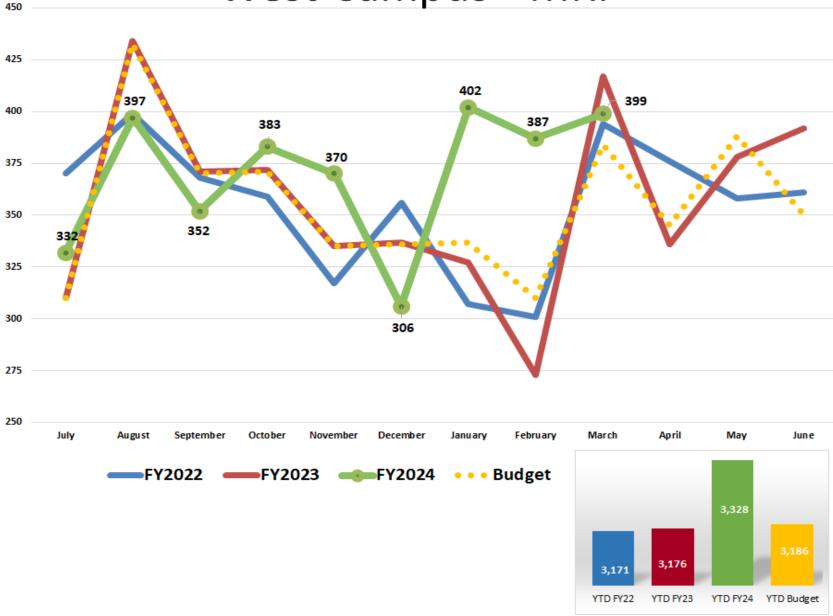
West Campus - CT Scan



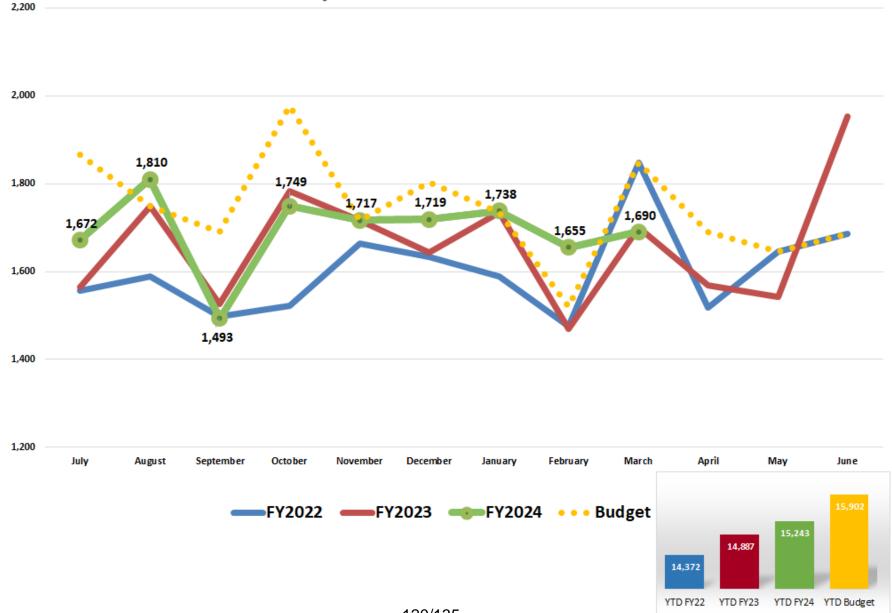
West Campus - Ultasound



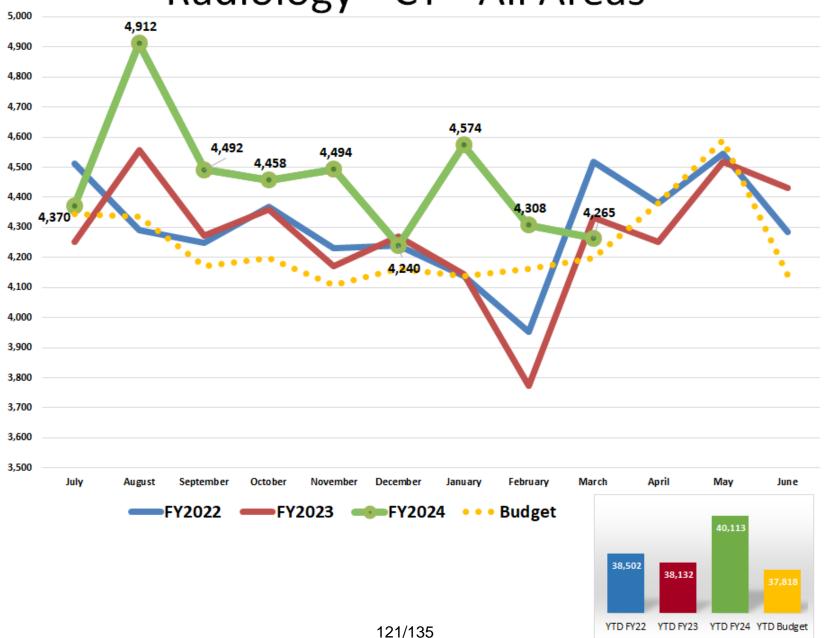
West Campus - MRI



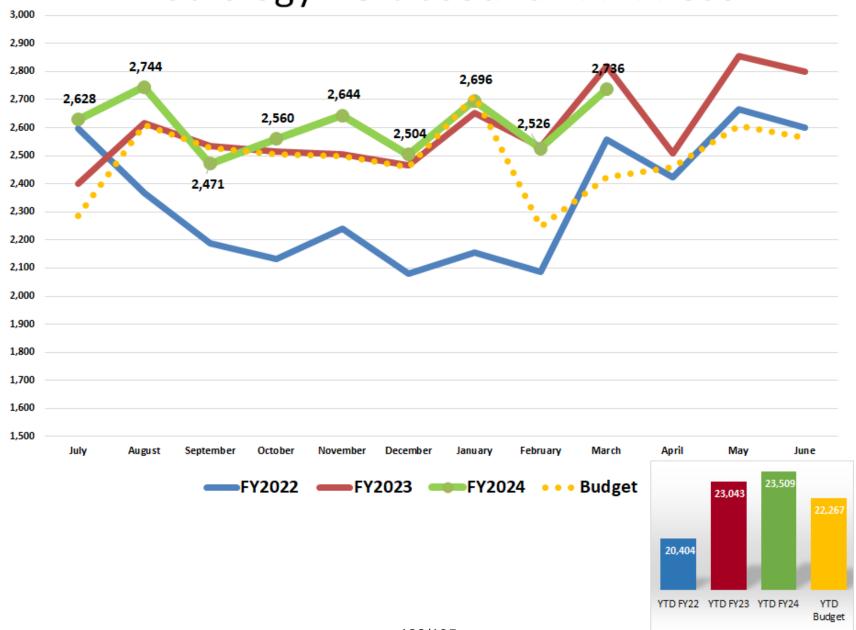
West Campus - Breast Center



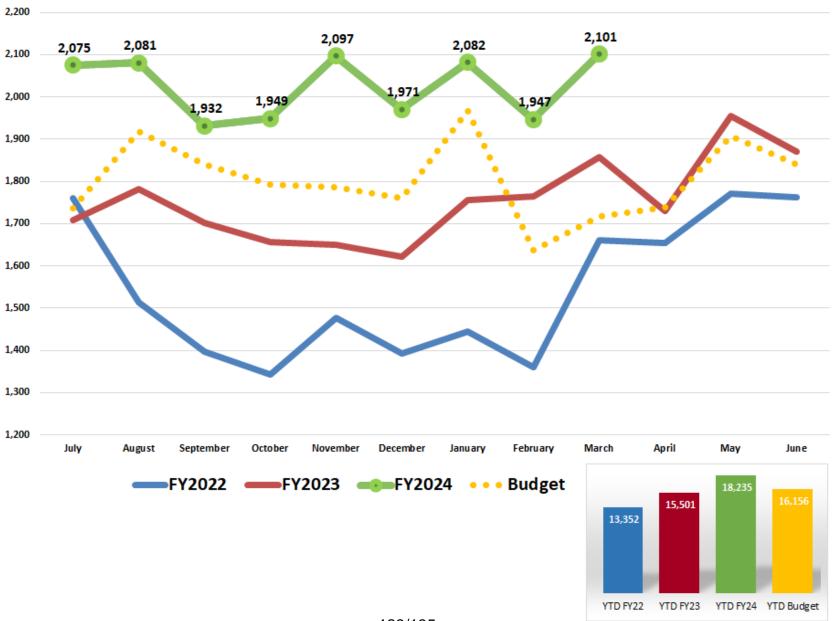
Radiology - CT - All Areas

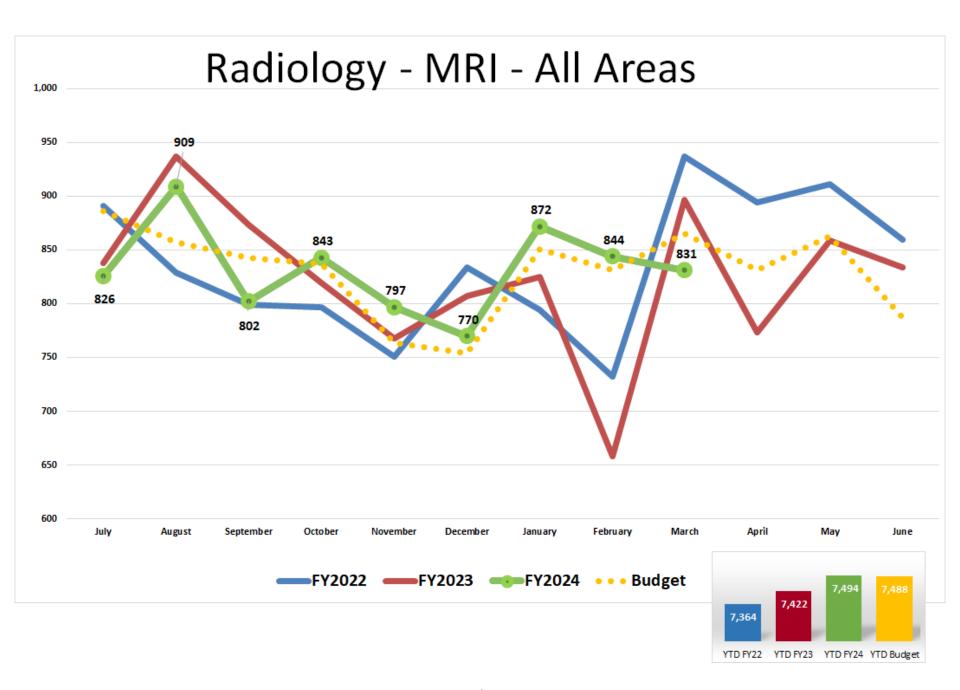


Radiology - Ultrasound - All Areas

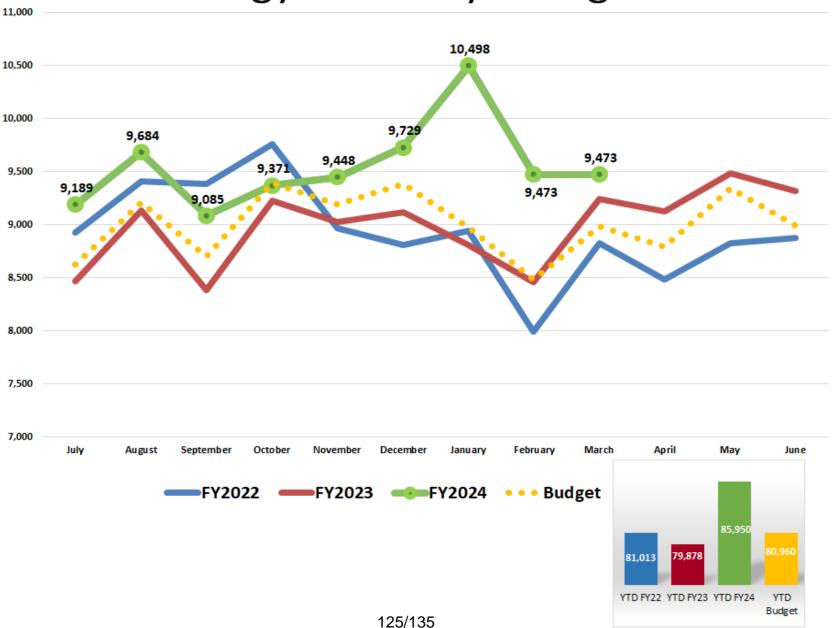


Radiology - Ultrasound - Main Campus

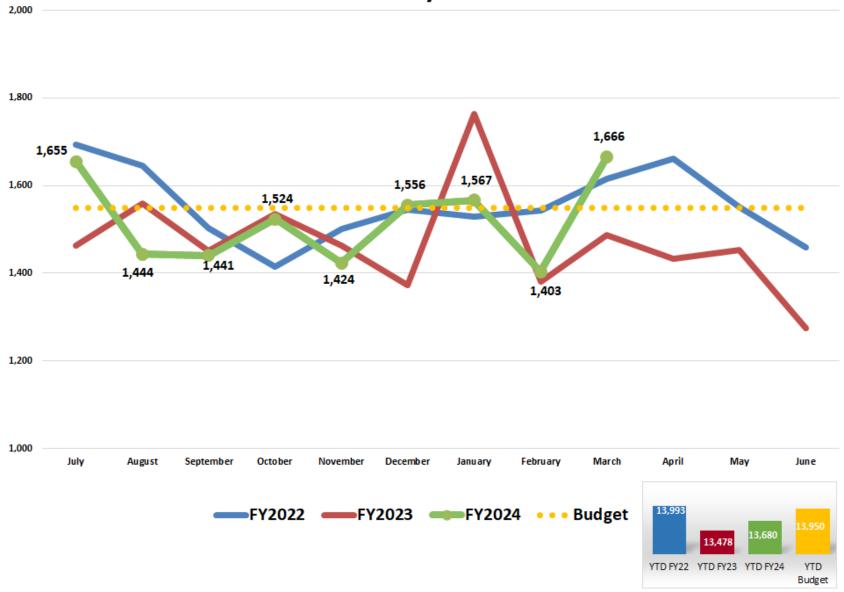




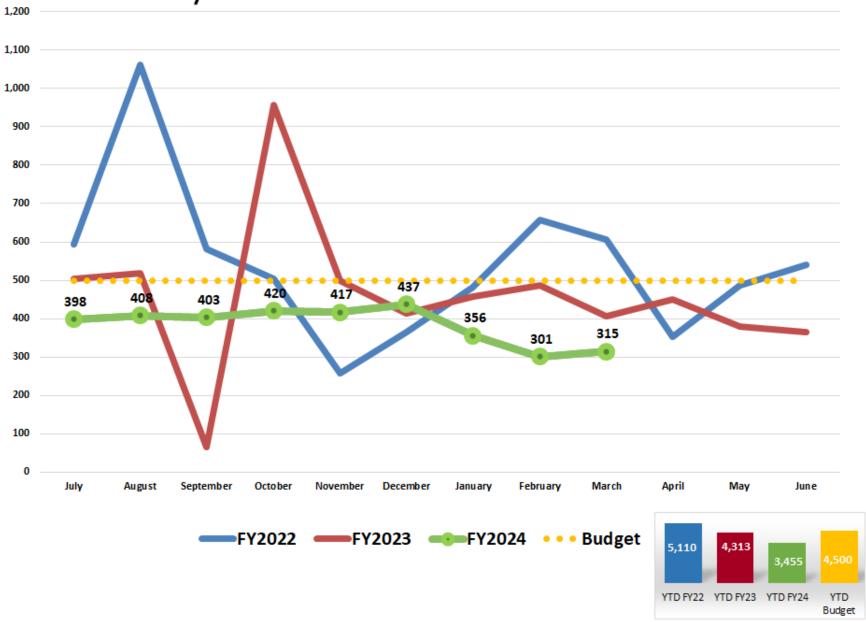
Radiology Modality - Diagnostic



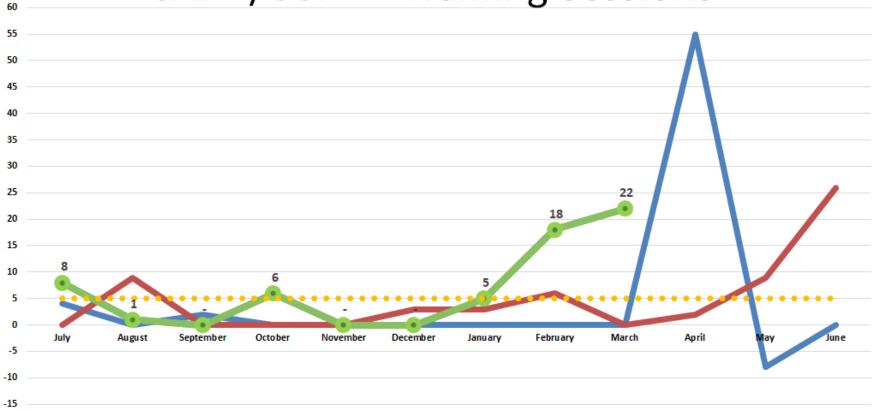
Chronic Dialysis - Visalia



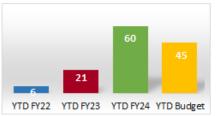
CAPD/CCPD - Maintenance Sessions



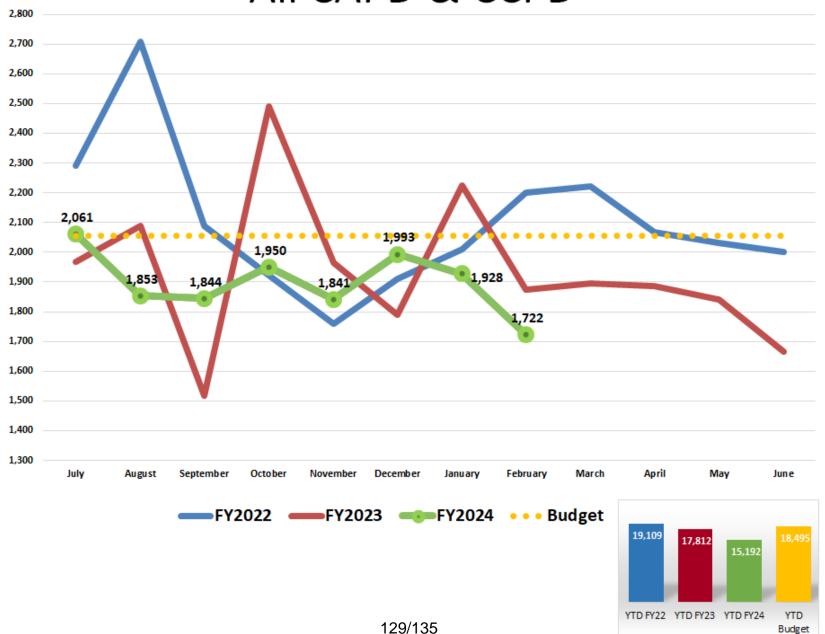
CAPD/CCPD - Training Sessions



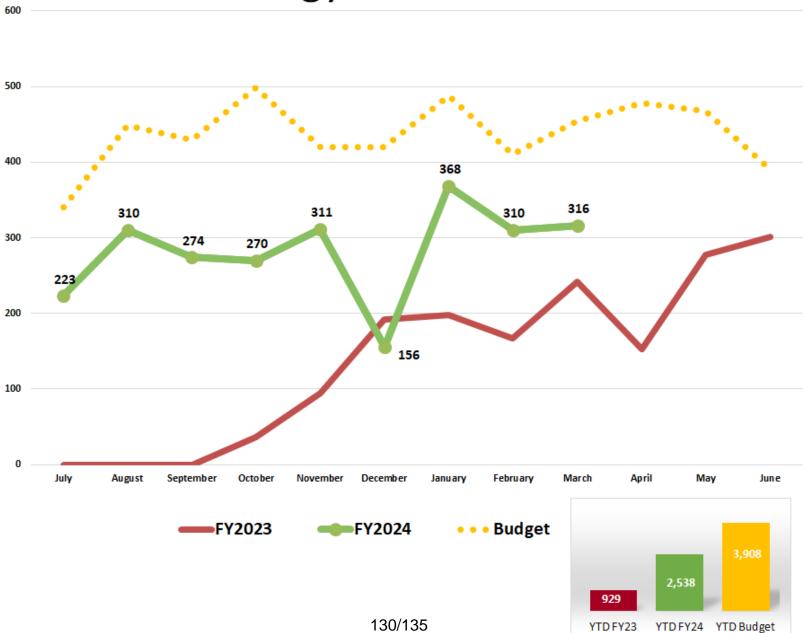




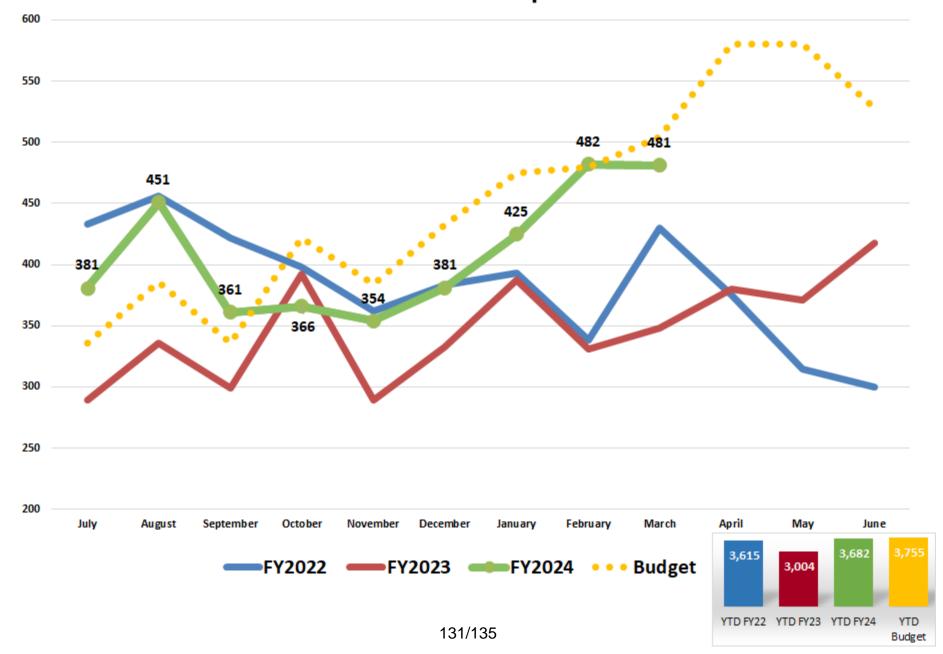
All CAPD & CCPD



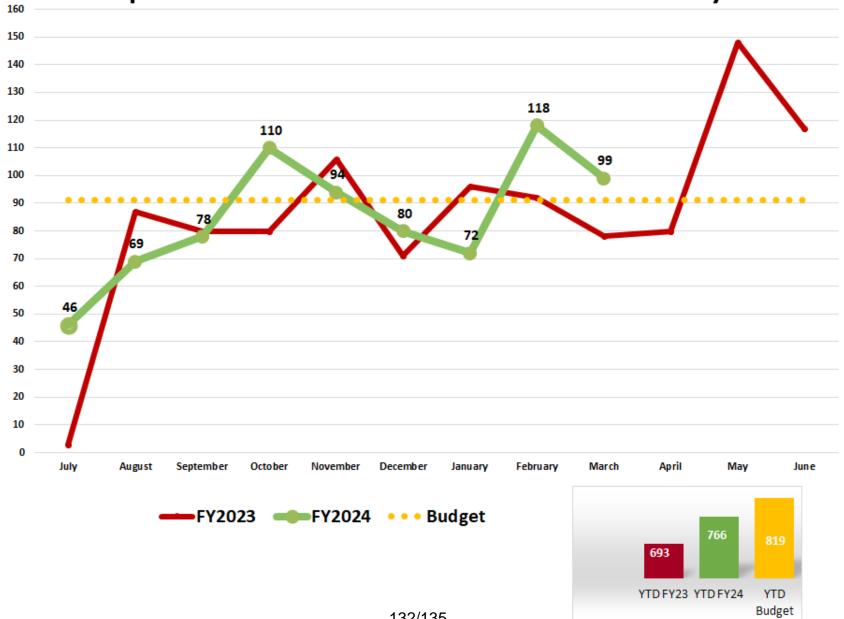
Urology Clinic Visits



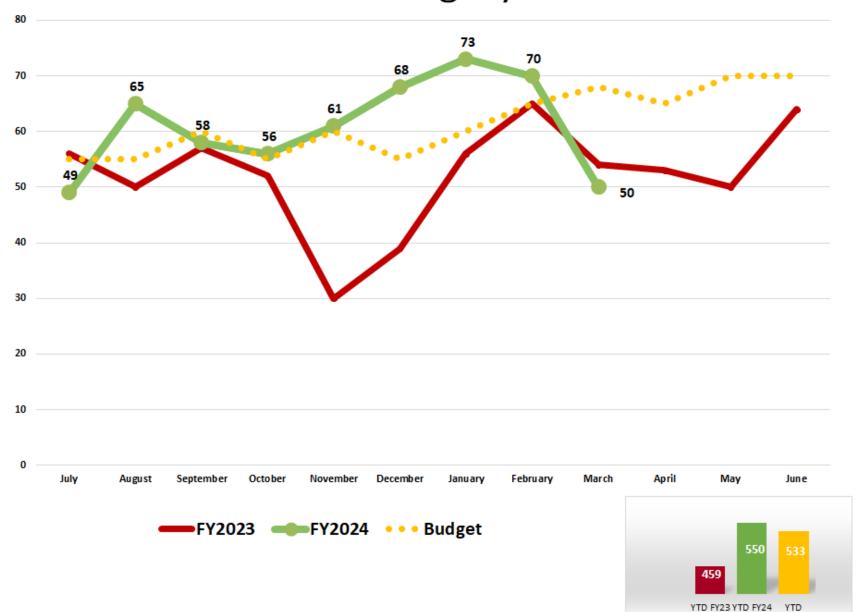
Infusion Center - Outpatient Visits



Open Arms House - Patient Days

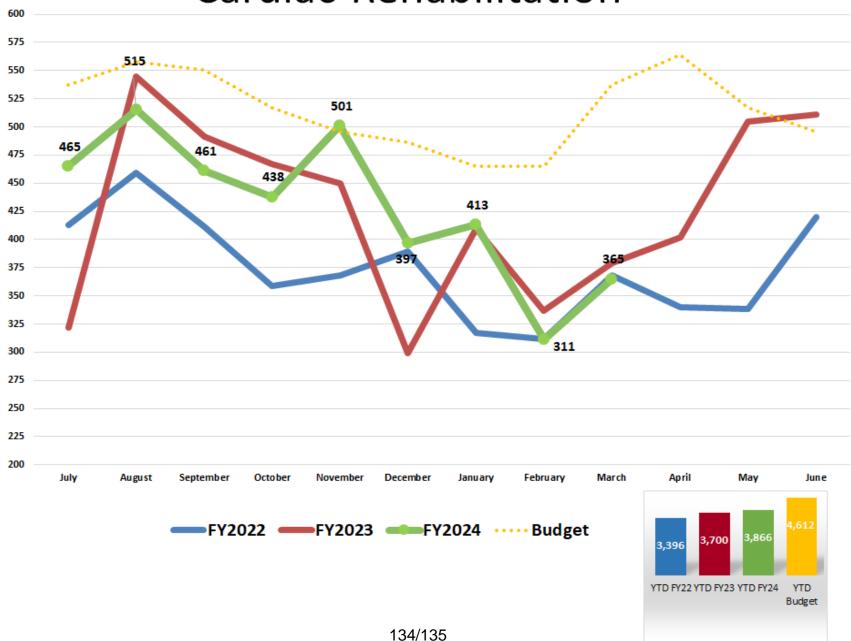


Cardiothoracic Surgery Clinic - Visits



Budget

Cardiac Rehabilitation



Therapy-Wound Care

